

Local Market Update – October 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Worthing

+ 100.0% **- 100.0%** **- 100.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

October

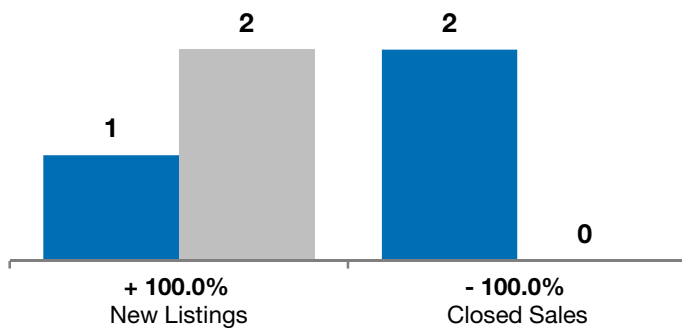
Year to Date

| | 2011 | 2012 | + / - | 2011 | 2012 | + / - |
|--|-----------|------|----------|-----------|-----------|---------|
| New Listings | 1 | 2 | + 100.0% | 24 | 20 | - 16.7% |
| Closed Sales | 2 | 0 | - 100.0% | 14 | 9 | - 35.7% |
| Median Sales Price* | \$116,750 | \$0 | - 100.0% | \$105,000 | \$120,000 | + 14.3% |
| Average Sales Price* | \$116,750 | \$0 | - 100.0% | \$108,338 | \$178,936 | + 65.2% |
| Percent of Original List Price Received* | 97.1% | 0.0% | - 100.0% | 92.3% | 94.3% | + 2.2% |
| Average Days on Market Until Sale | 78 | 0 | - 100.0% | 88 | 117 | + 32.9% |
| Inventory of Homes for Sale | 10 | 8 | - 20.0% | -- | -- | -- |
| Months Supply of Inventory | 6.7 | 6.5 | - 1.8% | -- | -- | -- |

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

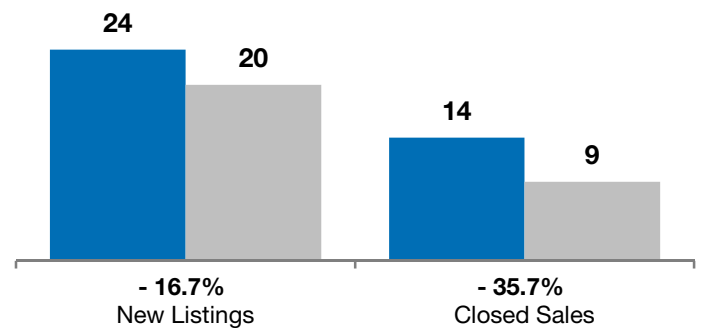
October

■ 2011 ■ 2012

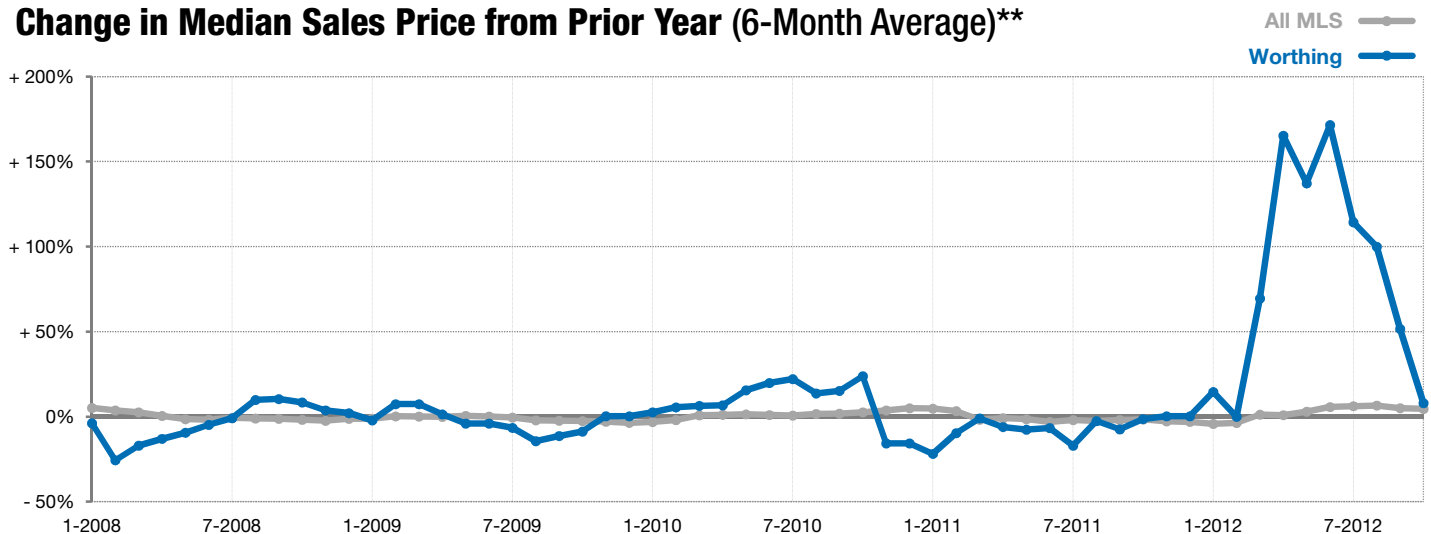


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.