

Local Market Update – September 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Worthing

- 50.0%

Change in
New Listings

- 50.0%

Change in
Closed Sales

+ 9.1%

Change in
Median Sales Price

Lincoln County, SD

September

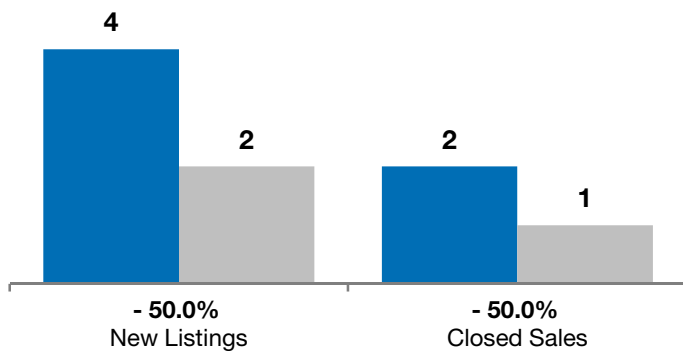
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	4	2	- 50.0%	23	18	- 21.7%
Closed Sales	2	1	- 50.0%	12	9	- 25.0%
Median Sales Price*	\$110,000	\$120,000	+ 9.1%	\$105,000	\$120,000	+ 14.3%
Average Sales Price*	\$110,000	\$120,000	+ 9.1%	\$106,809	\$178,936	+ 67.5%
Percent of Original List Price Received*	95.7%	98.8%	+ 3.2%	91.4%	94.3%	+ 3.2%
Average Days on Market Until Sale	118	21	- 82.2%	89	117	+ 30.5%
Inventory of Homes for Sale	10	6	- 40.0%	--	--	--
Months Supply of Inventory	6.4	5.0	- 22.2%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

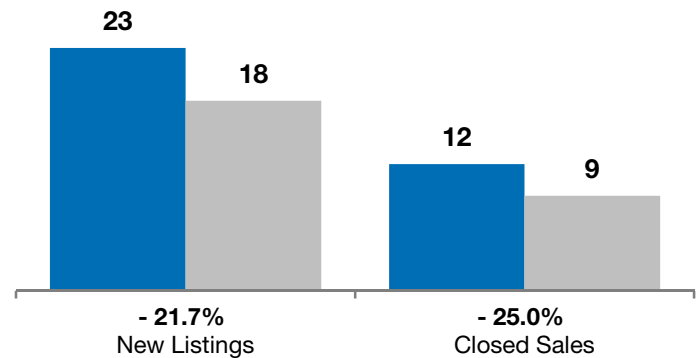
September

■ 2011 ■ 2012

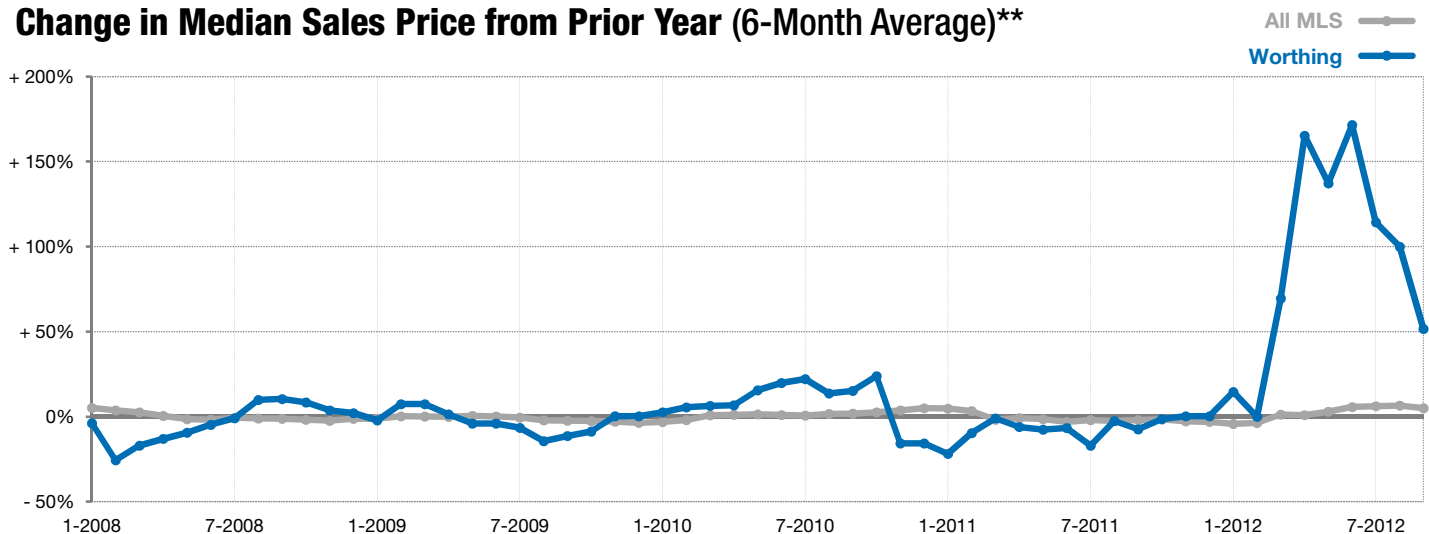


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 4, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.