Local Market Update – June 2012

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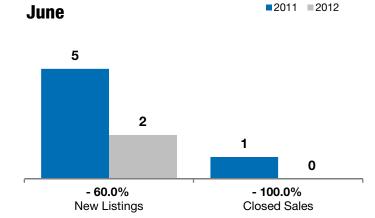
2011 2012

	- 60.0%	- 100.0%	- 100.0%		
Worthing	Change in	Change in	Change in		
	New Listings	Closed Sales	Median Sales Price		

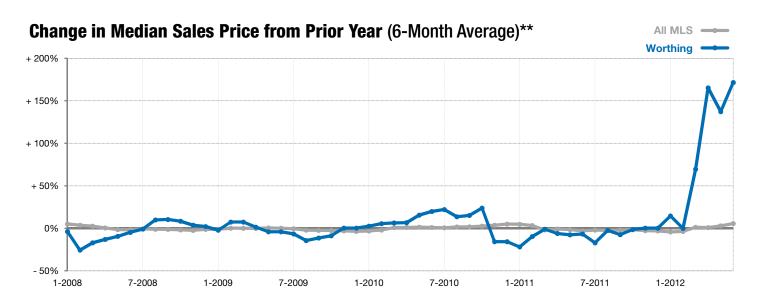
Lincoln County, SD		June			Year to Date			
	2011	2012	+/-	2011	2012	+/-		
New Listings	5	2	- 60.0%	14	10	- 28.6%		
Closed Sales	1	0	- 100.0%	8	4	- 50.0%		
Median Sales Price*	\$109,900	\$0	- 100.0%	\$105,500	\$245,000	+ 132.2%		
Average Sales Price*	\$109,900	\$0	- 100.0%	\$106,238	\$273,125	+ 157.1%		
Percent of Original List Price Received*	100.0%	0.0%	- 100.0%	90.6%	92.4%	+ 1.9%		
Average Days on Market Until Sale	10	0	- 100.0%	77	93	+ 20.3%		
Inventory of Homes for Sale	7	7	0.0%					
Months Supply of Inventory	4.7	6.4	+ 36.4%					
* Does not account for list prices from any previous listing contracts or seller conc	essions. Activity for one mo	Activity for one month can sometimes look extreme due to small sample size.						

rices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Year to Date







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.