

# Local Market Update – January 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Hartford

**- 66.7%**      **- 100.0%**      **- 100.0%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

Minnehaha County, SD

January

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	12	4	- 66.7%	12	4	- 66.7%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$324,500	\$0	- 100.0%	\$324,500	\$0	- 100.0%
Average Sales Price*	\$324,500	\$0	- 100.0%	\$324,500	\$0	- 100.0%
Percent of Original List Price Received*	94.1%	0.0%	- 100.0%	94.1%	0.0%	- 100.0%
Average Days on Market Until Sale	131	0	- 100.0%	131	0	- 100.0%
Inventory of Homes for Sale	32	17	- 46.9%	--	--	--
Months Supply of Inventory	8.9	3.6	- 59.2%	--	--	--

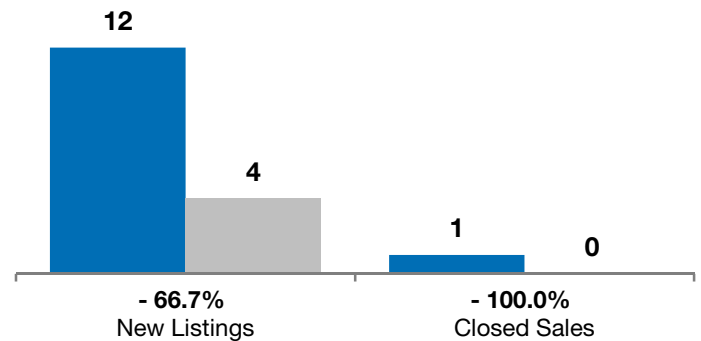
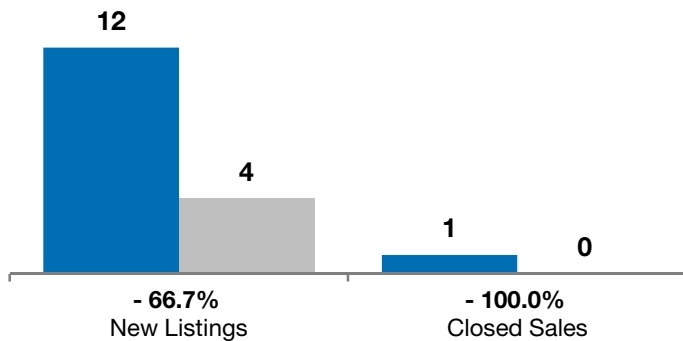
\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### January

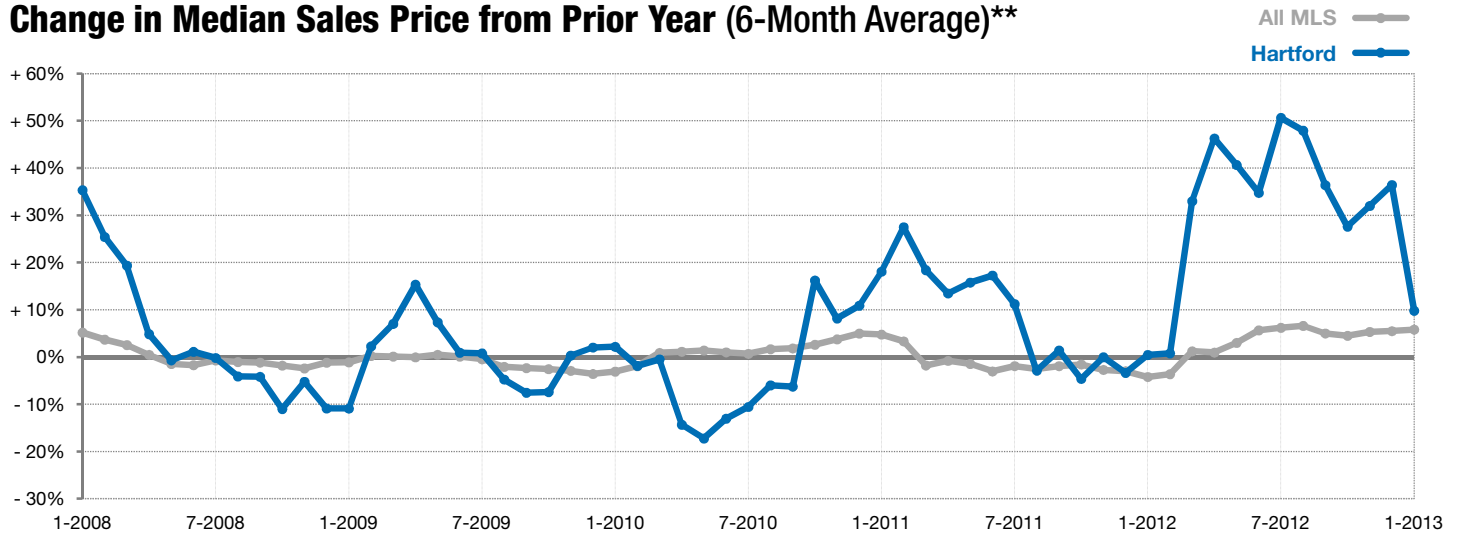
■ 2012 ■ 2013

### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.