

Local Market Update – July 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

- 33.3%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 27.6%

Change in
Median Sales Price

Union County, SD

July

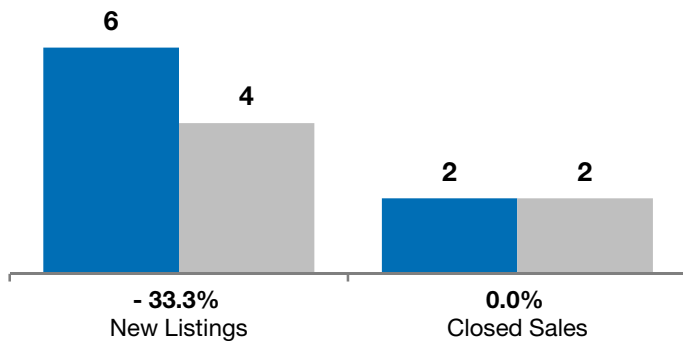
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	6	4	- 33.3%	32	31	- 3.1%
Closed Sales	2	2	0.0%	10	14	+ 40.0%
Median Sales Price*	\$86,200	\$110,000	+ 27.6%	\$99,950	\$114,875	+ 14.9%
Average Sales Price*	\$86,200	\$110,000	+ 27.6%	\$134,687	\$111,932	- 16.9%
Percent of Original List Price Received*	98.4%	96.1%	- 2.3%	91.5%	88.8%	- 3.0%
Average Days on Market Until Sale	287	36	- 87.4%	189	165	- 12.5%
Inventory of Homes for Sale	25	25	0.0%	--	--	--
Months Supply of Inventory	12.5	9.8	- 21.4%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

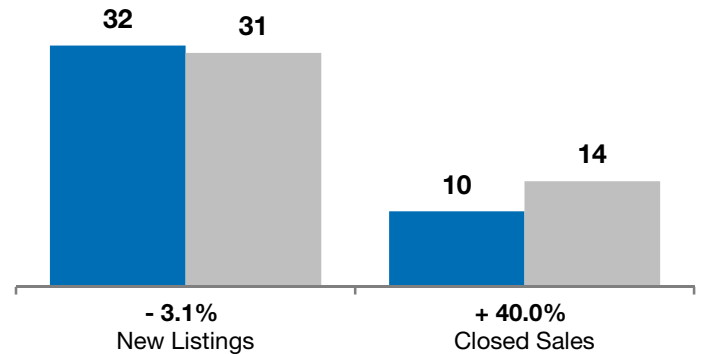
July

■ 2011 ■ 2012

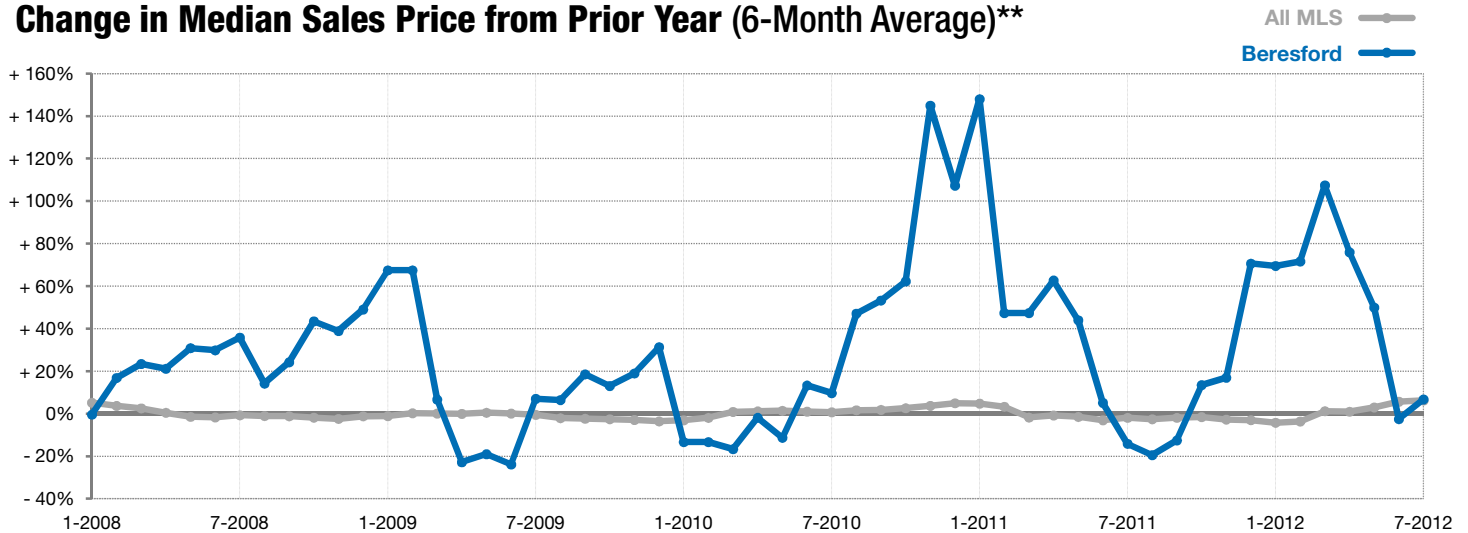


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.