

Local Market Update – August 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Canton

+ 200.0% **+ 125.0%** **- 42.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

August

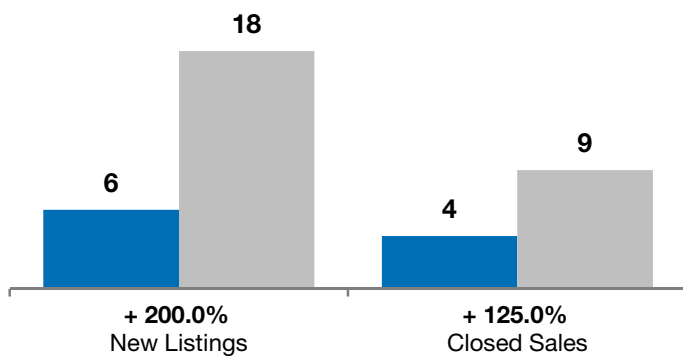
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	6	18	+ 200.0%	54	65	+ 20.4%
Closed Sales	4	9	+ 125.0%	19	21	+ 10.5%
Median Sales Price*	\$210,290	\$121,900	- 42.0%	\$147,750	\$121,900	- 17.5%
Average Sales Price*	\$208,895	\$143,489	- 31.3%	\$172,403	\$134,486	- 22.0%
Percent of Original List Price Received*	89.4%	90.2%	+ 0.9%	93.9%	90.5%	- 3.7%
Average Days on Market Until Sale	140	99	- 29.2%	140	104	- 25.7%
Inventory of Homes for Sale	36	43	+ 19.4%	--	--	--
Months Supply of Inventory	12.4	17.9	+ 44.3%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

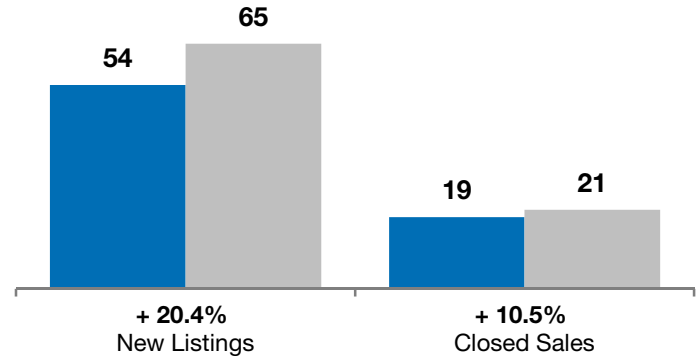
August

■ 2011 ■ 2012

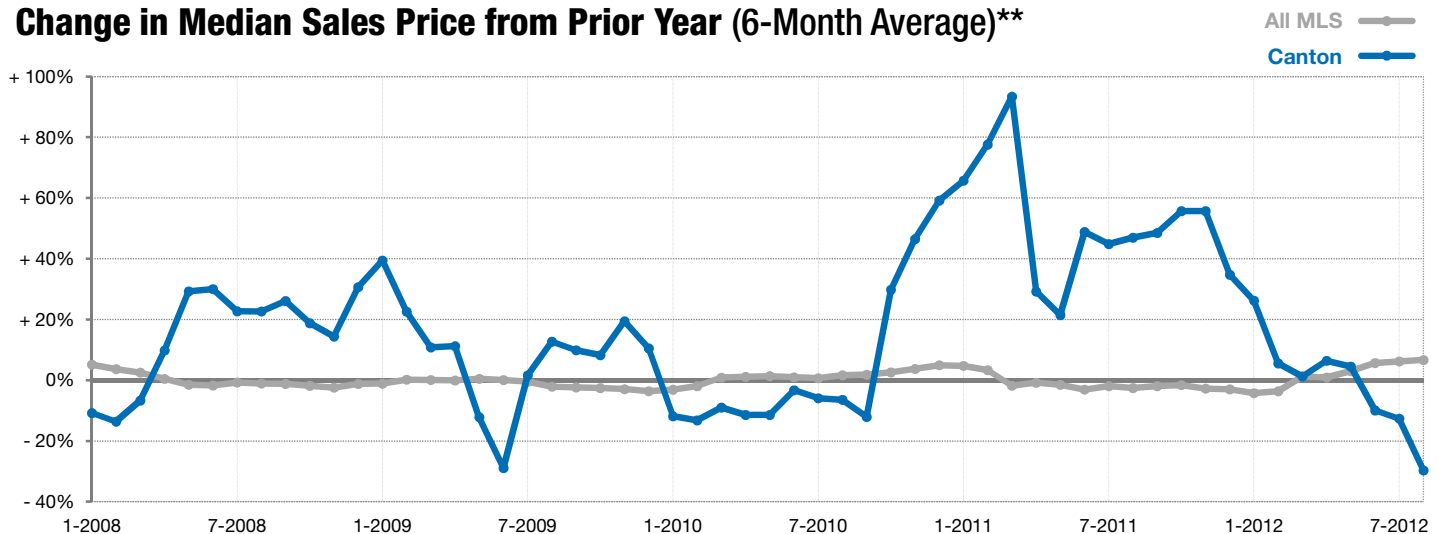


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.