

Local Market Update – July 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Canton

Lincoln County, SD

- 16.7%

Change in
New Listings

- 66.7%

Change in
Closed Sales

- 23.6%

Change in
Median Sales Price

July

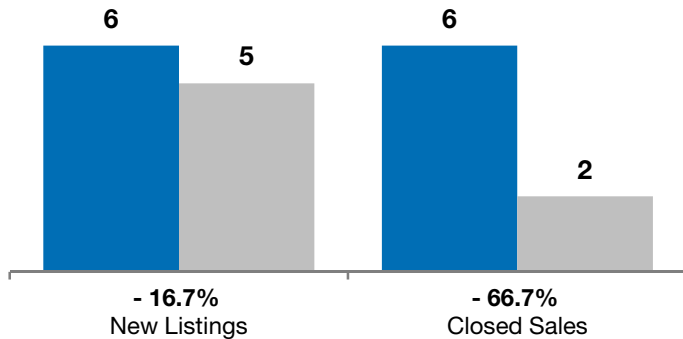
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	6	5	- 16.7%	48	46	- 4.2%
Closed Sales	6	2	- 66.7%	15	12	- 20.0%
Median Sales Price*	\$168,825	\$129,000	- 23.6%	\$143,000	\$121,950	- 14.7%
Average Sales Price*	\$159,942	\$129,000	- 19.3%	\$162,672	\$127,733	- 21.5%
Percent of Original List Price Received*	93.1%	93.8%	+ 0.8%	95.1%	90.7%	- 4.7%
Average Days on Market Until Sale	211	67	- 68.4%	141	109	- 22.8%
Inventory of Homes for Sale	34	36	+ 5.9%	--	--	--
Months Supply of Inventory	11.3	17.1	+ 51.3%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

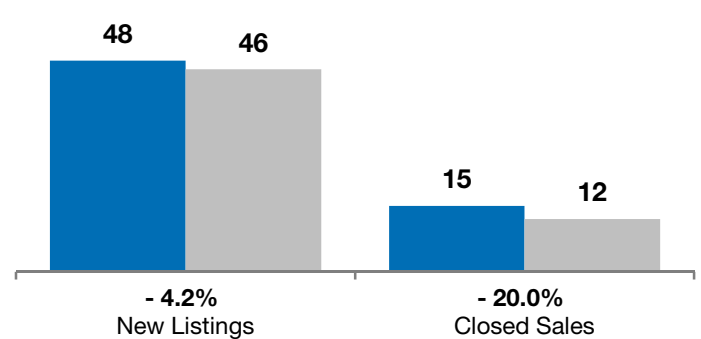
July

■ 2011 ■ 2012

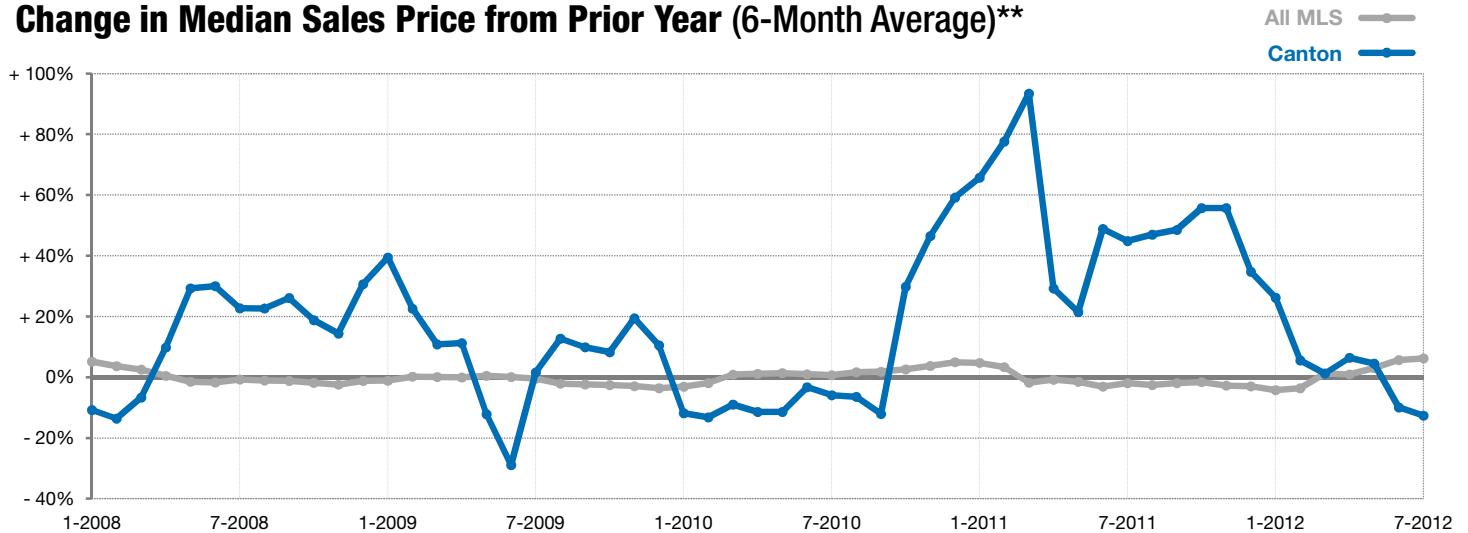


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.