

# Local Market Update – August 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Harrisburg

**+ 31.6%**

Change in  
New Listings

**- 7.7%**

Change in  
Closed Sales

**+ 10.2%**

Change in  
Median Sales Price

Lincoln County, SD

### August

### Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	19	25	+ 31.6%	149	174	+ 16.8%
Closed Sales	13	12	- 7.7%	79	93	+ 17.7%
Median Sales Price*	\$146,000	\$160,825	+ 10.2%	\$146,000	\$156,900	+ 7.5%
Average Sales Price*	\$178,269	\$220,473	+ 23.7%	\$167,794	\$176,827	+ 5.4%
Percent of Original List Price Received*	97.4%	95.6%	- 1.9%	96.0%	97.2%	+ 1.3%
Average Days on Market Until Sale	102	86	- 15.0%	112	85	- 24.0%
Inventory of Homes for Sale	78	70	- 10.3%	--	--	--
Months Supply of Inventory	8.6	6.7	- 22.4%	--	--	--

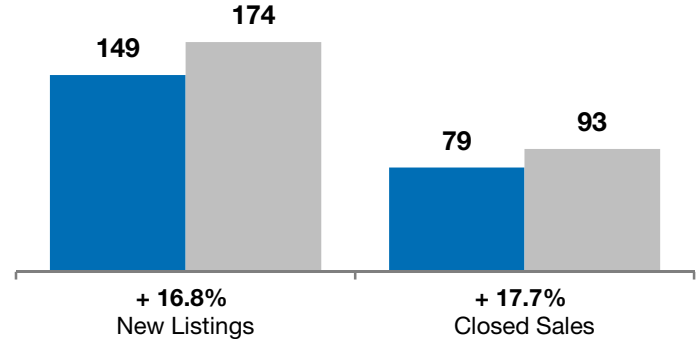
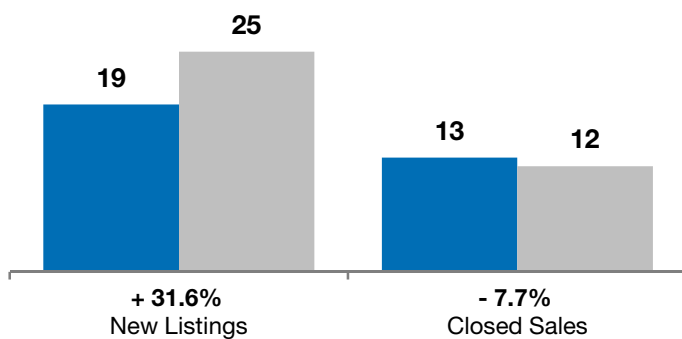
\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### August

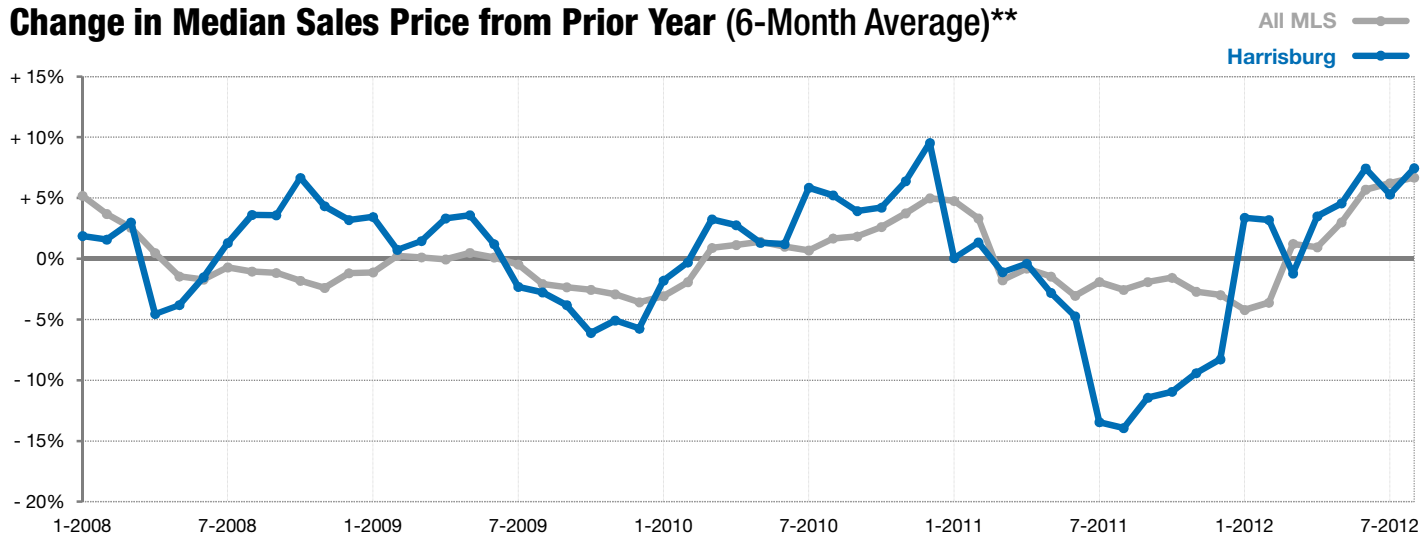
■ 2011 ■ 2012

### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.