## **Local Market Update – October 2012**

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## **Dell Rapids**

+ 150.0%

+ 25.0%

+ 35.1%

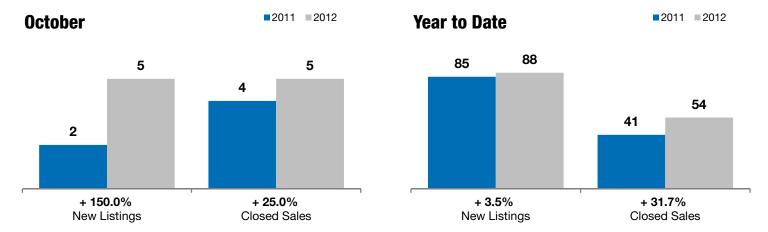
Change in **New Listings** 

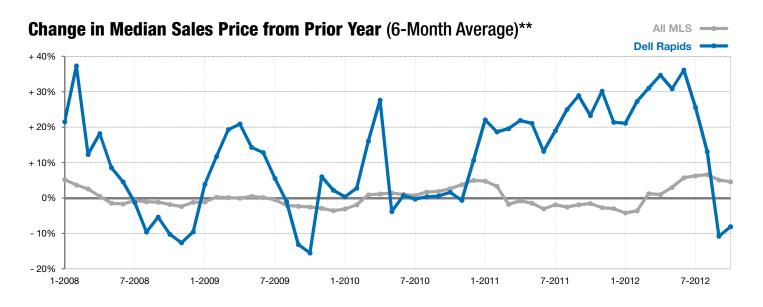
Change in Closed Sales

Change in Median Sales Price

Minnehaha County, SD		October			Year to Date		
	2011	2012	+/-	2011	2012	+/-	
New Listings	2	5	+ 150.0%	85	88	+ 3.5%	
Closed Sales	4	5	+ 25.0%	41	54	+ 31.7%	
Median Sales Price*	\$118,450	\$160,000	+ 35.1%	\$136,000	\$139,750	+ 2.8%	
Average Sales Price*	\$128,475	\$147,520	+ 14.8%	\$164,107	\$157,489	- 4.0%	
Percent of Original List Price Received*	91.2%	95.5%	+ 4.7%	92.8%	93.4%	+ 0.7%	
Average Days on Market Until Sale	128	55	- 57.2%	96	111	+ 16.4%	
Inventory of Homes for Sale	44	40	- 9.1%				
Months Supply of Inventory	11.5	6.8	- 41.0%				

<sup>\*</sup> Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.