

Local Market Update – September 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

0.0%

Change in
New Listings

- 100.0%

Change in
Closed Sales

- 100.0%

Change in
Median Sales Price

Union County, SD

September

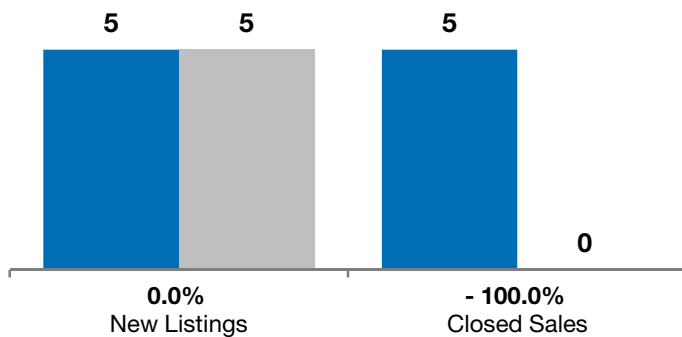
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	5	5	0.0%	42	53	+ 26.2%
Closed Sales	5	0	- 100.0%	16	16	0.0%
Median Sales Price*	\$99,199	\$0	- 100.0%	\$99,550	\$119,750	+ 20.3%
Average Sales Price*	\$118,120	\$0	- 100.0%	\$125,386	\$113,803	- 9.2%
Percent of Original List Price Received*	82.5%	0.0%	- 100.0%	89.2%	89.1%	- 0.2%
Average Days on Market Until Sale	77	0	- 100.0%	146	160	+ 9.6%
Inventory of Homes for Sale	27	26	- 3.7%	--	--	--
Months Supply of Inventory	14.3	9.5	- 33.3%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

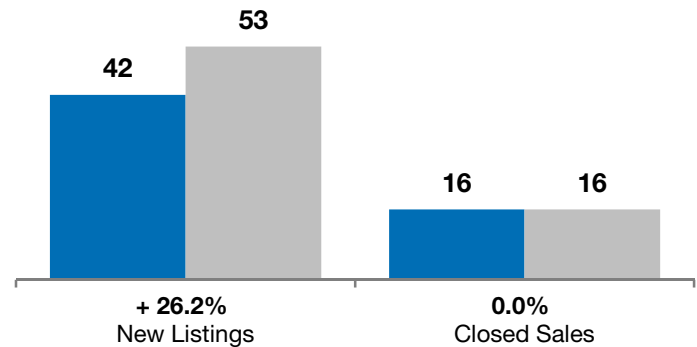
September

■ 2011 ■ 2012

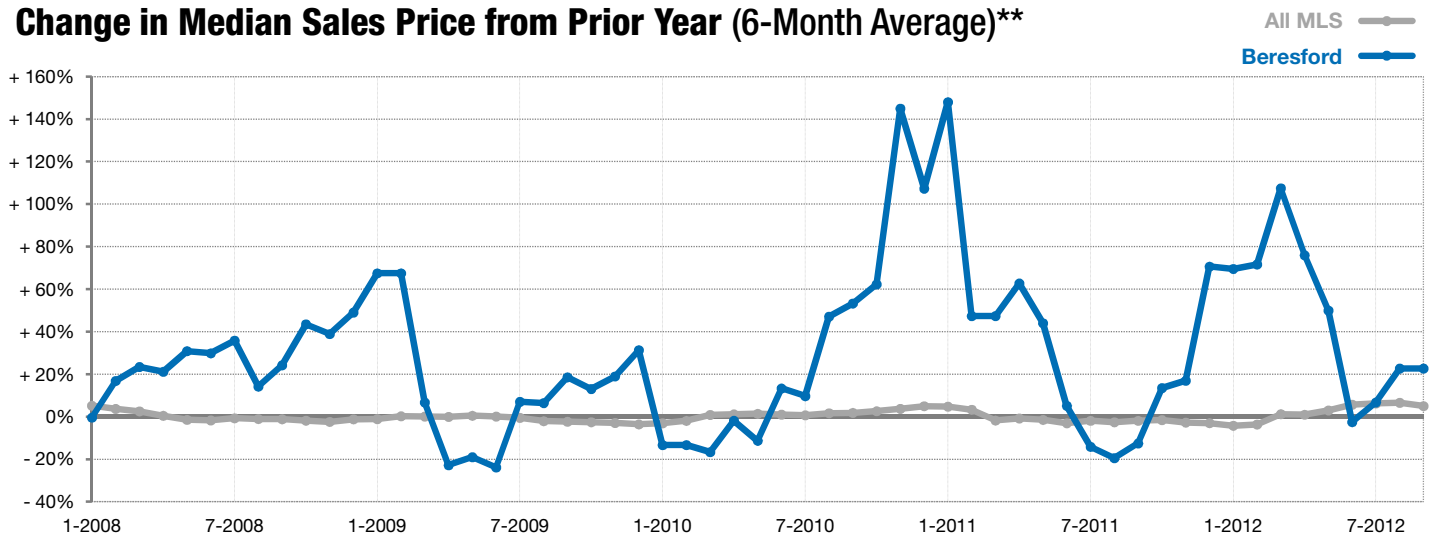


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 4, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.