

# Local Market Update – January 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Baltic

**+ 100.0%**      **+ 100.0%**      **+ 5.2%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

Minnehaha County, SD

### January

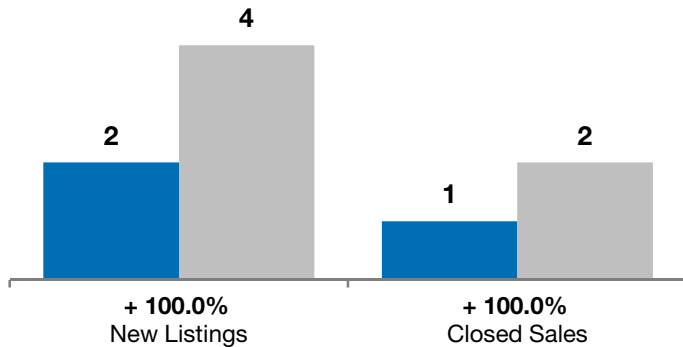
### Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	2	4	+ 100.0%	2	4	+ 100.0%
Closed Sales	1	2	+ 100.0%	1	2	+ 100.0%
Median Sales Price*	\$125,000	\$131,500	+ 5.2%	\$125,000	\$131,500	+ 5.2%
Average Sales Price*	\$125,000	\$131,500	+ 5.2%	\$125,000	\$131,500	+ 5.2%
Percent of Original List Price Received*	94.8%	96.1%	+ 1.4%	94.8%	96.1%	+ 1.4%
Average Days on Market Until Sale	65	76	+ 16.9%	65	76	+ 16.9%
Inventory of Homes for Sale	6	10	+ 66.7%	--	--	--
Months Supply of Inventory	2.6	4.5	+ 76.8%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

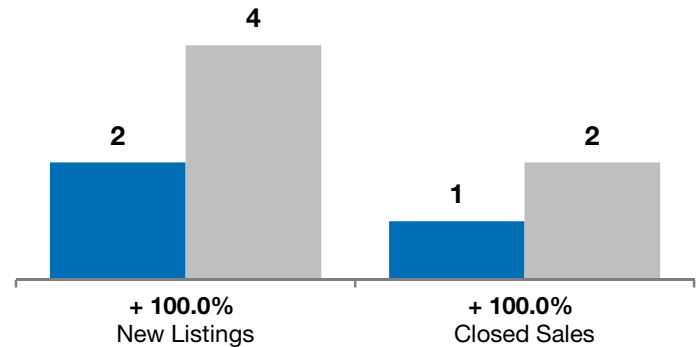
### January

■ 2012 ■ 2013

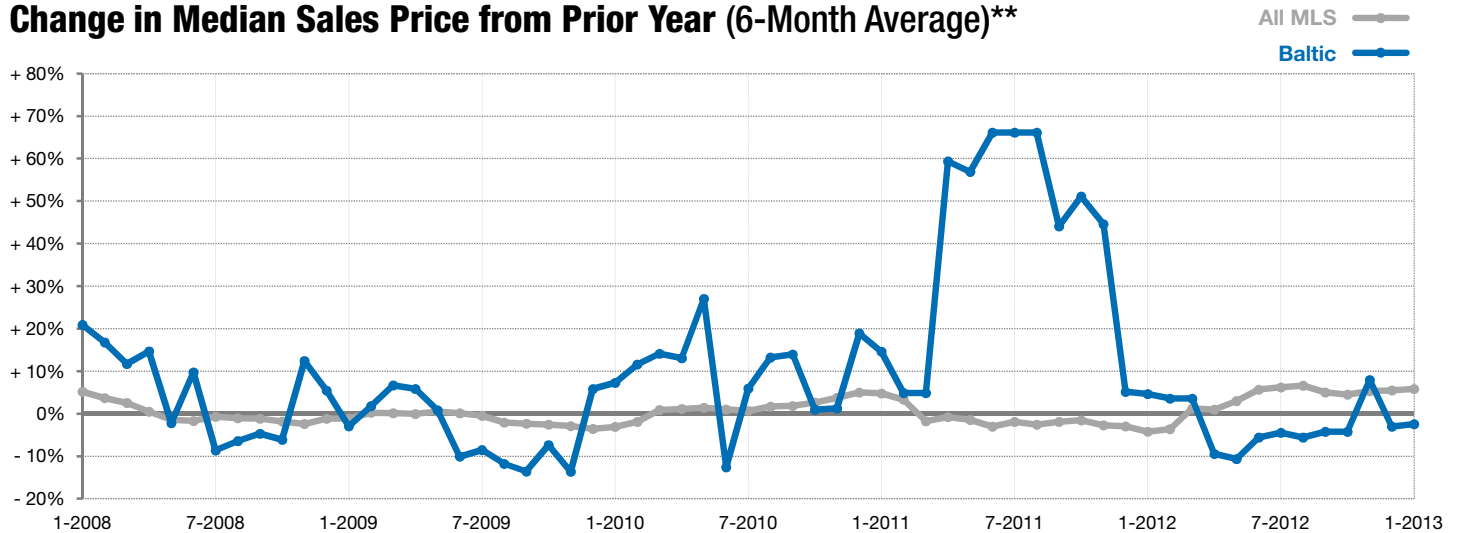


### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.