

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Tea

- 57.1%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 67.4%

Change in
Median Sales Price

Lincoln County, SD

December

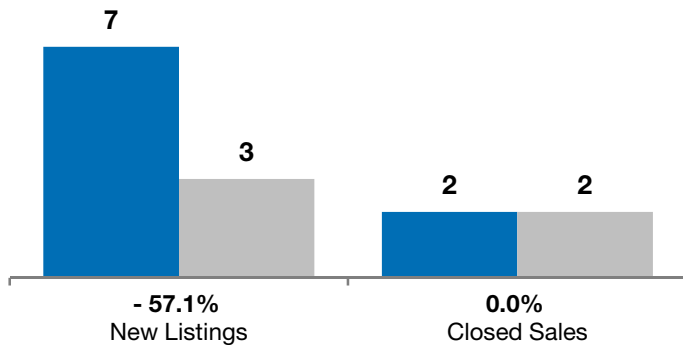
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	7	3	- 57.1%	138	111	- 19.6%
Closed Sales	2	2	0.0%	64	82	+ 28.1%
Median Sales Price*	\$140,535	\$235,250	+ 67.4%	\$152,535	\$175,000	+ 14.7%
Average Sales Price*	\$140,535	\$235,250	+ 67.4%	\$171,614	\$181,907	+ 6.0%
Percent of Original List Price Received*	95.8%	96.7%	+ 0.9%	95.2%	96.2%	+ 1.1%
Average Days on Market Until Sale	61	64	+ 5.0%	95	90	- 4.9%
Inventory of Homes for Sale	43	19	- 55.8%	--	--	--
Months Supply of Inventory	7.4	2.7	- 62.8%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

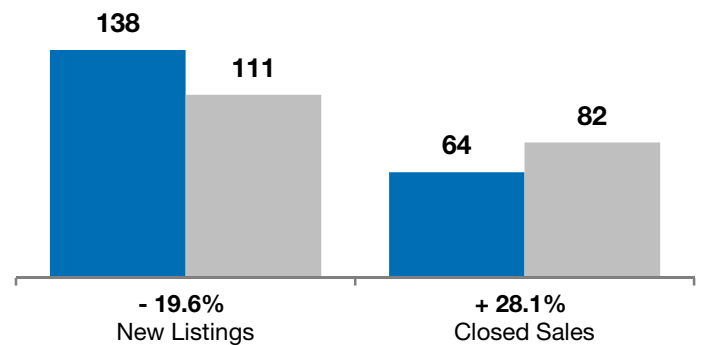
December

■ 2011 ■ 2012

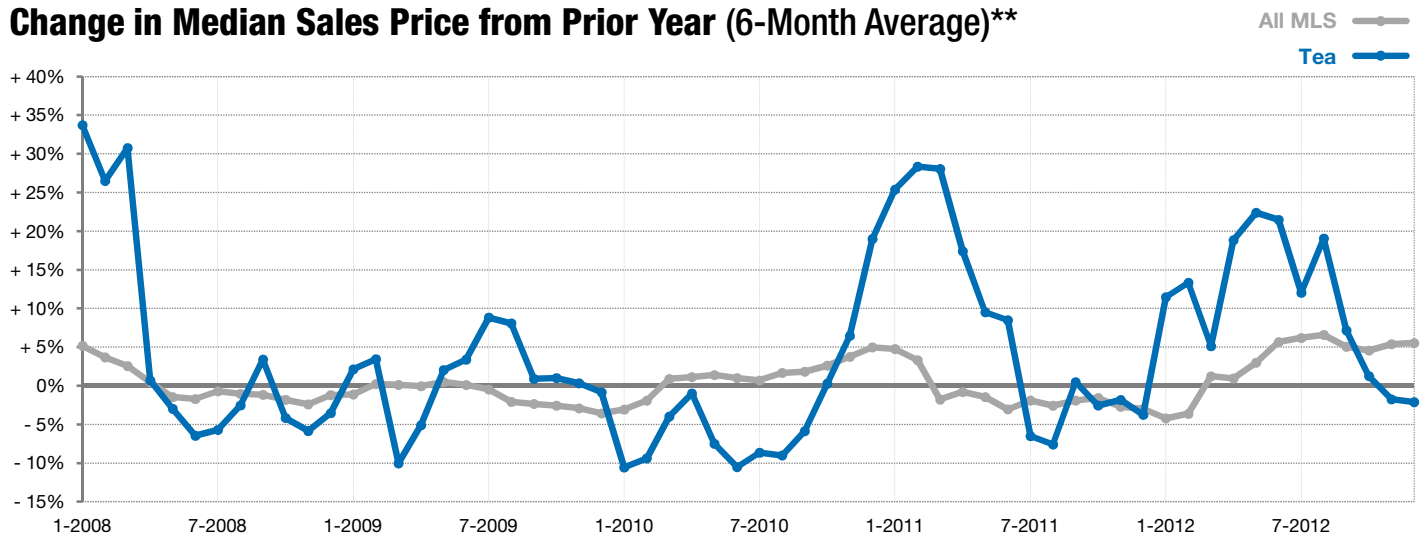


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.