

# Local Market Update – September 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Iowa

Multiple Counties, IA

**0.0%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

**+ 25.0%**

Change in  
Median Sales Price

### September

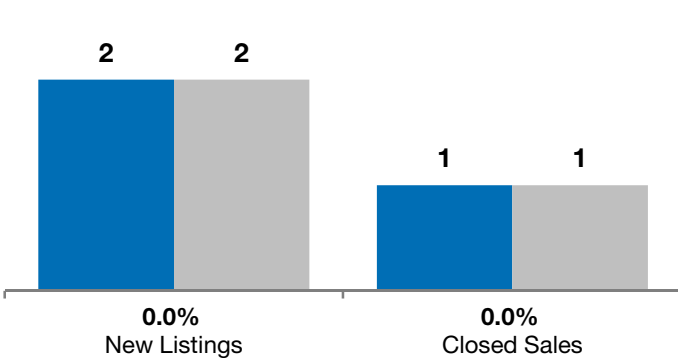
### Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	2	2	0.0%	12	13	+ 8.3%
Closed Sales	1	1	0.0%	5	6	+ 20.0%
Median Sales Price*	\$136,000	\$170,000	+ 25.0%	\$93,500	\$109,000	+ 16.6%
Average Sales Price*	\$136,000	\$170,000	+ 25.0%	\$94,092	\$117,817	+ 25.2%
Percent of Original List Price Received*	92.0%	94.5%	+ 2.8%	84.7%	94.5%	+ 11.6%
Average Days on Market Until Sale	163	0	- 100.0%	166	44	- 73.3%
Inventory of Homes for Sale	6	7	+ 16.7%	--	--	--
Months Supply of Inventory	5.0	5.6	+ 12.0%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### September

■ 2011 ■ 2012

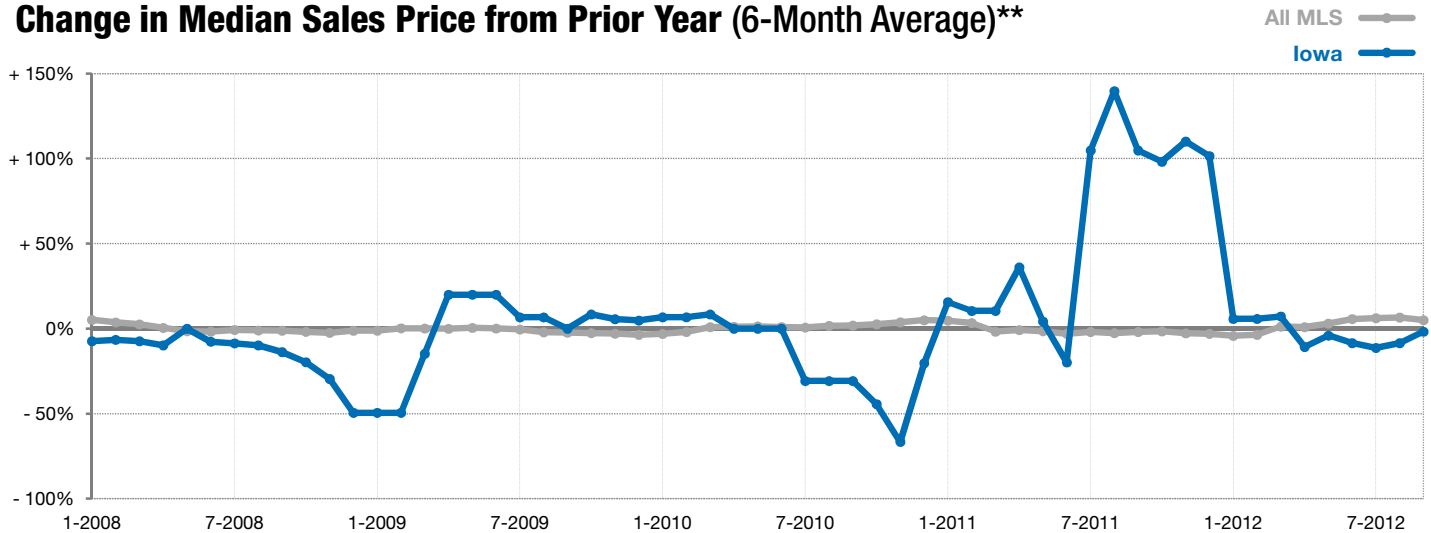


### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 4, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.