

# Local Market Update – January 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Canton

Lincoln County, SD

**+ 33.3%**

Change in  
New Listings

**+ 50.0%**

Change in  
Closed Sales

**- 4.6%**

Change in  
Median Sales Price

### January

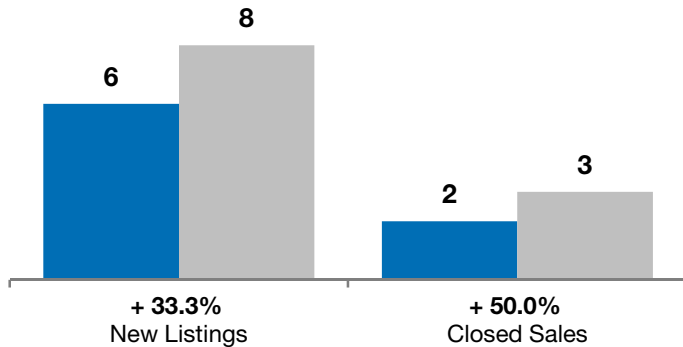
### Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	6	8	+ 33.3%	6	8	+ 33.3%
Closed Sales	2	3	+ 50.0%	2	3	+ 50.0%
Median Sales Price*	\$92,500	<b>\$88,250</b>	- 4.6%	\$92,500	<b>\$88,250</b>	- 4.6%
Average Sales Price*	\$92,500	<b>\$94,488</b>	+ 2.1%	\$92,500	<b>\$94,488</b>	+ 2.1%
Percent of Original List Price Received*	95.3%	<b>100.3%</b>	+ 5.2%	95.3%	<b>100.3%</b>	+ 5.2%
Average Days on Market Until Sale	105	<b>121</b>	+ 15.6%	105	<b>121</b>	+ 15.6%
Inventory of Homes for Sale	26	<b>34</b>	+ 30.8%	--	--	--
Months Supply of Inventory	9.8	<b>10.1</b>	+ 3.7%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

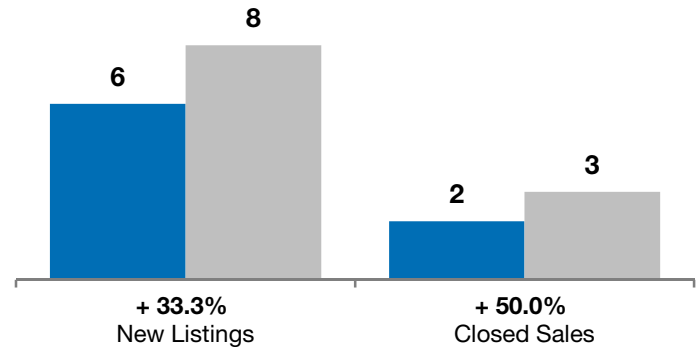
### January

■ 2012 ■ 2013

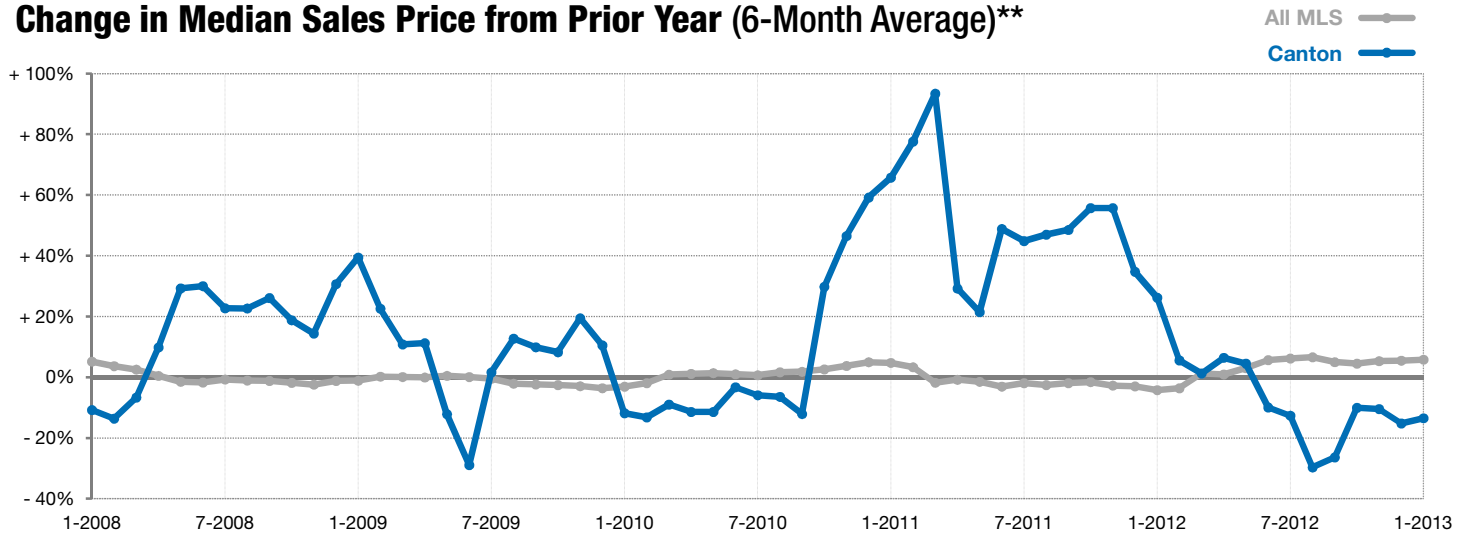


### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.