

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Brandon

- 10.0%

Change in
New Listings

+ 200.0%

Change in
Closed Sales

+ 47.0%

Change in
Median Sales Price

Minnehaha County, SD

December

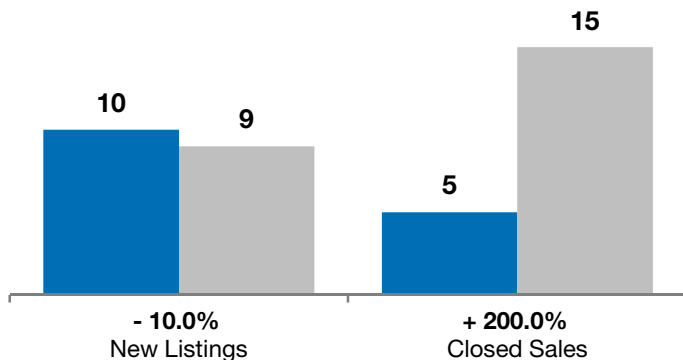
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	10	9	- 10.0%	235	260	+ 10.6%
Closed Sales	5	15	+ 200.0%	140	170	+ 21.4%
Median Sales Price*	\$149,000	\$219,000	+ 47.0%	\$169,999	\$163,748	- 3.7%
Average Sales Price*	\$247,680	\$217,623	- 12.1%	\$195,807	\$183,936	- 6.1%
Percent of Original List Price Received*	93.6%	95.3%	+ 1.8%	94.3%	95.6%	+ 1.4%
Average Days on Market Until Sale	102	90	- 11.6%	98	95	- 2.8%
Inventory of Homes for Sale	66	51	- 22.7%	--	--	--
Months Supply of Inventory	5.3	3.8	- 28.9%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

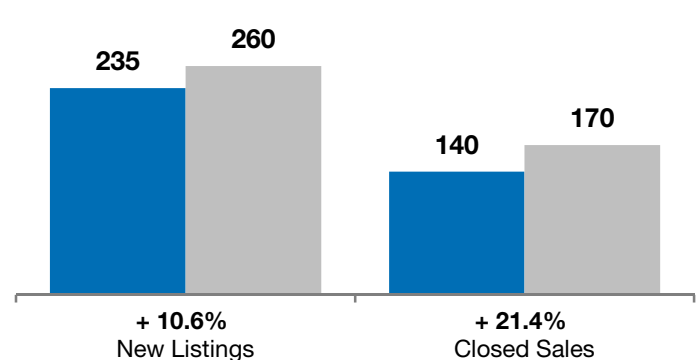
December

■ 2011 ■ 2012

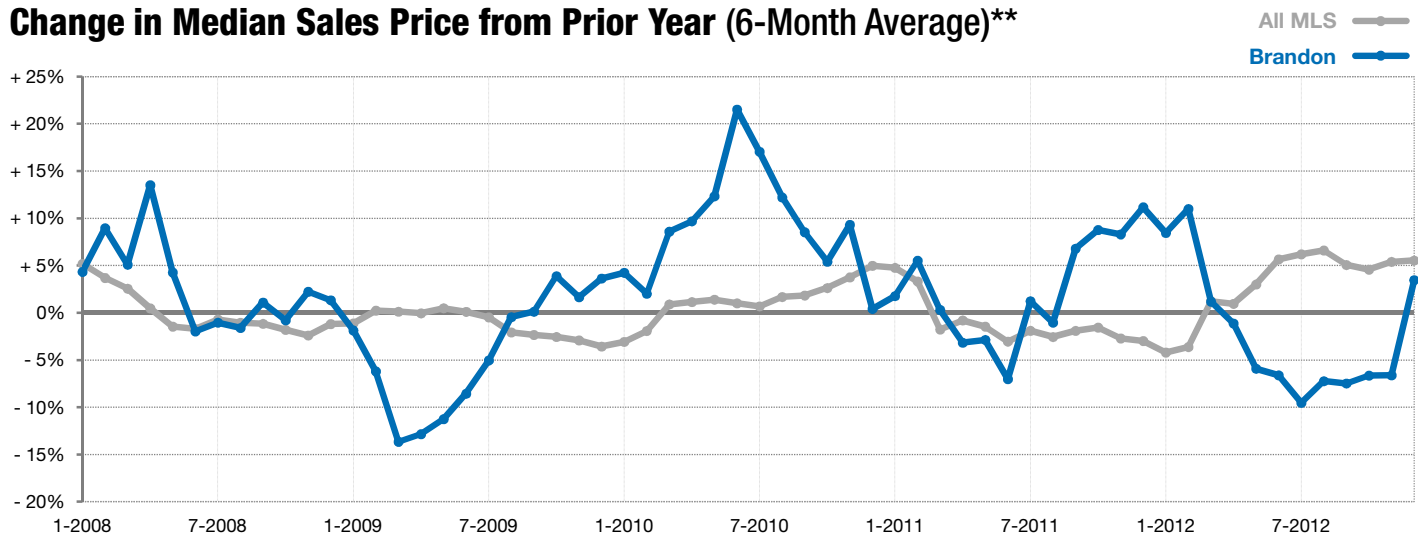


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.