

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

Multiple Counties, IA

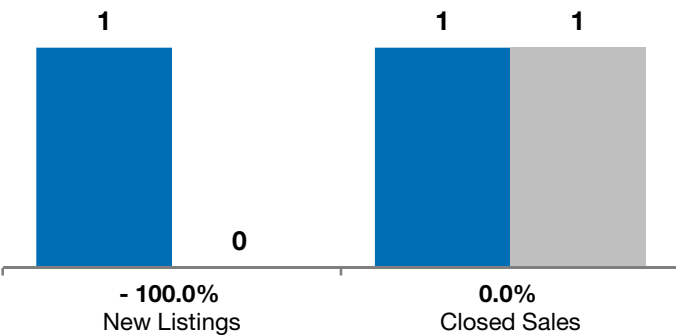
- 100.0%	0.0%	+ 20.8%
Change in New Listings	Change in Closed Sales	Change in Median Sales Price

	December			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	1	0	- 100.0%	16	15	- 6.3%
Closed Sales	1	1	0.0%	8	9	+ 12.5%
Median Sales Price*	\$120,000	\$145,000	+ 20.8%	\$106,750	\$120,000	+ 12.4%
Average Sales Price*	\$120,000	\$145,000	+ 20.8%	\$117,058	\$124,100	+ 6.0%
Percent of Original List Price Received*	96.1%	76.4%	- 20.5%	88.3%	89.0%	+ 0.8%
Average Days on Market Until Sale	64	223	+ 248.4%	131	88	- 33.0%
Inventory of Homes for Sale	4	4	0.0%	--	--	--
Months Supply of Inventory	3.0	3.6	+ 18.5%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

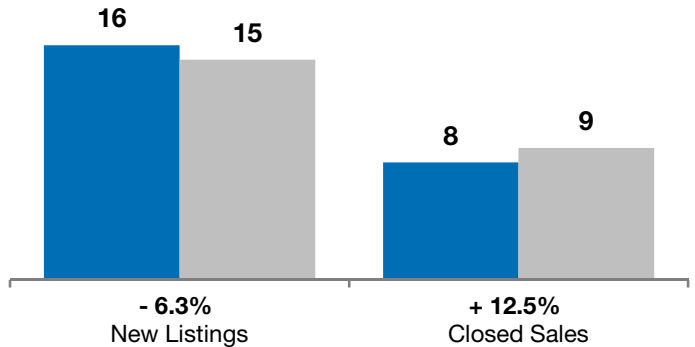
December

■ 2011 ■ 2012

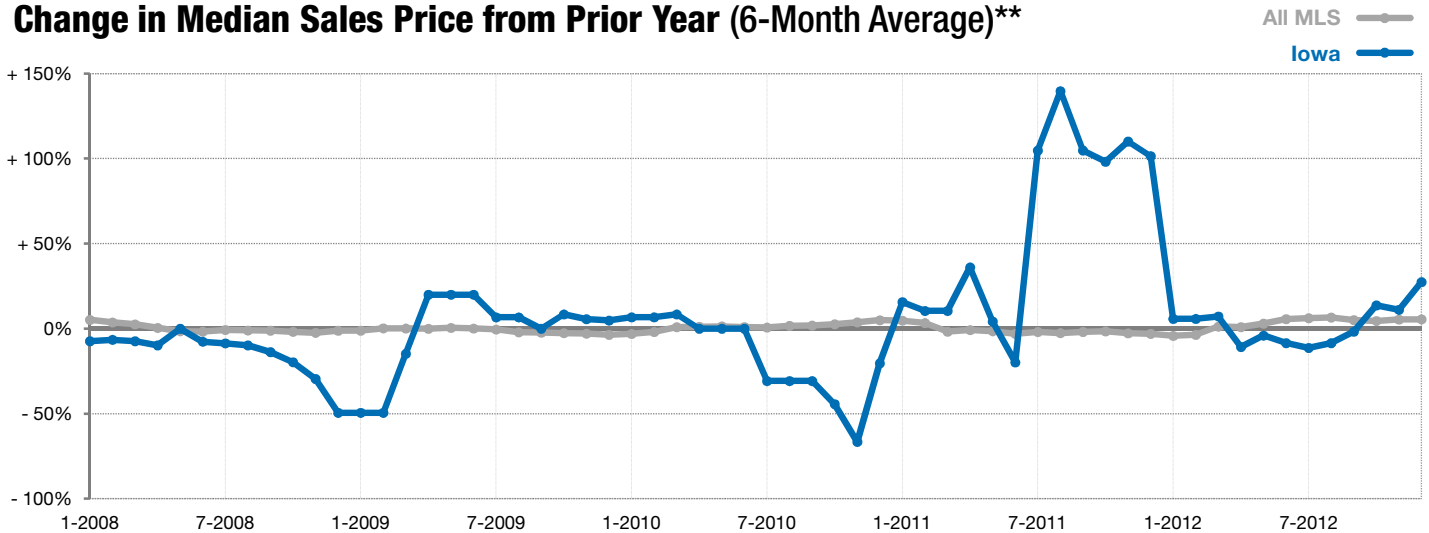


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.