Local Market Update – December 2012

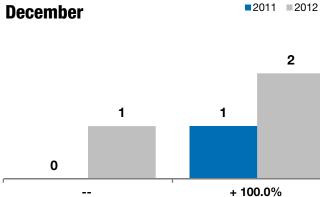
A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



+ 100.0% - 11.2%

	Springs					
Vallev		Change in	Change in	Change in		
		New Listings	Closed Sales	Median Sales Price		

Minnehaha County, SD	D	December			Year to Date		
	2011	2012	+/-	2011	2012	+/-	
New Listings	0	1		18	22	+ 22.2%	
Closed Sales	1	2	+ 100.0%	14	15	+ 7.1%	
Median Sales Price*	\$90,000	\$79,950	- 11.2%	\$118,000	\$108,000	- 8.5%	
Average Sales Price*	\$90,000	\$79,950	- 11.2%	\$114,636	\$116,142	+ 1.3%	
Percent of Original List Price Received*	100.0%	96.9%	- 3.1%	90.5%	94.6%	+ 4.5%	
Average Days on Market Until Sale	37	63	+ 68.9%	71	63	- 11.9%	
Inventory of Homes for Sale	1	5	+ 400.0%				
Months Supply of Inventory	0.4	2.5	+ 507.1%				
* Does not account for list prices from any previous listing contracts or seller cond	cessions Activity for one m	onth can sometim	es look extreme due	to small sample s	ize		



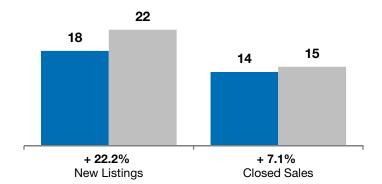
New Listings

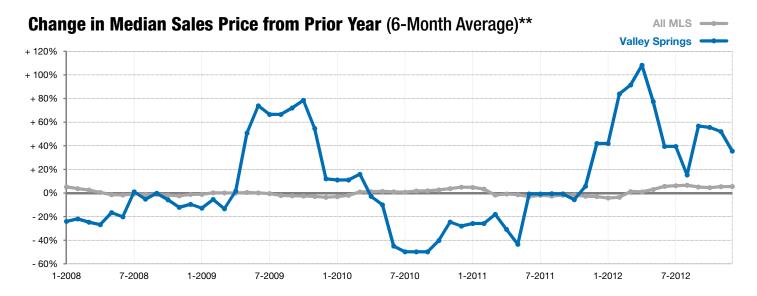


Closed Sales

Year to Date

2011 2012





** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.