

Local Market Update – October 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Baltic

Minnehaha County, SD

-- - 100.0% - 100.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

October

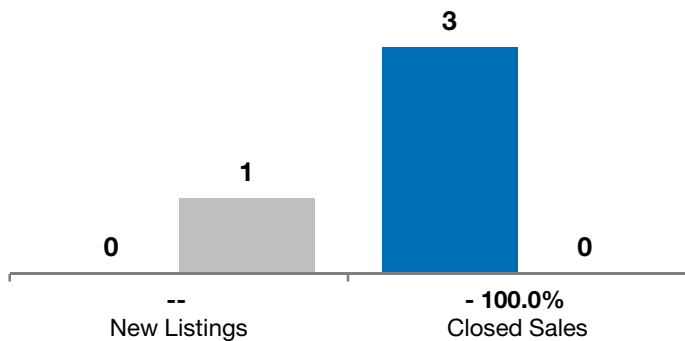
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	0	1	--	23	24	+ 4.3%
Closed Sales	3	0	- 100.0%	9	17	+ 88.9%
Median Sales Price*	\$167,500	\$0	- 100.0%	\$144,000	\$130,000	- 9.7%
Average Sales Price*	\$173,250	\$0	- 100.0%	\$153,806	\$132,253	- 14.0%
Percent of Original List Price Received*	94.5%	0.0%	- 100.0%	96.1%	94.7%	- 1.4%
Average Days on Market Until Sale	95	0	- 100.0%	131	102	- 21.9%
Inventory of Homes for Sale	11	9	- 18.2%	--	--	--
Months Supply of Inventory	6.6	3.8	- 43.2%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

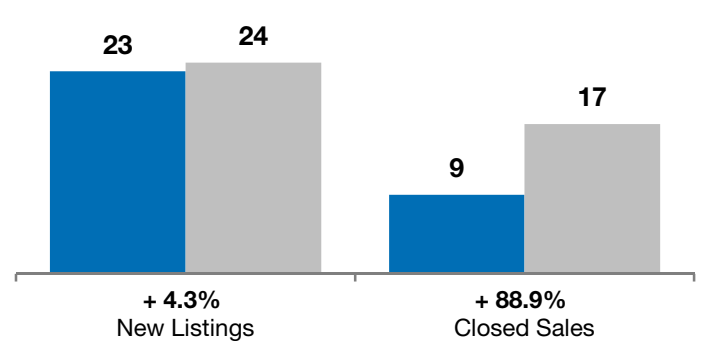
October

■ 2011 ■ 2012



Year to Date

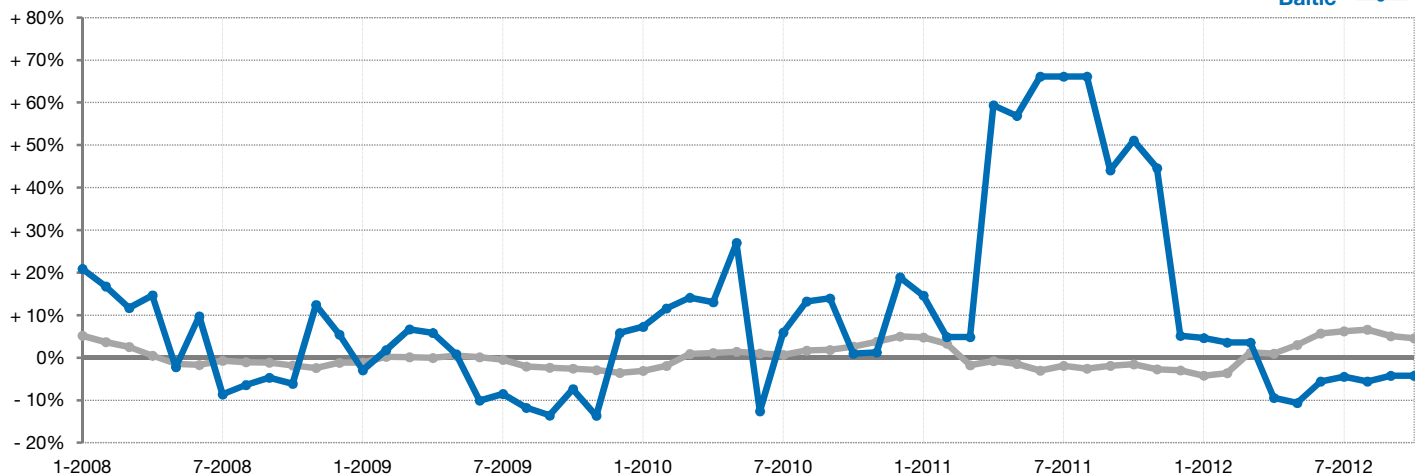
■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —

Baltic —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.