Local Market Update – July 2012

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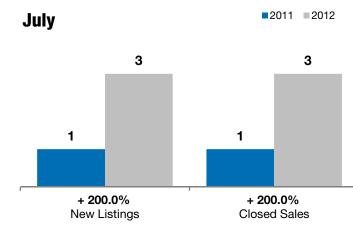


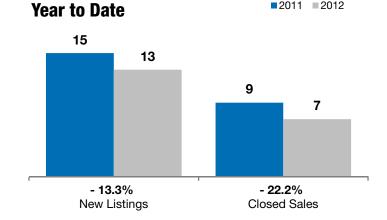
■2011 ■2012

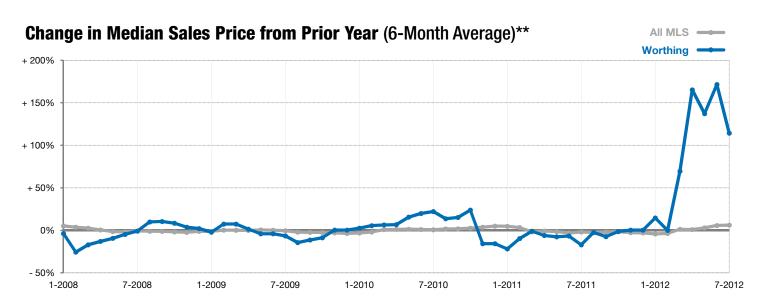
| | + 200.0% | + 200.0% | |
|----------|--------------|--------------|--------------------|
| Worthing | Change in | Change in | Change in |
| | New Listings | Closed Sales | Median Sales Price |
| | | | |

| | July | | | Year to Date | | |
|------|--|---|---|---|--|--|
| 2011 | 2012 | +/- | 2011 | 2012 | +/- | |
| 1 | 3 | + 200.0% | 15 | 13 | - 13.3% | |
| 1 | 3 | + 200.0% | 9 | 7 | - 22.2% | |
| \$0 | \$94,425 | | \$105,500 | \$132,500 | + 25.6% | |
| \$0 | \$92,808 | | \$106,238 | \$195,846 | + 84.3% | |
| 0.0% | 95.1% | | 90.6% | 93.5% | + 3.2% | |
| 160 | 175 | + 9.4% | 86 | 128 | + 48.5% | |
| 6 | 6 | 0.0% | | | | |
| 4.0 | 4.6 | + 15.4% | | | | |
| | 1 1 \$0 \$0 0.0% 160 6 | 2011 2012 1 3 1 3 \$0 \$94,425 \$0 \$92,808 0.0% 95.1% 160 175 6 6 | 2011 2012 + / - 1 3 + 200.0% 1 3 + 200.0% \$0 \$94,425 \$0 \$92,808 0.0% 95.1% 160 175 + 9.4% 6 6 0.0% | 2011 2012 + / - 2011 1 3 + 200.0% 15 1 3 + 200.0% 9 \$0 \$94,425 \$105,500 \$0 \$92,808 \$106,238 0.0% 95.1% 90.6% 160 175 + 9.4% 86 6 6 0.0% | 2011 2012 + / - 2011 2012 1 3 + 200.0% 15 13 1 3 + 200.0% 9 7 \$0 \$94,425 \$105,500 \$132,500 \$0 \$92,808 \$106,238 \$195,846 0.0% 95.1% 90.6% 93.5% 160 175 + 9.4% 86 128 6 6 0.0% | |

Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.