

Local Market Update – August 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

- 90.0%

Change in
New Listings

+ 20.0%

Change in
Closed Sales

+ 2.6%

Change in
Median Sales Price

Minnehaha County, SD

August

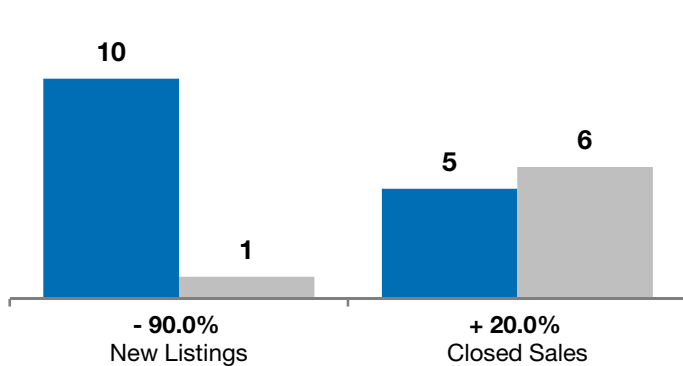
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	10	1	- 90.0%	60	66	+ 10.0%
Closed Sales	5	6	+ 20.0%	26	43	+ 65.4%
Median Sales Price*	\$153,000	\$157,000	+ 2.6%	\$141,000	\$153,000	+ 8.5%
Average Sales Price*	\$150,000	\$182,583	+ 21.7%	\$165,452	\$181,217	+ 9.5%
Percent of Original List Price Received*	94.0%	94.7%	+ 0.6%	93.4%	95.9%	+ 2.7%
Average Days on Market Until Sale	140	93	- 33.6%	128	90	- 29.6%
Inventory of Homes for Sale	37	22	- 40.5%	--	--	--
Months Supply of Inventory	14.3	4.4	- 69.3%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

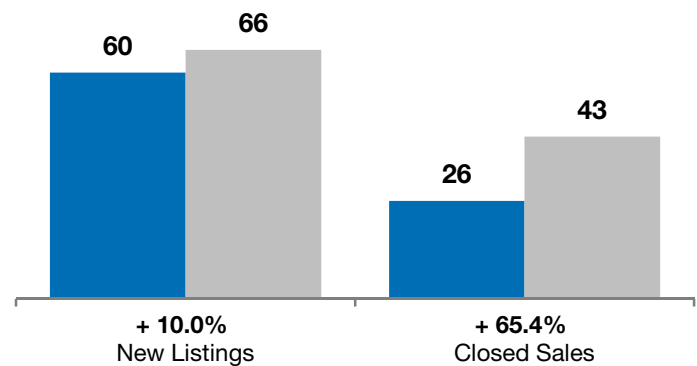
August

■ 2011 ■ 2012

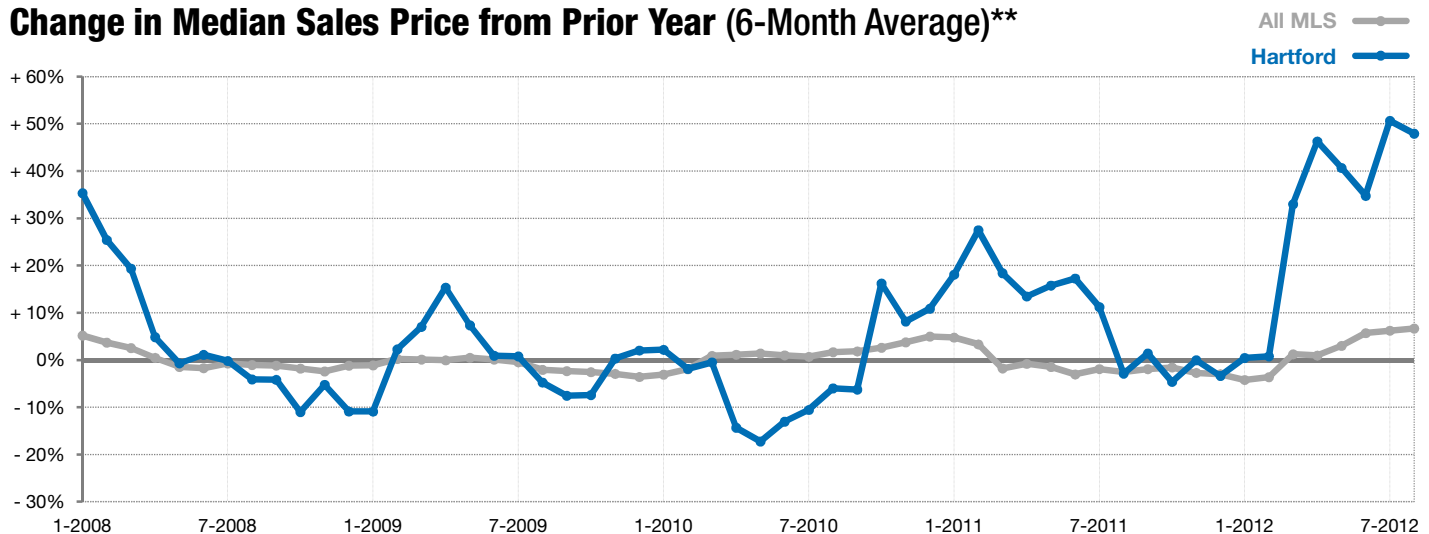


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.