

Local Market Update – November 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Worthing

+ 200.0%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

November

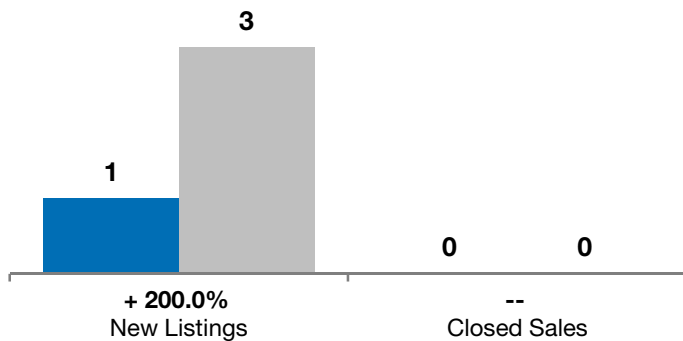
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	1	3	+ 200.0%	25	23	- 8.0%
Closed Sales	0	0	--	14	9	- 35.7%
Median Sales Price*	\$0	\$0	--	\$105,000	\$120,000	+ 14.3%
Average Sales Price*	\$0	\$0	--	\$108,338	\$178,936	+ 65.2%
Percent of Original List Price Received*	0.0%	0.0%	--	92.3%	94.3%	+ 2.2%
Average Days on Market Until Sale	0	0	--	88	117	+ 32.9%
Inventory of Homes for Sale	9	9	0.0%	--	--	--
Months Supply of Inventory	6.0	7.2	+ 20.0%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2011 ■ 2012

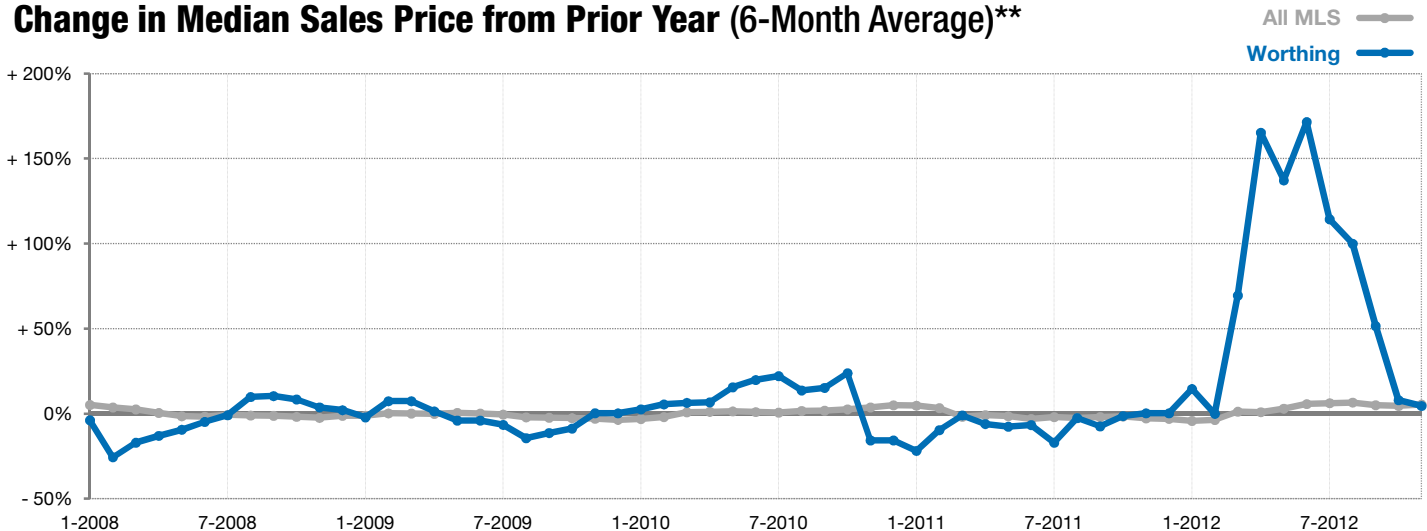


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.