

Local Market Update – October 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

0.0%

Change in
New Listings

+ 100.0%

Change in
Closed Sales

+ 45.6%

Change in
Median Sales Price

Multiple Counties, IA

October

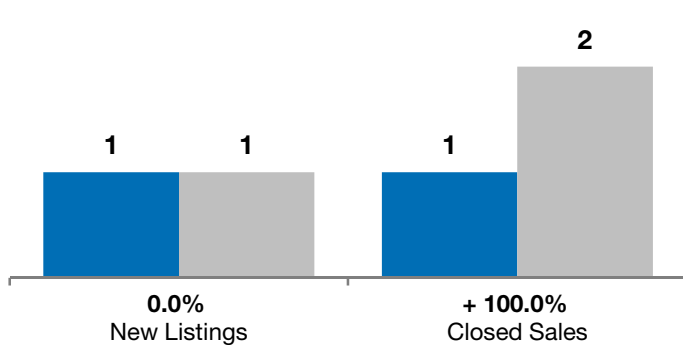
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	1	1	0.0%	13	14	+ 7.7%
Closed Sales	1	2	+ 100.0%	6	8	+ 33.3%
Median Sales Price*	\$91,000	\$132,500	+ 45.6%	\$92,250	\$109,000	+ 18.2%
Average Sales Price*	\$91,000	\$132,500	+ 45.6%	\$93,577	\$121,488	+ 29.8%
Percent of Original List Price Received*	95.9%	78.6%	- 18.0%	86.5%	90.6%	+ 4.6%
Average Days on Market Until Sale	53	150	+ 183.0%	147	71	- 51.9%
Inventory of Homes for Sale	3	5	+ 66.7%	--	--	--
Months Supply of Inventory	2.5	4.0	+ 60.0%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

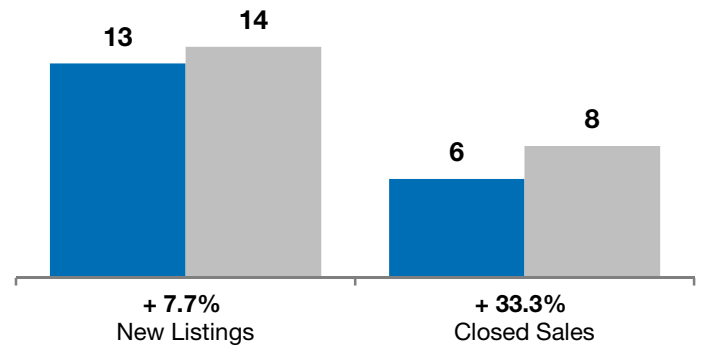
October

■ 2011 ■ 2012

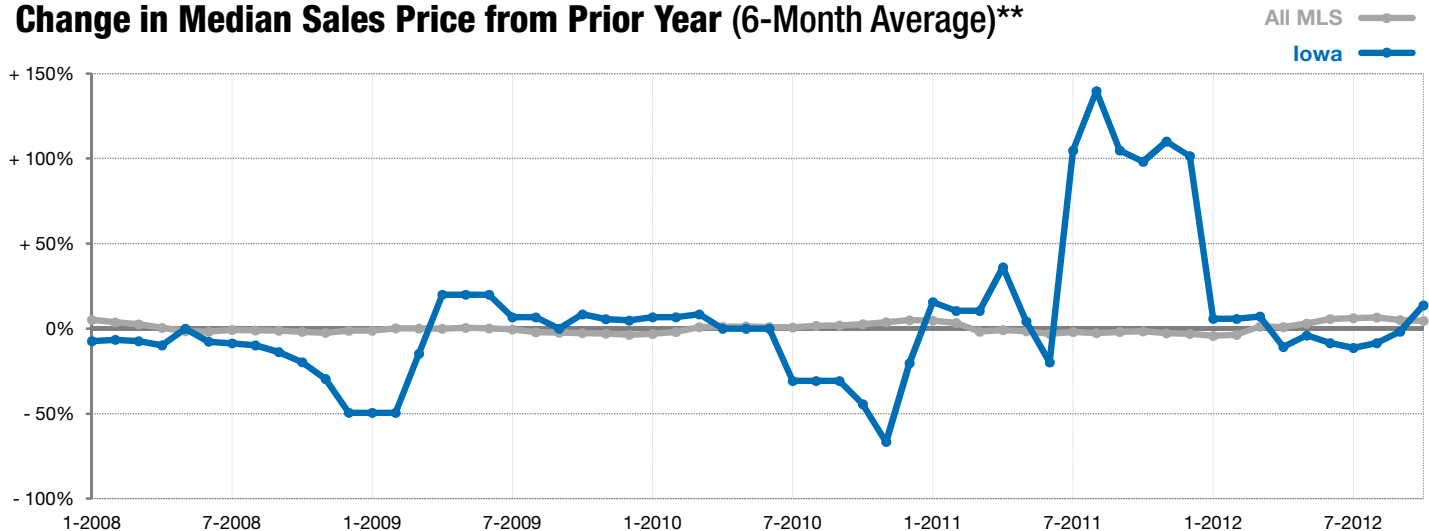


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.