

Local Market Update – November 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

+ 100.0%

Change in
New Listings

- 20.0%

Change in
Closed Sales

+ 20.3%

Change in
Median Sales Price

Minnehaha County, SD

November

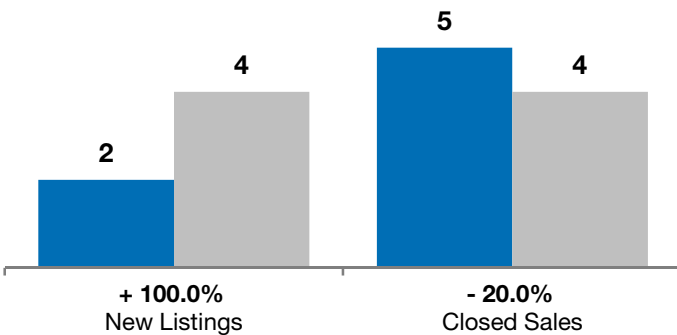
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	2	4	+ 100.0%	75	79	+ 5.3%
Closed Sales	5	4	- 20.0%	40	55	+ 37.5%
Median Sales Price*	\$126,500	\$152,225	+ 20.3%	\$141,000	\$157,000	+ 11.3%
Average Sales Price*	\$204,069	\$175,713	- 13.9%	\$170,637	\$184,138	+ 7.9%
Percent of Original List Price Received*	90.8%	98.4%	+ 8.4%	93.3%	96.1%	+ 3.0%
Average Days on Market Until Sale	93	193	+ 108.2%	117	100	- 14.2%
Inventory of Homes for Sale	26	12	- 53.8%	--	--	--
Months Supply of Inventory	7.4	2.5	- 66.6%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

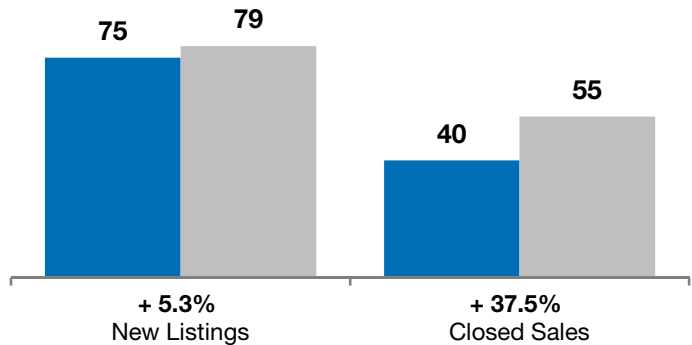
November

■ 2011 ■ 2012

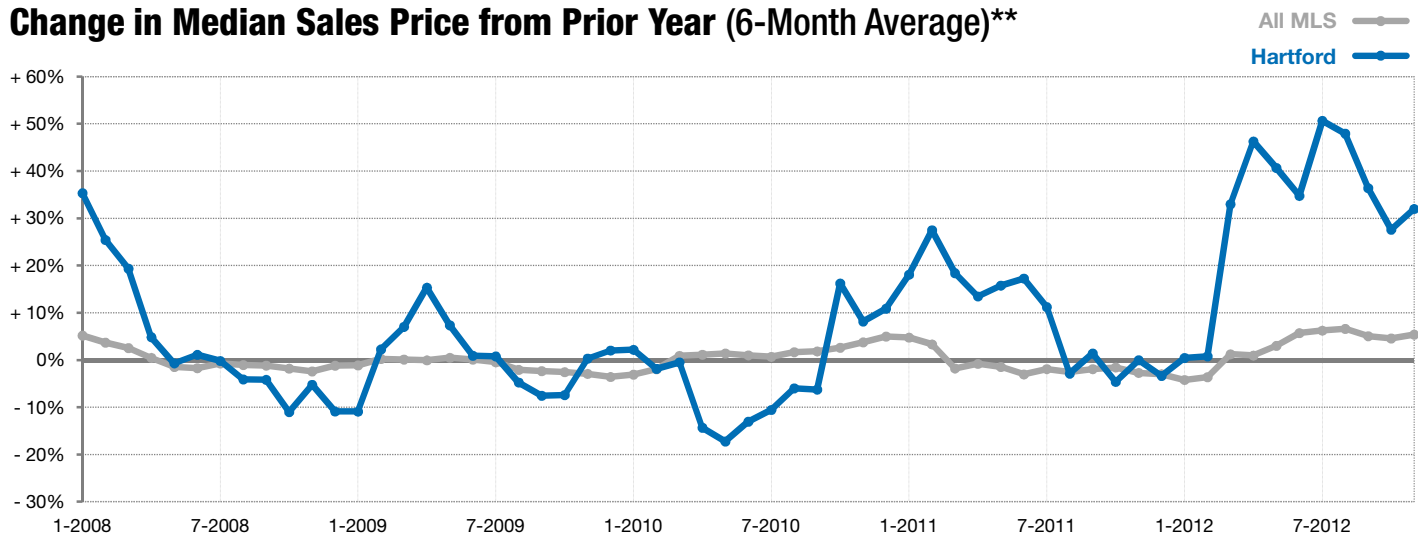


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.