

# Local Market Update – July 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Harrisburg

**0.0%**

Change in  
New Listings

**+ 5.9%**

Change in  
Closed Sales

**- 1.5%**

Change in  
Median Sales Price

Lincoln County, SD

**July**

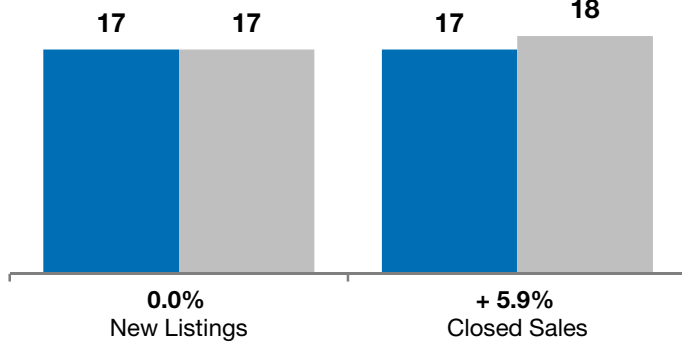
**Year to Date**

	2011	2012	+ / -	2011	2012	+ / -
New Listings	17	17	0.0%	130	148	+ 13.8%
Closed Sales	17	18	+ 5.9%	66	79	+ 19.7%
Median Sales Price*	\$156,800	\$154,500	- 1.5%	\$146,450	\$156,000	+ 6.5%
Average Sales Price*	\$177,076	\$165,875	- 6.3%	\$165,731	\$170,527	+ 2.9%
Percent of Original List Price Received*	95.5%	96.7%	+ 1.3%	95.7%	97.3%	+ 1.7%
Average Days on Market Until Sale	103	72	- 29.8%	114	85	- 25.1%
Inventory of Homes for Sale	75	71	- 5.3%	--	--	--
Months Supply of Inventory	9.3	6.8	- 26.5%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

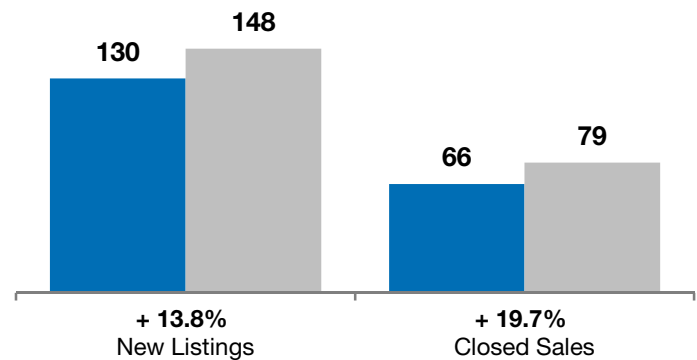
**July**

■ 2011 ■ 2012

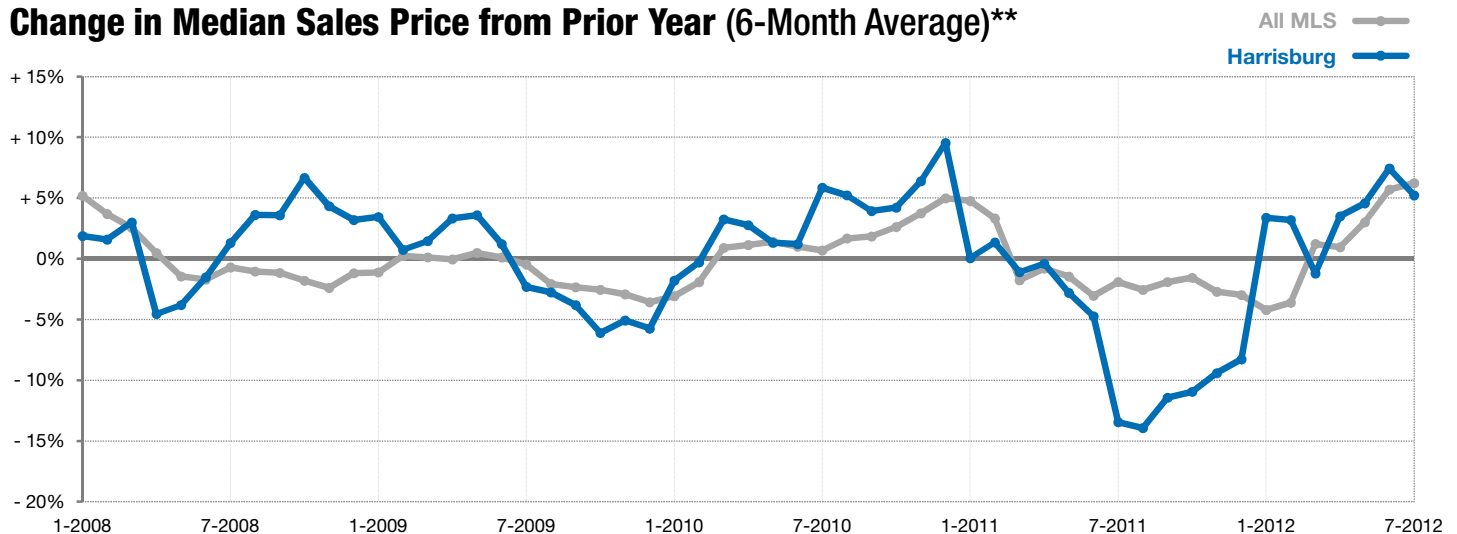


**Year to Date**

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.