

Local Market Update – November 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 63.6%

Change in
New Listings

- 20.0%

Change in
Closed Sales

- 15.6%

Change in
Median Sales Price

Lincoln County, SD

November

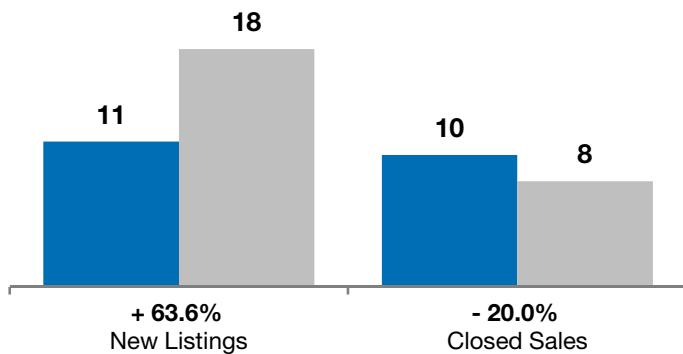
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	11	18	+ 63.6%	190	239	+ 25.8%
Closed Sales	10	8	- 20.0%	105	126	+ 20.0%
Median Sales Price*	\$181,225	\$152,950	- 15.6%	\$147,000	\$156,000	+ 6.1%
Average Sales Price*	\$188,385	\$160,744	- 14.7%	\$169,134	\$172,835	+ 2.2%
Percent of Original List Price Received*	96.2%	97.8%	+ 1.6%	96.1%	97.2%	+ 1.1%
Average Days on Market Until Sale	104	72	- 31.3%	109	85	- 22.5%
Inventory of Homes for Sale	74	69	- 6.8%	--	--	--
Months Supply of Inventory	7.9	6.2	- 21.5%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

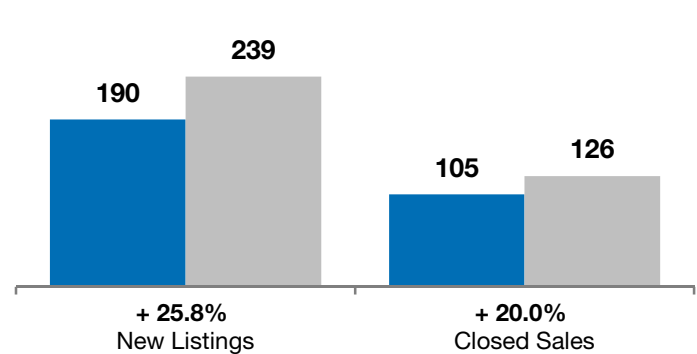
November

■ 2011 ■ 2012

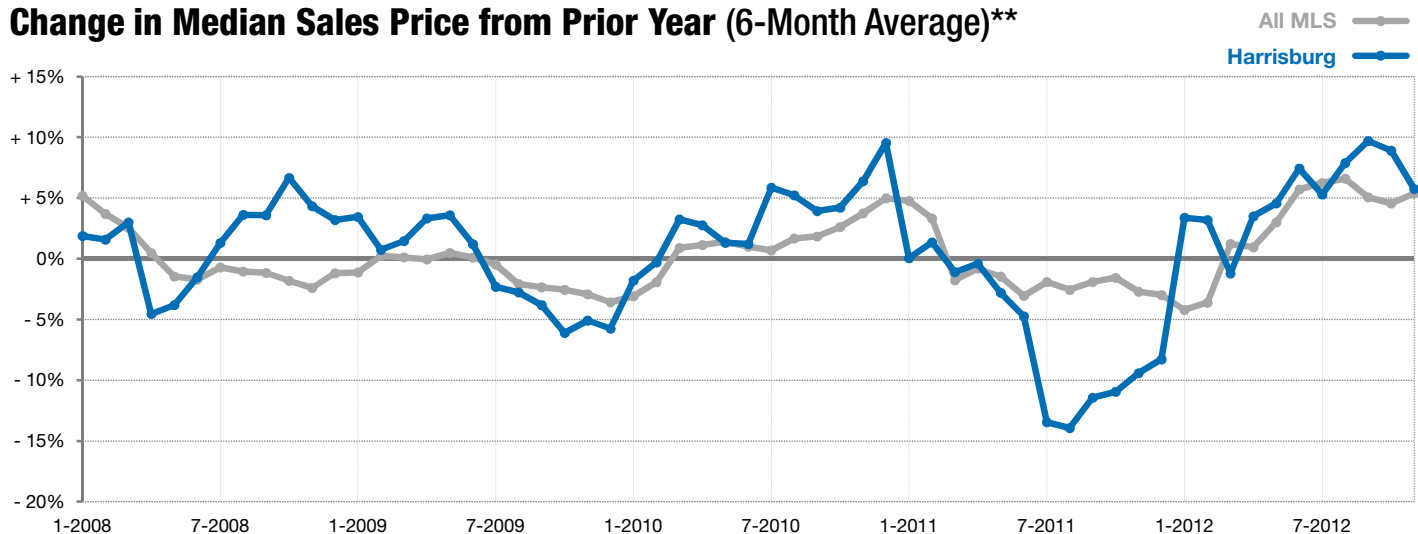


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.