

# Local Market Update – November 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Iowa

Multiple Counties, IA

**- 100.0%**      **- 100.0%**      **- 100.0%**

Change in  
New Listings

Change in  
Closed Sales

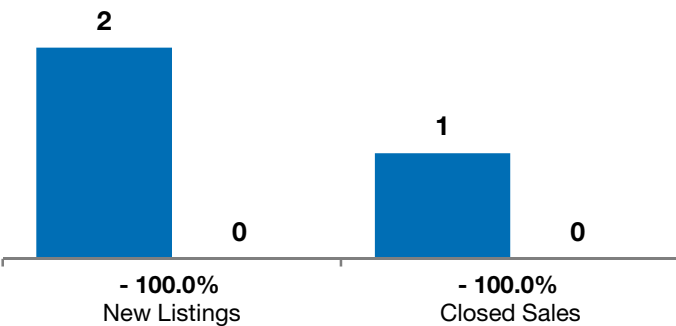
Change in  
Median Sales Price

	November			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	2	0	- 100.0%	15	14	- 6.7%
Closed Sales	1	0	- 100.0%	7	8	+ 14.3%
Median Sales Price*	\$255,000	\$0	- 100.0%	\$93,500	\$109,000	+ 16.6%
Average Sales Price*	\$255,000	\$0	- 100.0%	\$116,637	\$121,488	+ 4.2%
Percent of Original List Price Received*	91.1%	0.0%	- 100.0%	87.2%	90.6%	+ 3.9%
Average Days on Market Until Sale	100	0	- 100.0%	140	71	- 49.6%
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	3.8	3.6	- 5.2%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

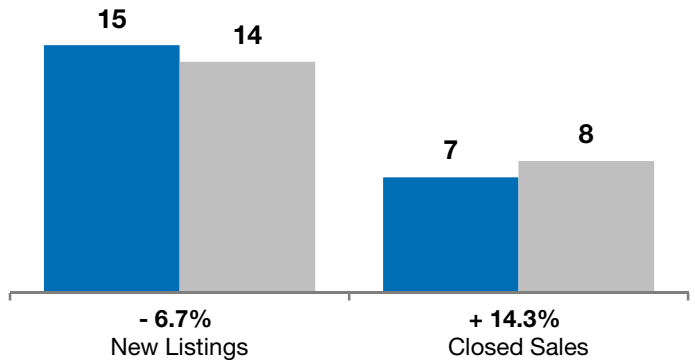
### November

■ 2011 ■ 2012

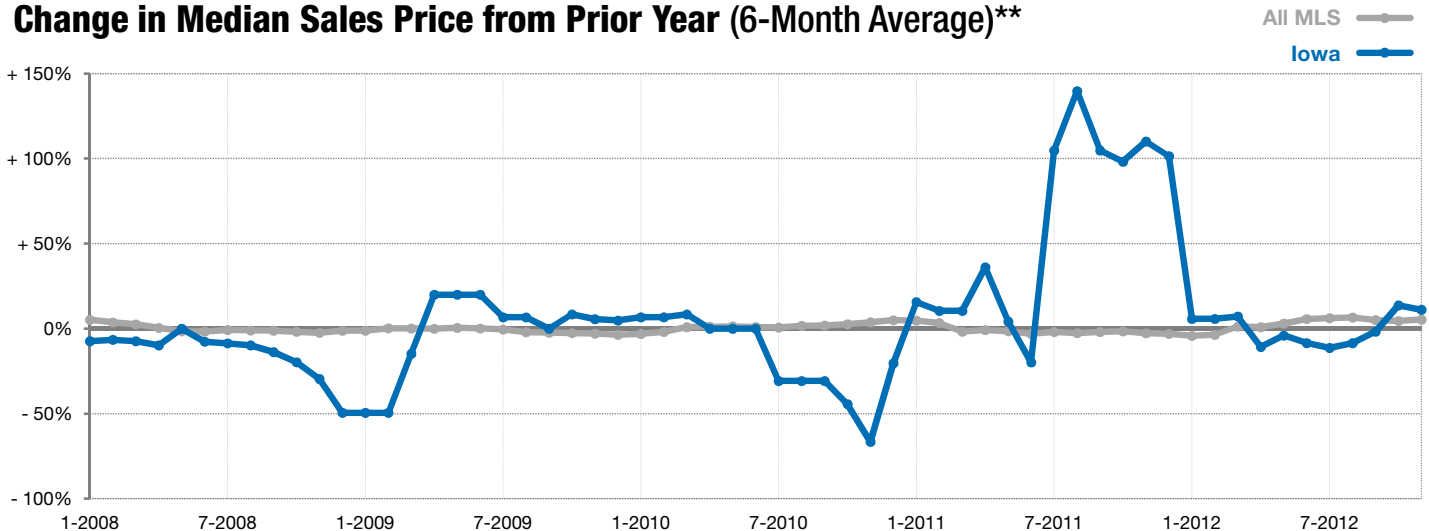


### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.