

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

+ 66.7%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 11.0%

Change in
Median Sales Price

Minnehaha County, SD

December

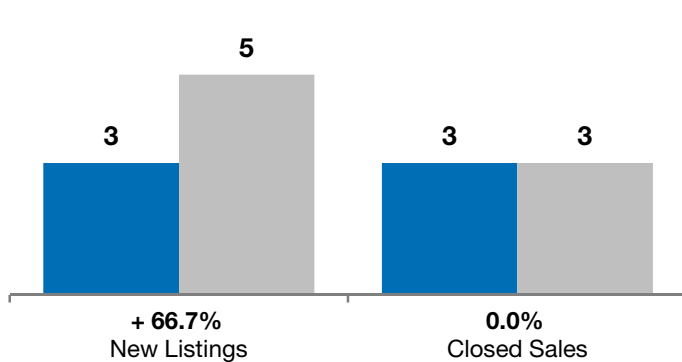
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	3	5	+ 66.7%	78	84	+ 7.7%
Closed Sales	3	3	0.0%	43	58	+ 34.9%
Median Sales Price*	\$164,000	\$182,000	+ 11.0%	\$144,250	\$157,950	+ 9.5%
Average Sales Price*	\$173,967	\$174,667	+ 0.4%	\$170,875	\$183,648	+ 7.5%
Percent of Original List Price Received*	98.6%	98.0%	- 0.6%	93.7%	96.2%	+ 2.7%
Average Days on Market Until Sale	147	78	- 46.8%	119	99	- 16.7%
Inventory of Homes for Sale	22	14	- 36.4%	--	--	--
Months Supply of Inventory	6.3	2.8	- 54.7%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

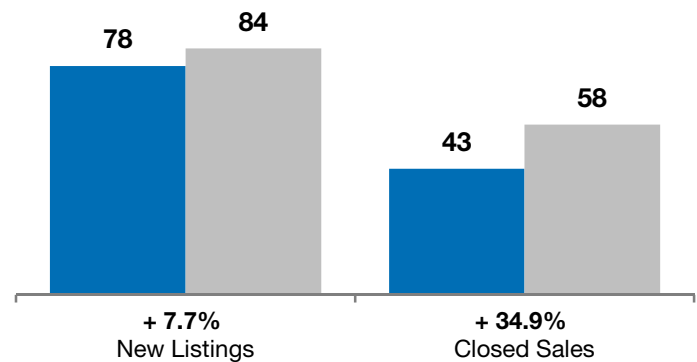
December

■ 2011 ■ 2012

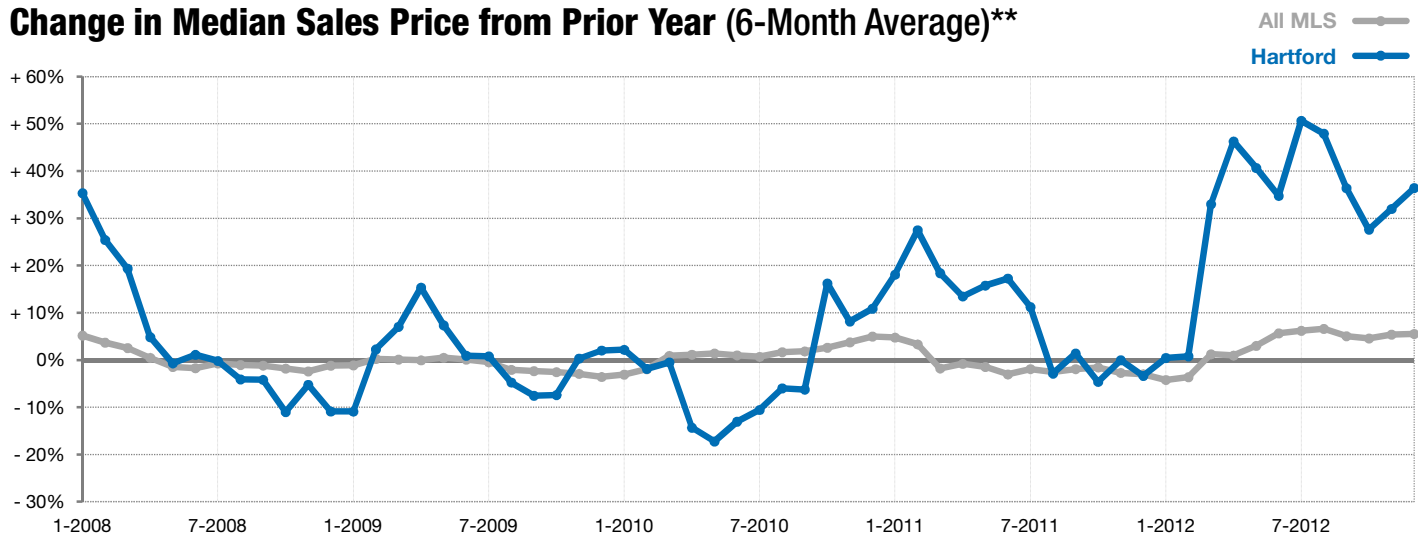


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.