

Local Market Update – July 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

0.0%

Change in
New Listings

+ 700.0%

Change in
Closed Sales

+ 106.3%

Change in
Median Sales Price

Minnehaha County, SD

July

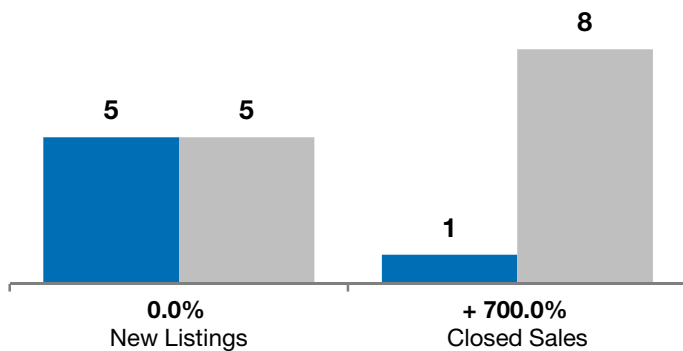
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	5	5	0.0%	50	65	+ 30.0%
Closed Sales	1	8	+ 700.0%	21	37	+ 76.2%
Median Sales Price*	\$70,000	\$144,400	+ 106.3%	\$140,000	\$153,000	+ 9.3%
Average Sales Price*	\$70,000	\$150,838	+ 115.5%	\$169,131	\$180,996	+ 7.0%
Percent of Original List Price Received*	100.0%	98.0%	- 2.0%	93.2%	96.1%	+ 3.1%
Average Days on Market Until Sale	30	95	+ 215.8%	125	90	- 28.3%
Inventory of Homes for Sale	37	30	- 18.9%	--	--	--
Months Supply of Inventory	13.5	6.9	- 48.5%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

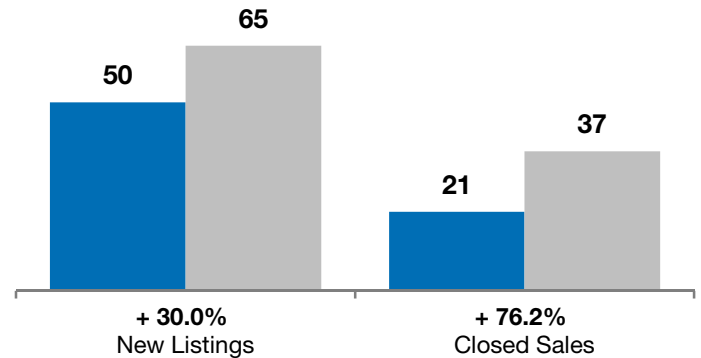
July

■ 2011 ■ 2012

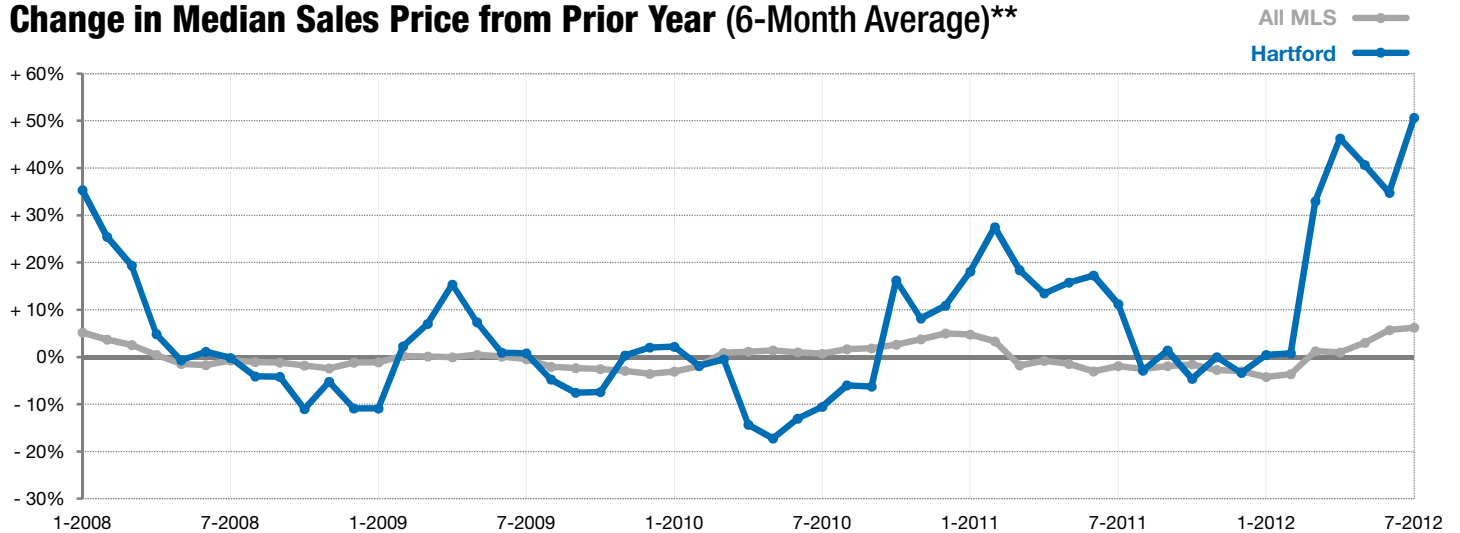


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.