

Local Market Update – June 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

- 19.0%

Change in
New Listings

+ 41.7%

Change in
Closed Sales

+ 16.7%

Change in
Median Sales Price

Lincoln County, SD

June

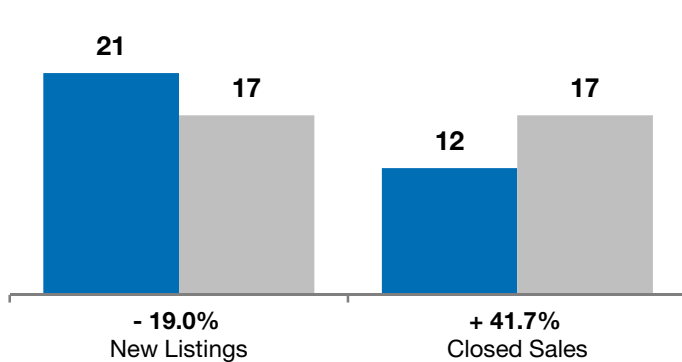
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	21	17	- 19.0%	113	131	+ 15.9%
Closed Sales	12	17	+ 41.7%	49	61	+ 24.5%
Median Sales Price*	\$140,500	\$164,000	+ 16.7%	\$144,200	\$156,900	+ 8.8%
Average Sales Price*	\$159,867	\$214,010	+ 33.9%	\$161,795	\$171,899	+ 6.2%
Percent of Original List Price Received*	95.5%	98.5%	+ 3.1%	95.8%	97.5%	+ 1.8%
Average Days on Market Until Sale	115	81	- 29.2%	118	89	- 24.3%
Inventory of Homes for Sale	88	72	- 18.2%	--	--	--
Months Supply of Inventory	11.1	7.0	- 36.8%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

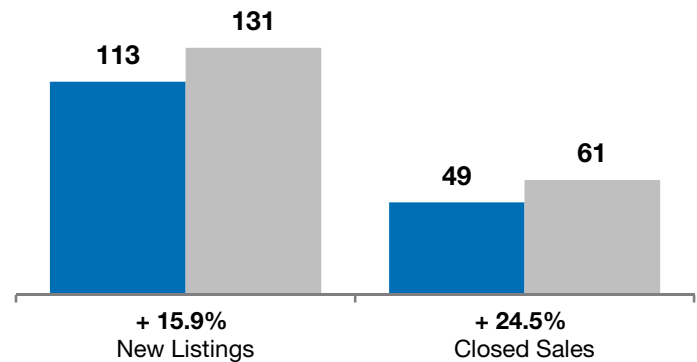
June

■ 2011 ■ 2012

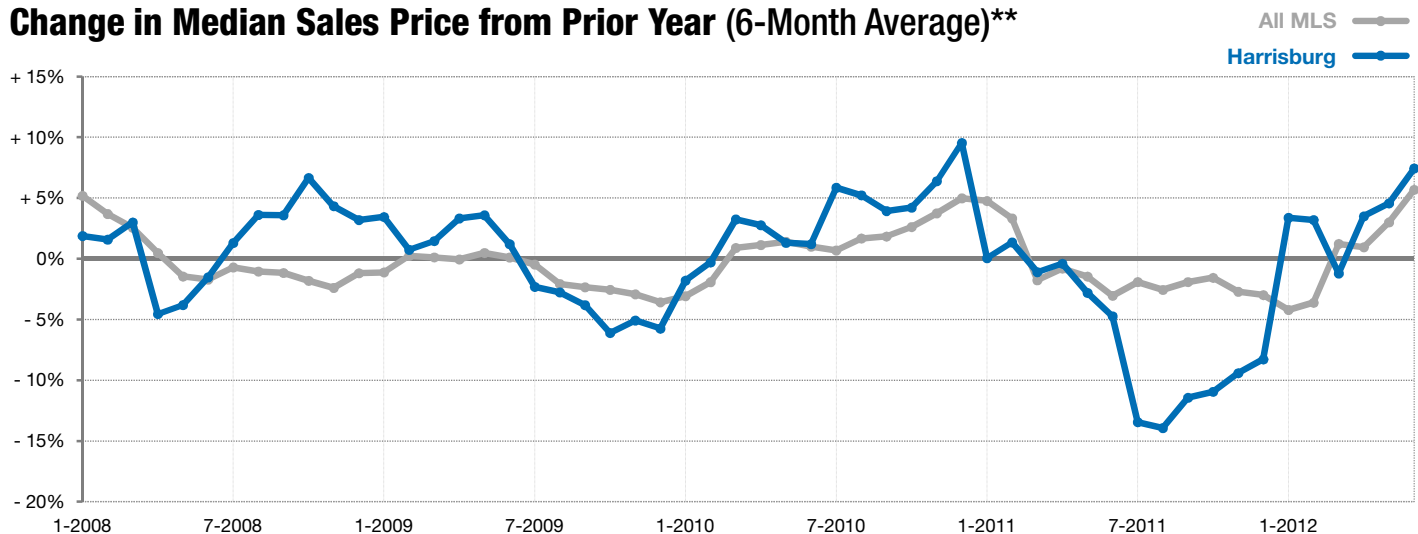


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.