## Local Market Update – January 2013

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## - 66.7% + 200.0% + 20.0%

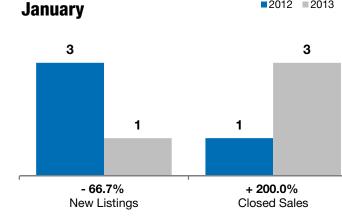
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arker	Change in	Change in	Change in			
	New Listings	Closed Sales	Median Sales Price			

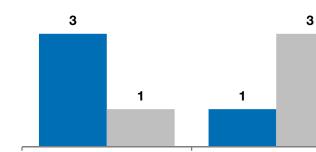
Year to Date

Turner County, SD		January			Year to Date		
	2012	2013	+/-	2012	2013	+/-	
New Listings	3	1	- 66.7%	3	1	- 66.7%	
Closed Sales	1	3	+ 200.0%	1	3	+ 200.0%	
Median Sales Price*	\$124,999	\$150,000	+ 20.0%	\$124,999	\$150,000	+ 20.0%	
Average Sales Price*	\$124,999	\$139,167	+ 11.3%	\$124,999	\$139,167	+ 11.3%	
Percent of Original List Price Received*	92.7%	92.8%	+ 0.2%	92.7%	92.8%	+ 0.2%	
Average Days on Market Until Sale	105	94	- 10.2%	105	94	- 10.2%	
Inventory of Homes for Sale	13	11	- 15.4%				
Months Supply of Inventory	6.5	5.8	- 11.4%				

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

2012 2013

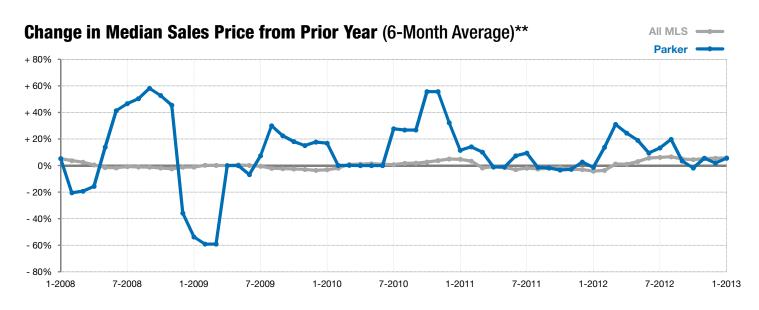




- 66.7% New Listings

+ 200.0% **Closed Sales** 

■2012 ■2013



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.