

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

- 60.0%

Change in
New Listings

+ 100.0%

Change in
Closed Sales

+ 9.4%

Change in
Median Sales Price

Lincoln County, SD

December

Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	10	4	- 60.0%	200	243	+ 21.5%
Closed Sales	6	12	+ 100.0%	111	138	+ 24.3%
Median Sales Price*	\$169,092	\$185,000	+ 9.4%	\$149,380	\$156,900	+ 5.0%
Average Sales Price*	\$222,264	\$188,896	- 15.0%	\$172,006	\$174,232	+ 1.3%
Percent of Original List Price Received*	95.7%	98.6%	+ 3.1%	96.0%	97.3%	+ 1.3%
Average Days on Market Until Sale	120	85	- 29.1%	110	85	- 22.9%
Inventory of Homes for Sale	60	53	- 11.7%	--	--	--
Months Supply of Inventory	6.5	4.7	- 27.9%	--	--	--

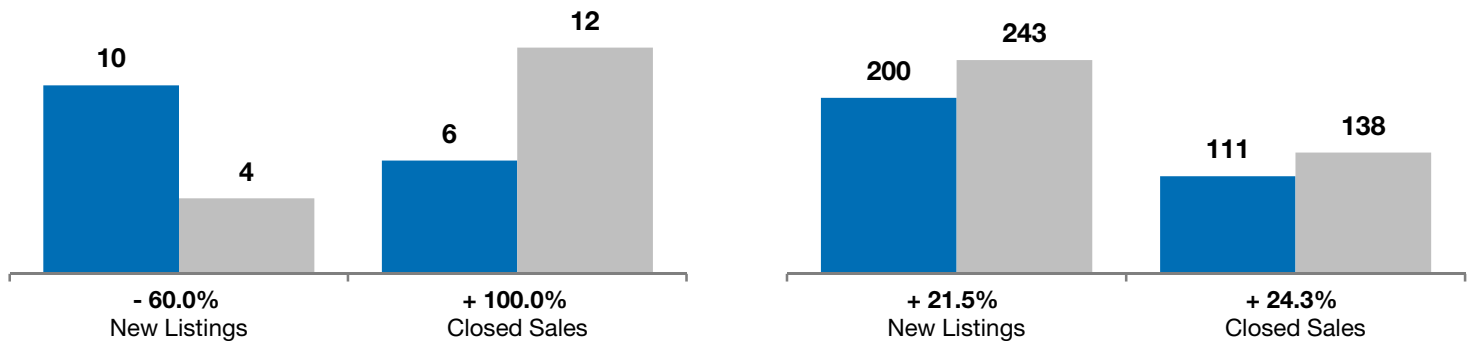
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

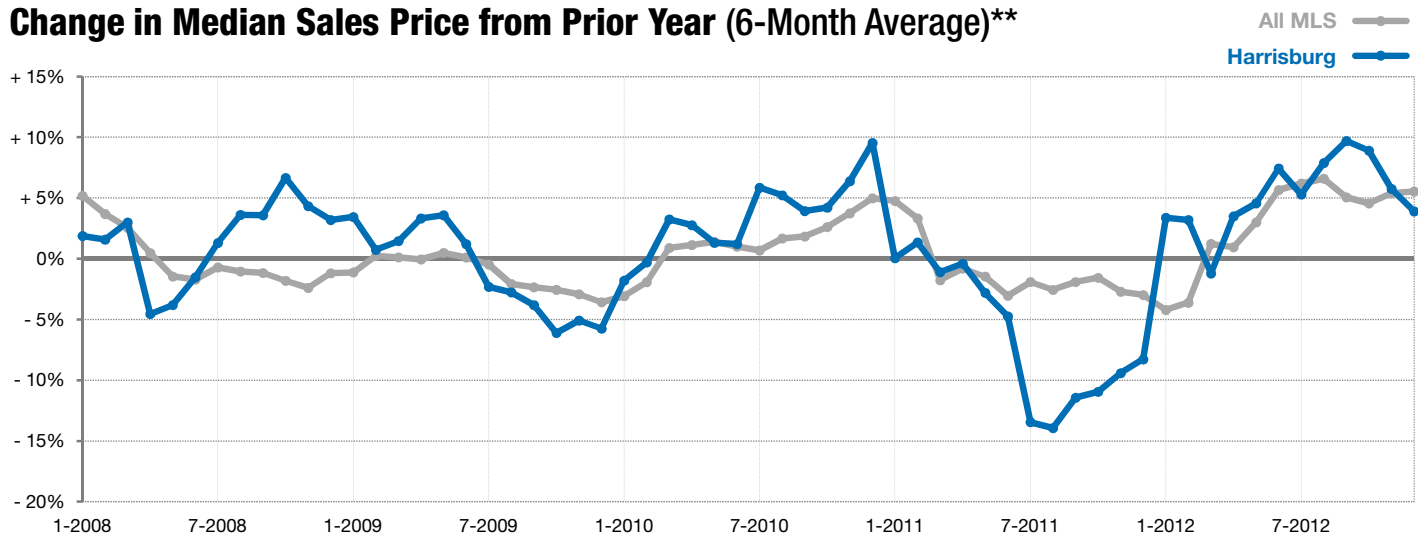
■ 2011 ■ 2012

Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.