

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

+ 50.0%

Change in
New Listings

- 75.0%

Change in
Closed Sales

+ 92.8%

Change in
Median Sales Price

Union County, SD

December

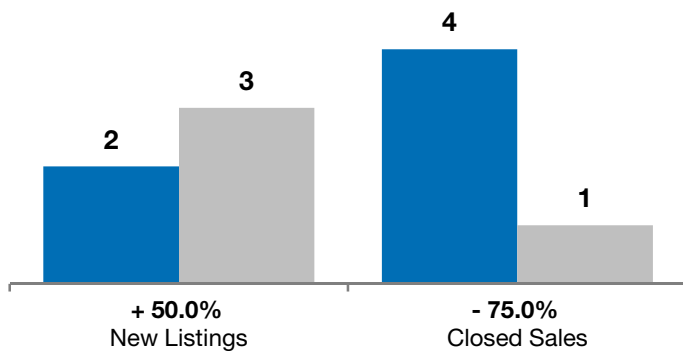
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	2	3	+ 50.0%	52	62	+ 19.2%
Closed Sales	4	1	- 75.0%	24	24	0.0%
Median Sales Price*	\$83,000	\$160,000	+ 92.8%	\$99,900	\$119,750	+ 19.9%
Average Sales Price*	\$96,000	\$160,000	+ 66.7%	\$119,468	\$113,750	- 4.8%
Percent of Original List Price Received*	96.5%	95.3%	- 1.3%	90.6%	91.3%	+ 0.7%
Average Days on Market Until Sale	91	103	+ 12.9%	119	128	+ 7.8%
Inventory of Homes for Sale	20	14	- 30.0%	--	--	--
Months Supply of Inventory	9.5	4.5	- 52.6%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

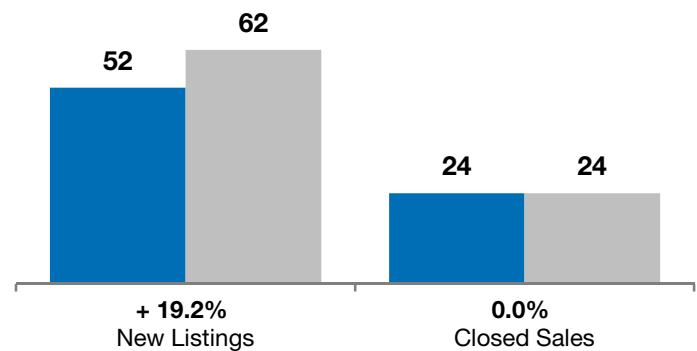
December

■ 2011 ■ 2012

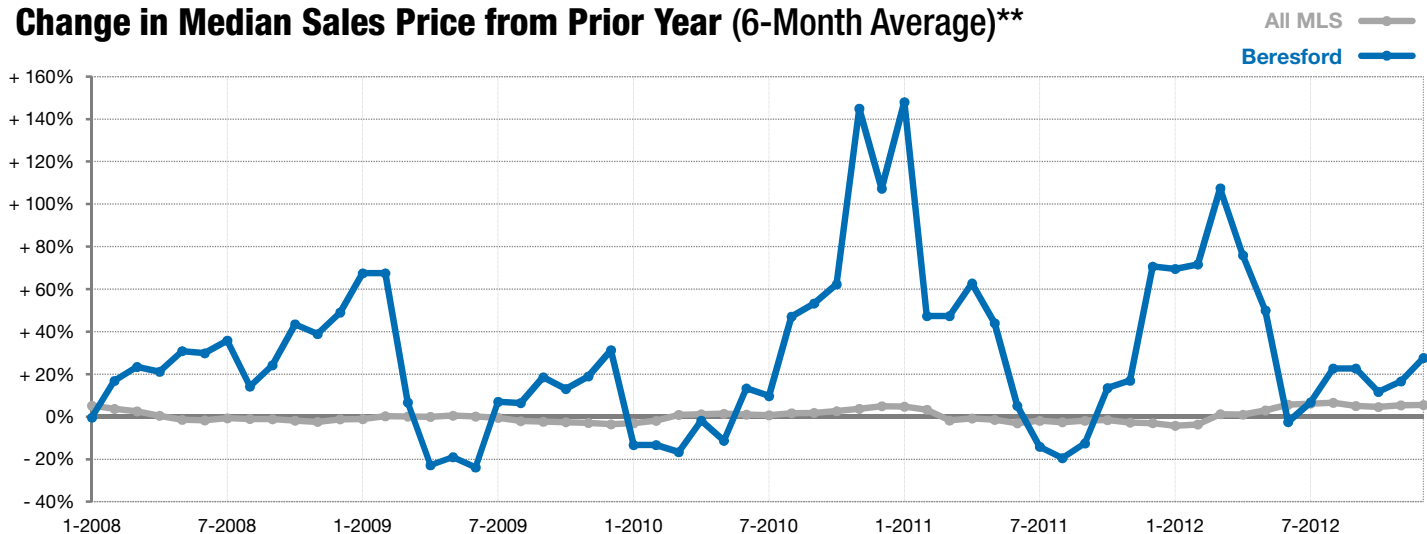


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.