

Local Market Update – January 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

+ 66.7% **- 100.0%** **- 100.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Multiple Counties, IA

January

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	3	5	+ 66.7%	3	5	+ 66.7%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$120,000	\$0	- 100.0%	\$120,000	\$0	- 100.0%
Average Sales Price*	\$120,000	\$0	- 100.0%	\$120,000	\$0	- 100.0%
Percent of Original List Price Received*	93.0%	0.0%	- 100.0%	93.0%	0.0%	- 100.0%
Average Days on Market Until Sale	26	0	- 100.0%	26	0	- 100.0%
Inventory of Homes for Sale	6	7	+ 16.7%	--	--	--
Months Supply of Inventory	4.0	7.0	+ 75.0%	--	--	--

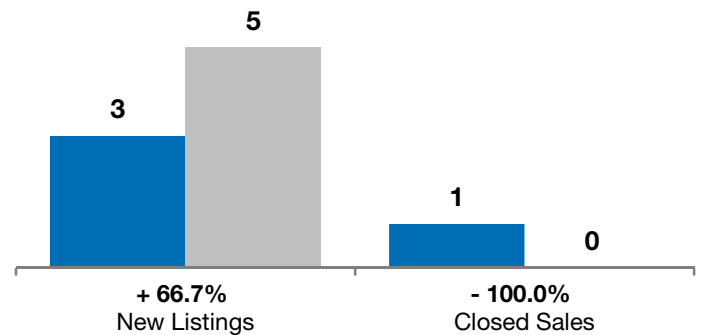
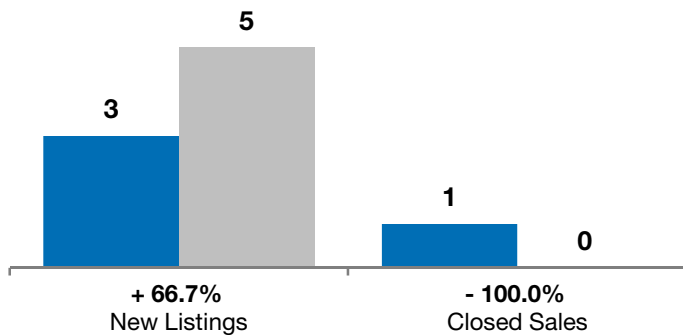
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

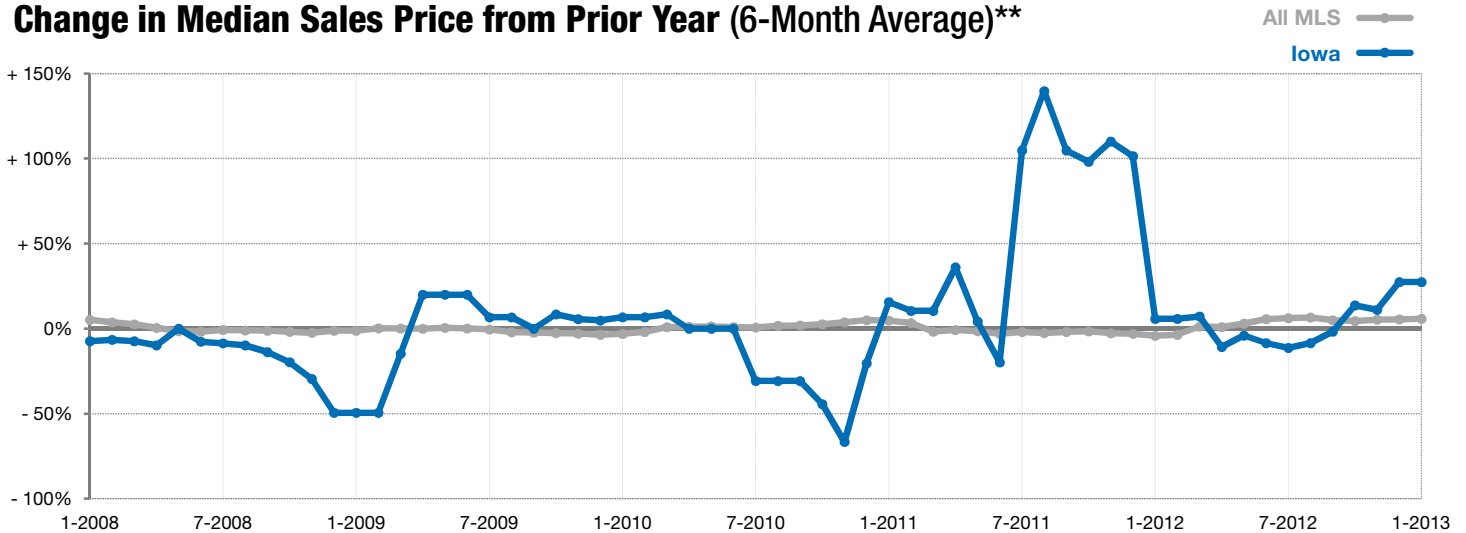
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.