

Local Market Update – August 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

Multiple Counties, IA

0.0%

Change in
New Listings

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Change in
Closed Sales

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Change in
Median Sales Price

August

Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	1	1	0.0%	10	11	+ 10.0%
Closed Sales	0	1	--	4	5	+ 25.0%
Median Sales Price*	\$0	\$187,000	--	\$84,250	\$98,000	+ 16.3%
Average Sales Price*	\$0	\$187,000	--	\$83,615	\$107,380	+ 28.4%
Percent of Original List Price Received*	0.0%	98.5%	--	82.9%	94.5%	+ 14.1%
Average Days on Market Until Sale	0	10	--	167	53	- 68.1%
Inventory of Homes for Sale	6	6	0.0%	--	--	--
Months Supply of Inventory	5.0	4.7	- 6.7%	--	--	--

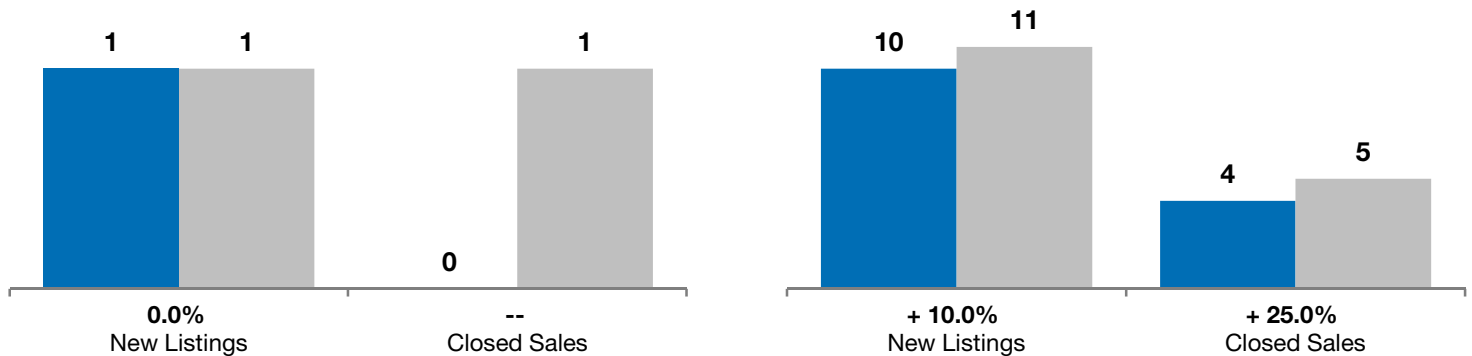
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

August

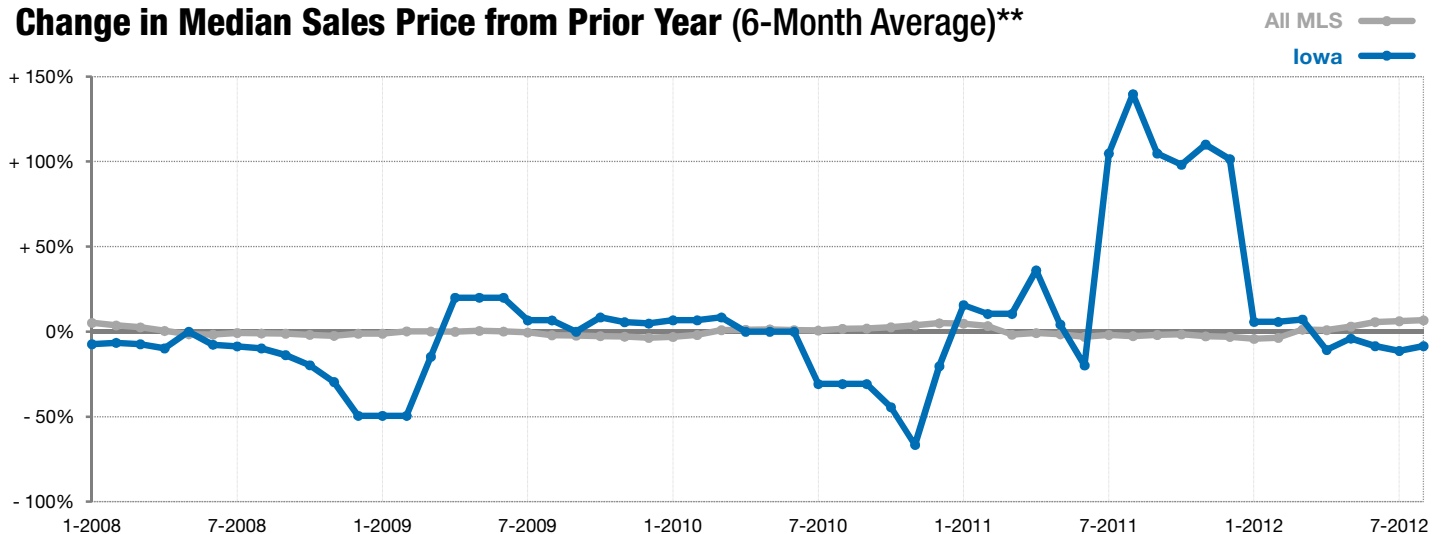
■ 2011 ■ 2012

Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.