

Local Market Update – November 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Brandon

- 64.7%

Change in
New Listings

+ 57.1%

Change in
Closed Sales

- 10.6%

Change in
Median Sales Price

Minnehaha County, SD

November

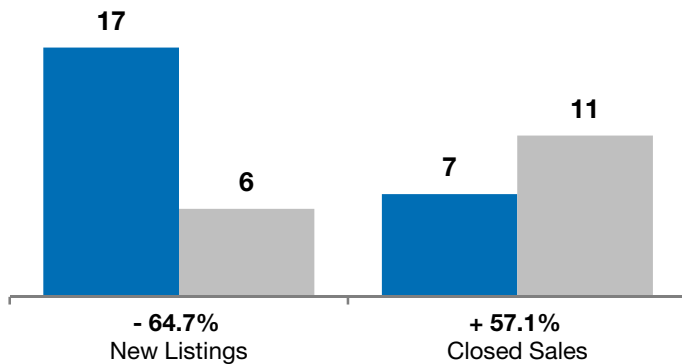
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	17	6	- 64.7%	225	251	+ 11.6%
Closed Sales	7	11	+ 57.1%	135	155	+ 14.8%
Median Sales Price*	\$180,000	\$161,000	- 10.6%	\$170,000	\$161,000	- 5.3%
Average Sales Price*	\$182,093	\$176,559	- 3.0%	\$193,872	\$180,676	- 6.8%
Percent of Original List Price Received*	91.5%	93.9%	+ 2.6%	94.3%	95.6%	+ 1.4%
Average Days on Market Until Sale	107	105	- 1.6%	98	96	- 2.1%
Inventory of Homes for Sale	73	62	- 15.1%	--	--	--
Months Supply of Inventory	5.6	4.8	- 13.4%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

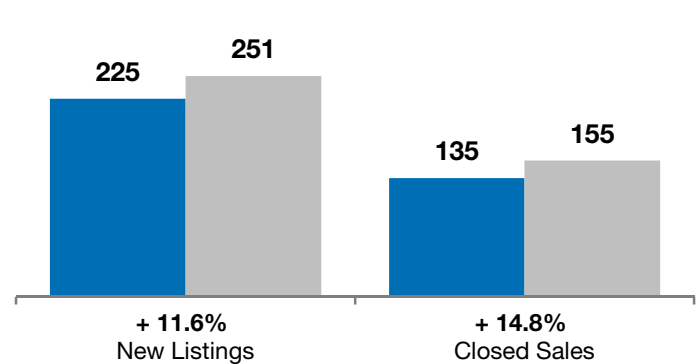
November

■ 2011 ■ 2012

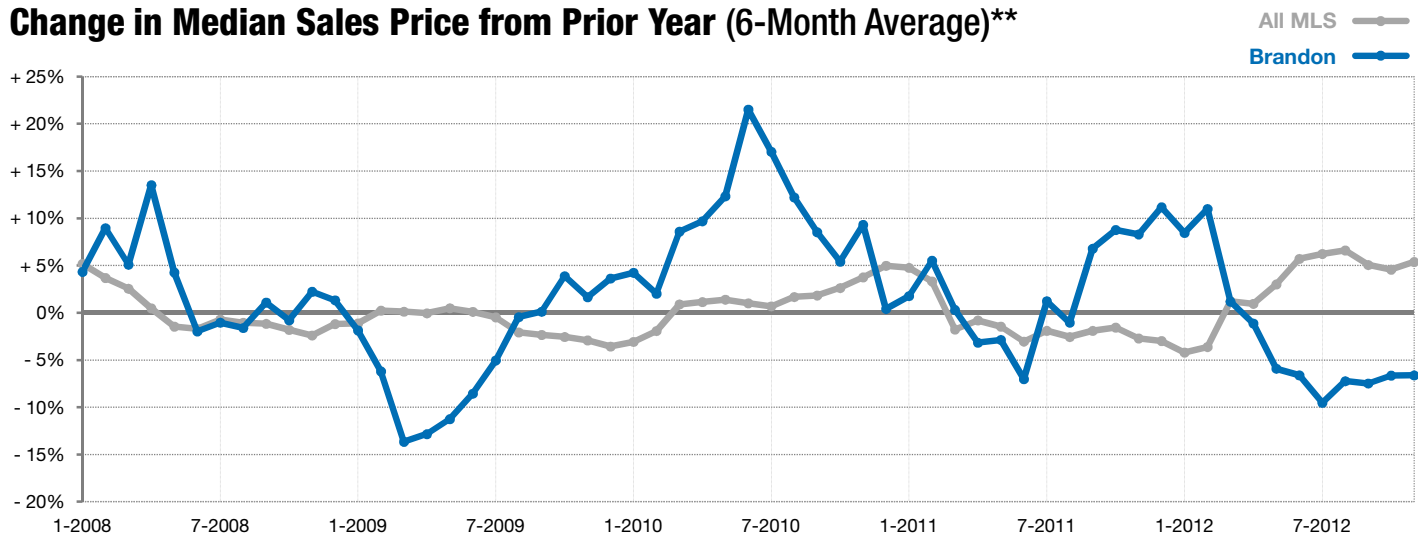


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.