

# Local Market Update – October 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Harrisburg

**+ 6.7%**

Change in  
New Listings

**+ 100.0%**

Change in  
Closed Sales

**+ 10.1%**

Change in  
Median Sales Price

Lincoln County, SD

### October

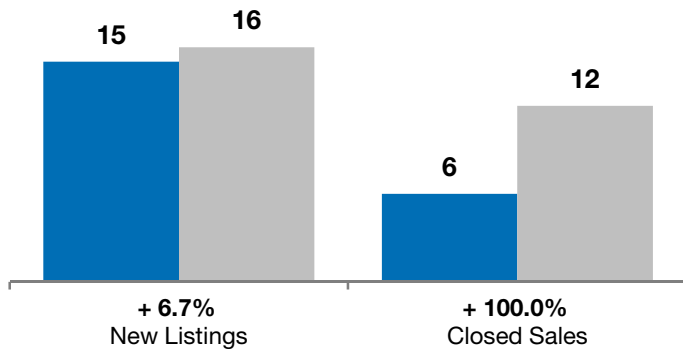
### Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	15	16	+ 6.7%	179	221	+ 23.5%
Closed Sales	6	12	+ 100.0%	95	118	+ 24.2%
Median Sales Price*	\$135,500	\$149,250	+ 10.1%	\$146,000	\$156,325	+ 7.1%
Average Sales Price*	\$144,242	\$142,225	- 1.4%	\$167,107	\$173,486	+ 3.8%
Percent of Original List Price Received*	96.6%	97.4%	+ 0.8%	96.0%	97.0%	+ 1.0%
Average Days on Market Until Sale	117	88	- 24.7%	110	86	- 22.0%
Inventory of Homes for Sale	74	66	- 10.8%	--	--	--
Months Supply of Inventory	7.8	6.1	- 21.8%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

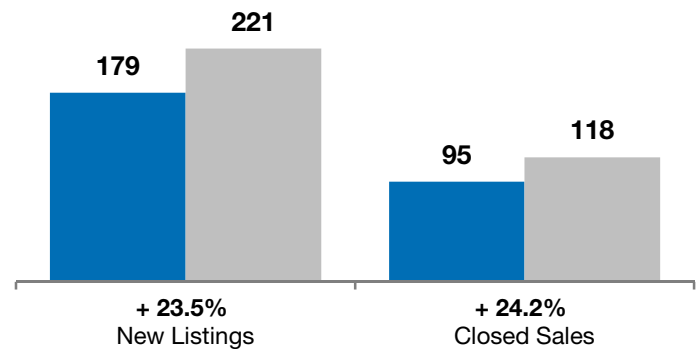
### October

■ 2011 ■ 2012

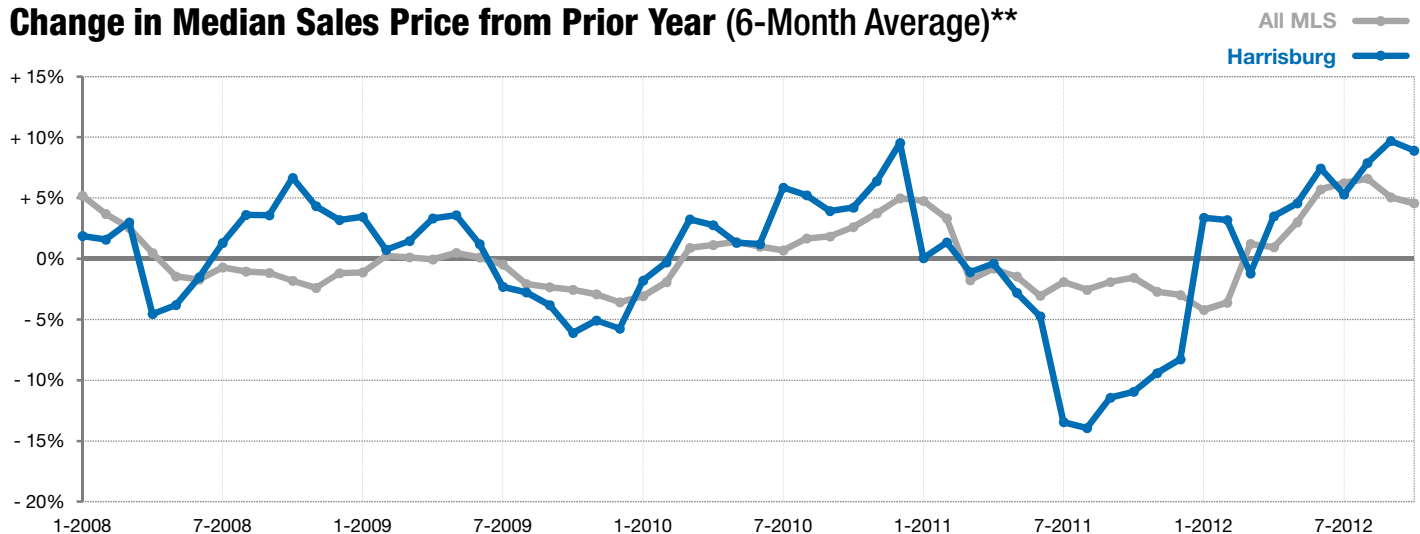


### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.