

Local Market Update – January 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

+ 200.0% **+ 200.0%** **- 38.1%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Union County, SD

January

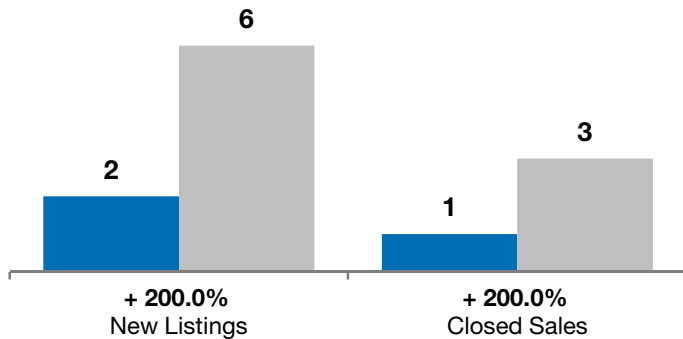
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	2	6	+ 200.0%	2	6	+ 200.0%
Closed Sales	1	3	+ 200.0%	1	3	+ 200.0%
Median Sales Price*	\$135,000	\$83,500	- 38.1%	\$135,000	\$83,500	- 38.1%
Average Sales Price*	\$135,000	\$71,500	- 47.0%	\$135,000	\$71,500	- 47.0%
Percent of Original List Price Received*	96.5%	72.5%	- 24.8%	96.5%	72.5%	- 24.8%
Average Days on Market Until Sale	119	198	+ 66.7%	119	198	+ 66.7%
Inventory of Homes for Sale	18	17	- 5.6%	--	--	--
Months Supply of Inventory	8.2	6.3	- 23.0%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

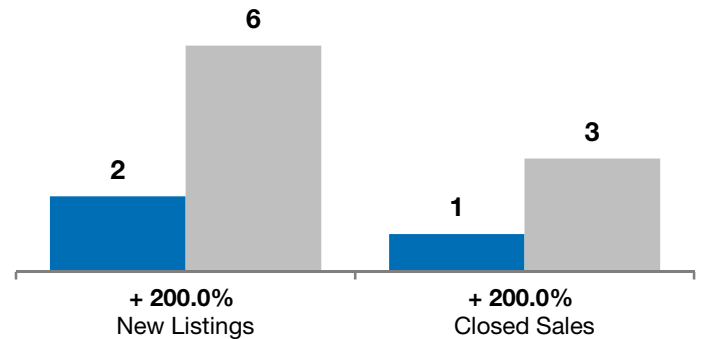
January

■ 2012 ■ 2013

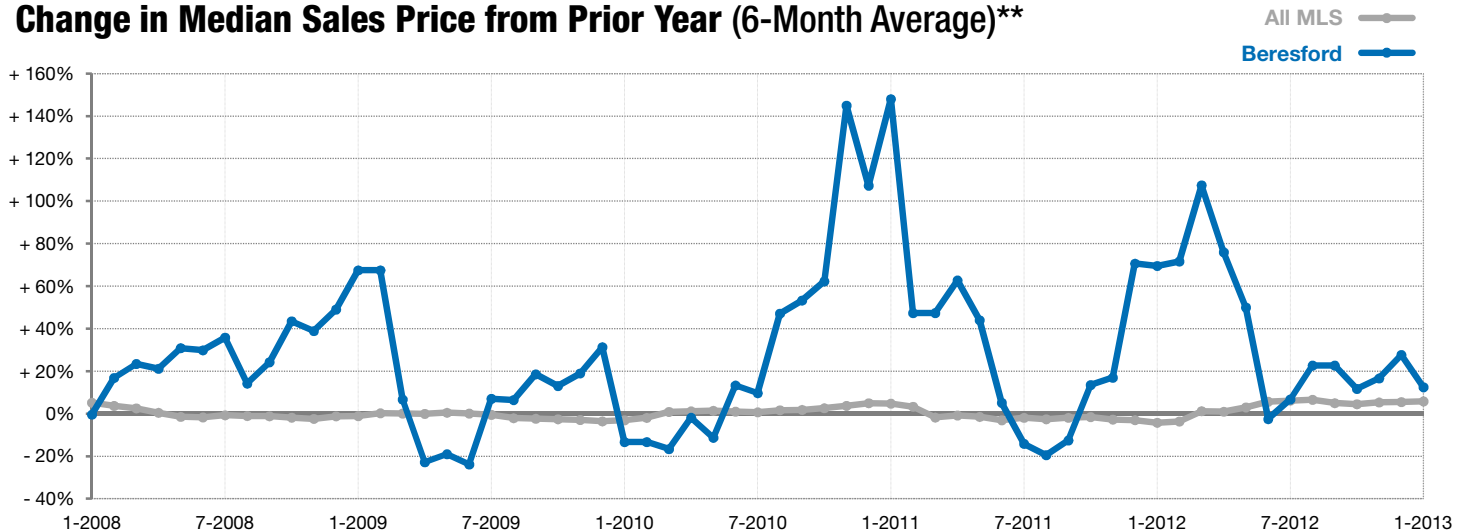


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.