

Local Market Update – June 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

Multiple Counties, IA

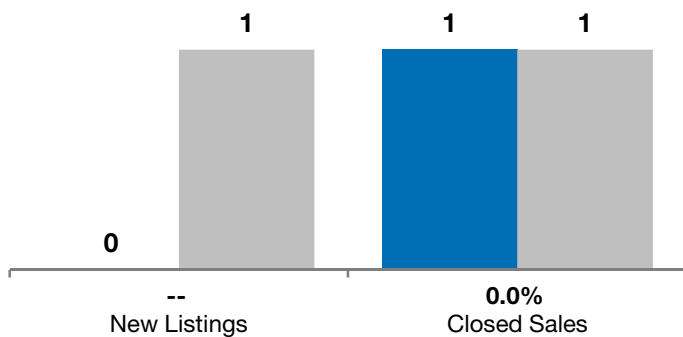
--	0.0%	- 60.5%
Change in New Listings	Change in Closed Sales	Change in Median Sales Price

	June			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	0	1	--	7	7	0.0%
Closed Sales	1	1	0.0%	3	4	+ 33.3%
Median Sales Price*	\$93,500	\$36,900	- 60.5%	\$75,000	\$96,500	+ 28.7%
Average Sales Price*	\$93,500	\$36,900	- 60.5%	\$66,167	\$87,475	+ 32.2%
Percent of Original List Price Received*	95.4%	92.5%	- 3.1%	78.1%	93.5%	+ 19.8%
Average Days on Market Until Sale	40	17	- 57.5%	168	64	- 61.8%
Inventory of Homes for Sale	5	5	0.0%	--	--	--
Months Supply of Inventory	4.2	3.8	- 10.0%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

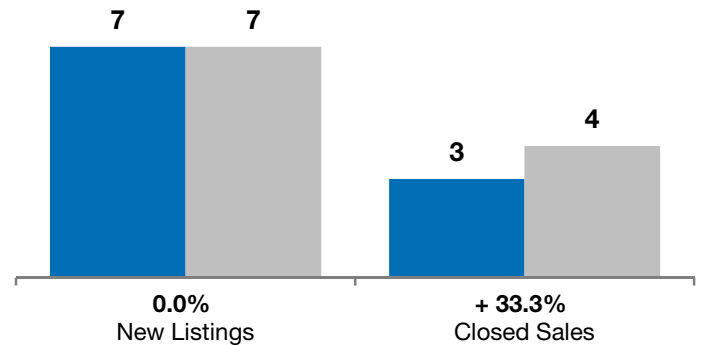
June

■ 2011 ■ 2012

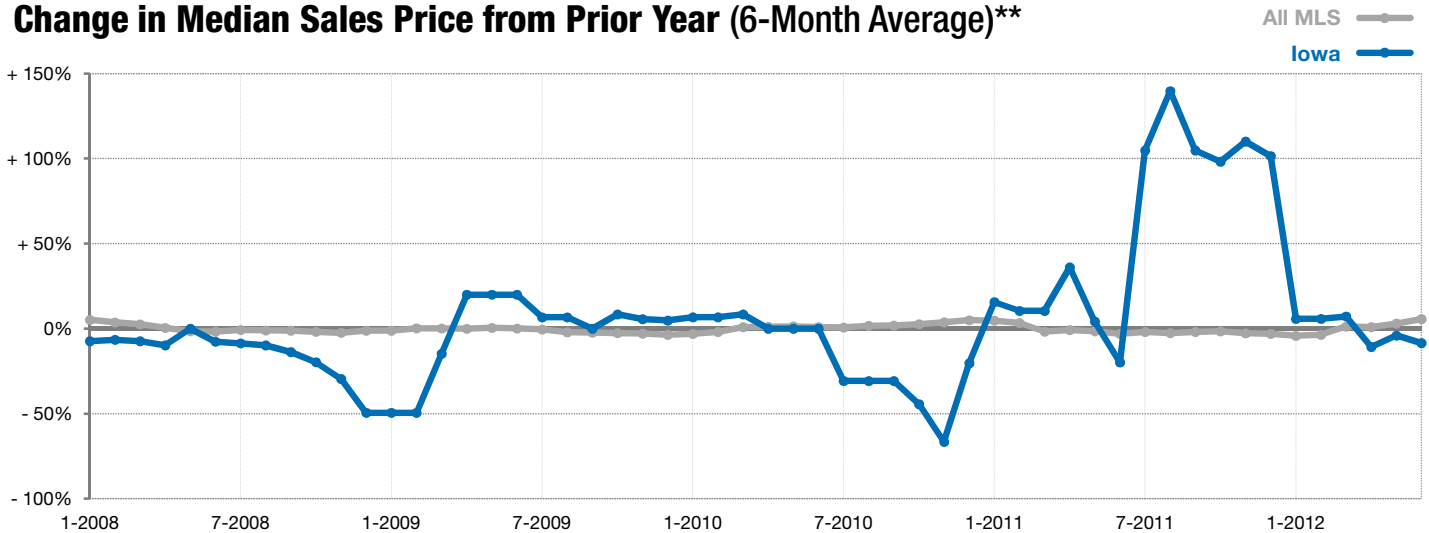


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.