

Local Market Update – November 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

0.0%

Change in
New Listings

+ 50.0%

Change in
Closed Sales

+ 31.7%

Change in
Median Sales Price

Union County, SD

November

Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	2	2	0.0%	50	59	+ 18.0%
Closed Sales	2	3	+ 50.0%	20	23	+ 15.0%
Median Sales Price*	\$84,950	\$111,900	+ 31.7%	\$99,950	\$115,825	+ 15.9%
Average Sales Price*	\$84,950	\$115,600	+ 36.1%	\$122,988	\$111,648	- 9.2%
Percent of Original List Price Received*	87.1%	94.0%	+ 7.9%	89.7%	91.1%	+ 1.5%
Average Days on Market Until Sale	46	65	+ 42.9%	125	129	+ 3.9%
Inventory of Homes for Sale	24	20	- 16.7%	--	--	--
Months Supply of Inventory	12.0	6.9	- 42.5%	--	--	--

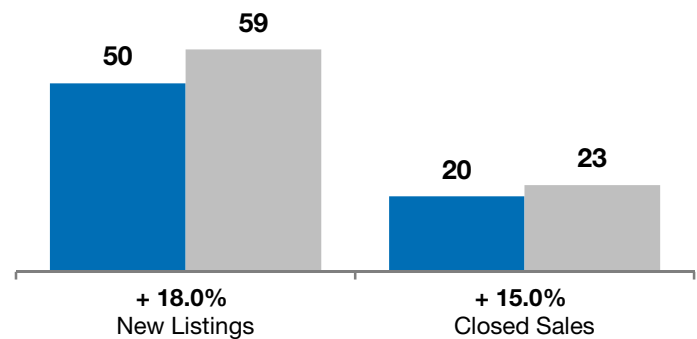
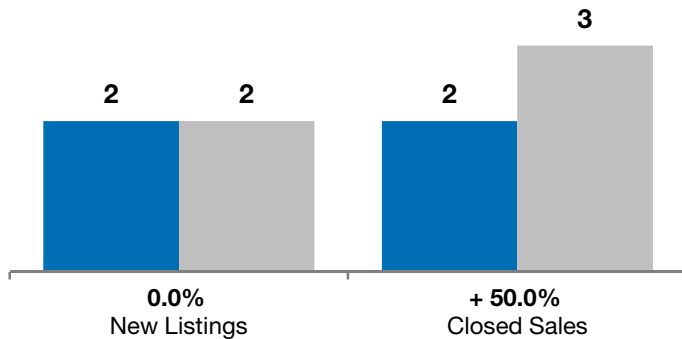
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

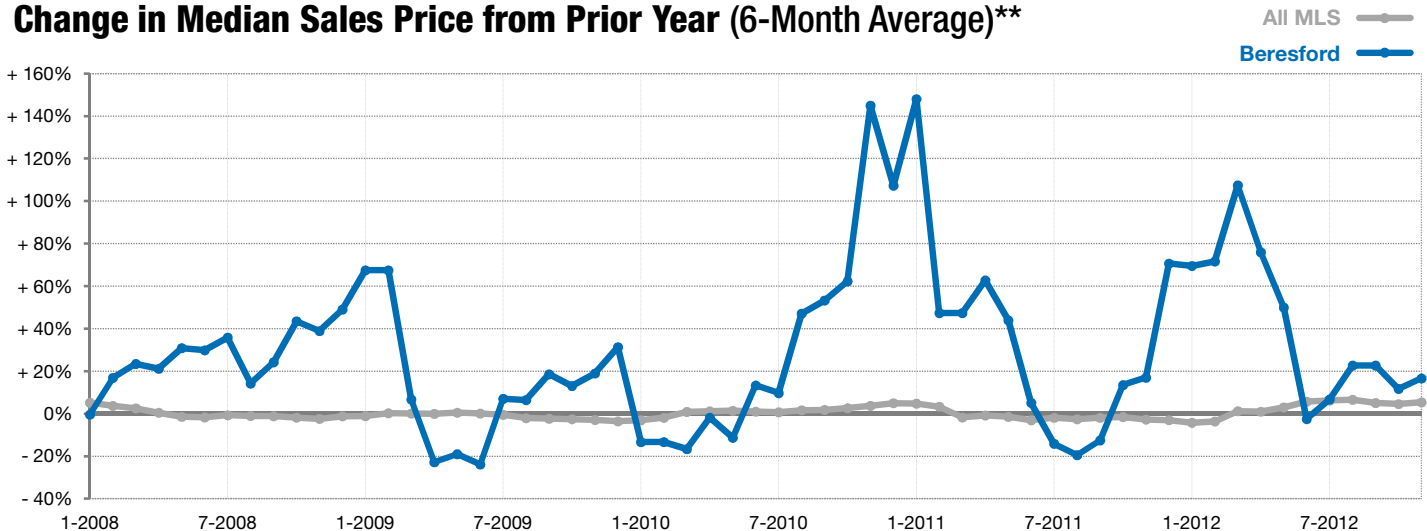
■ 2011 ■ 2012

Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.