

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Lennox

+ 200.0% **- 66.7%** **+ 271.3%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

December

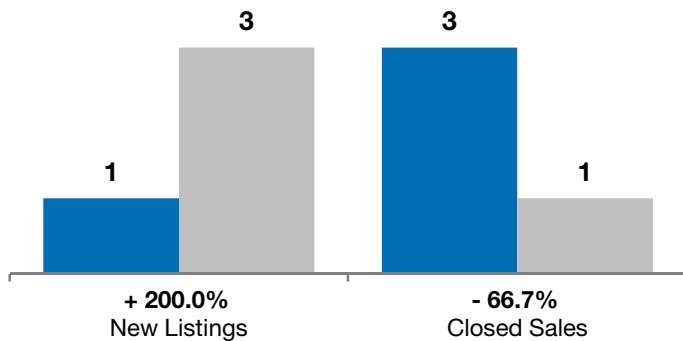
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	1	3	+ 200.0%	64	61	- 4.7%
Closed Sales	3	1	- 66.7%	36	32	- 11.1%
Median Sales Price*	\$70,000	\$259,900	+ 271.3%	\$93,900	\$130,200	+ 38.7%
Average Sales Price*	\$70,633	\$259,900	+ 268.0%	\$110,150	\$134,654	+ 22.2%
Percent of Original List Price Received*	86.0%	86.7%	+ 0.8%	91.2%	93.8%	+ 2.9%
Average Days on Market Until Sale	63	183	+ 188.9%	88	104	+ 19.0%
Inventory of Homes for Sale	16	8	- 50.0%	--	--	--
Months Supply of Inventory	4.8	2.4	- 49.0%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

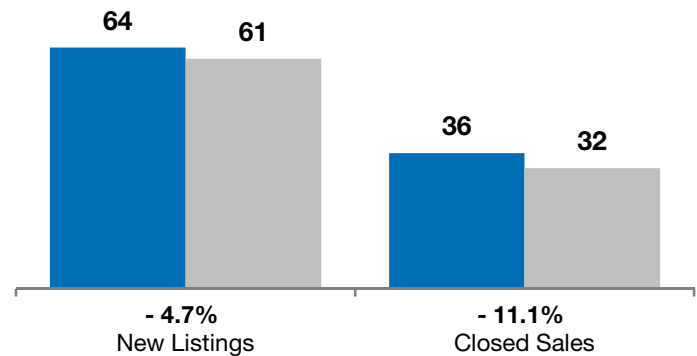
December

■ 2011 ■ 2012

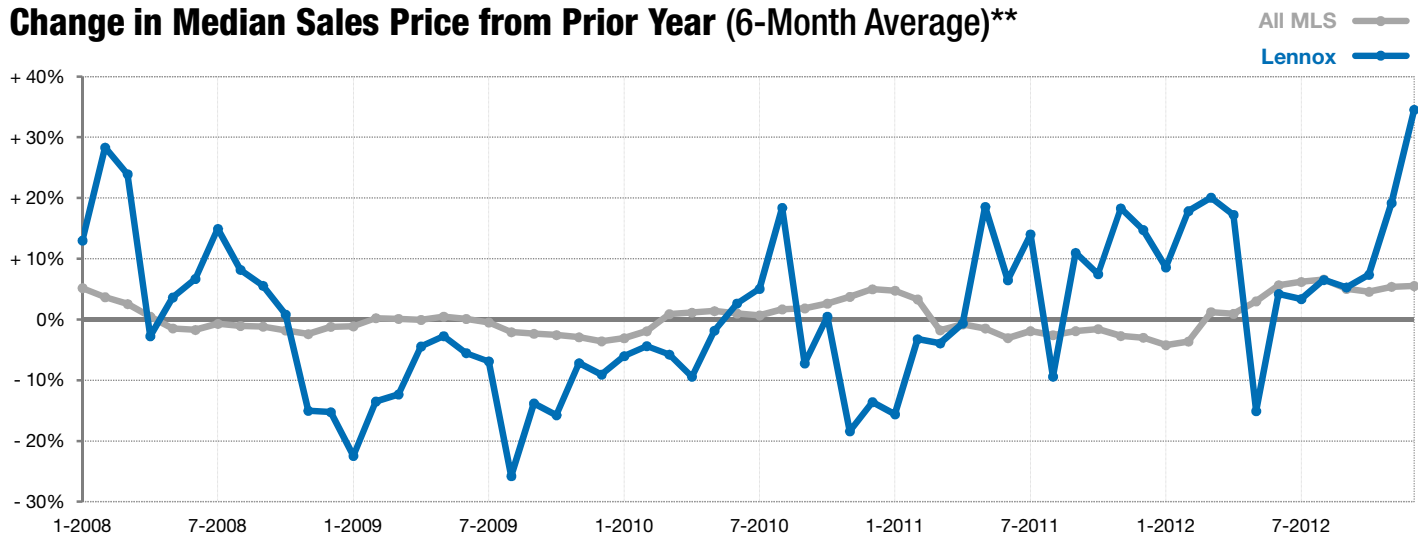


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.