## Local Market Update – December 2012

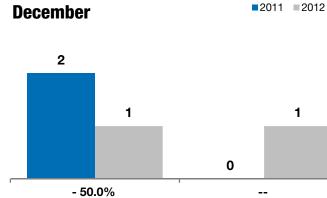
A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



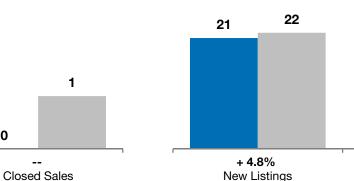
2011 2012

	- 50.0%			
Dinactono	Change in	Change in	Change in	
Pipestone	New Listings	Closed Sales	Median Sales Price	

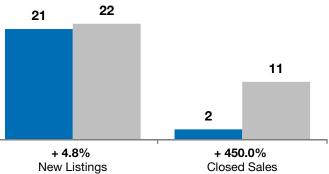
Pipestone County, MN	D	December			Year to Date			
	2011	2012	+/-	2011	2012	+/-		
New Listings	2	1	- 50.0%	21	22	+ 4.8%		
Closed Sales	0	1		2	11	+ 450.0%		
Median Sales Price*	\$0	\$0		\$54,125	\$59,225	+ 9.4%		
Average Sales Price*	\$0	\$0		\$54,125	\$64,890	+ 19.9%		
Percent of Original List Price Received*	0.0%	0.0%		96.0%	88.1%	- 8.3%		
Average Days on Market Until Sale	0	111		103	82	- 19.9%		
Inventory of Homes for Sale	11	8	- 27.3%					
Months Supply of Inventory	11.0	5.1	- 53.7%					
* Does not account for list prices from any previous listing contracts or seller concessi	ons. Activity for one m	Activity for one month can sometimes look extreme due to small sample size.						

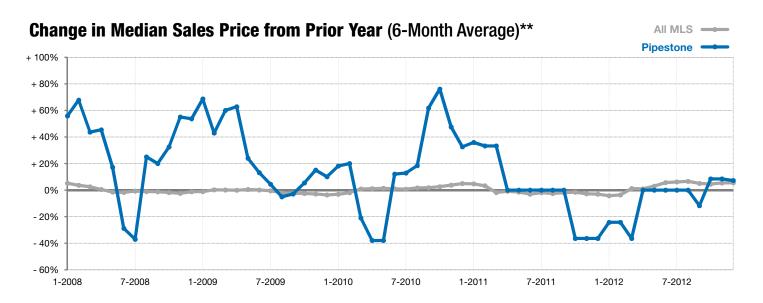


New Listings



Year to Date





\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.