

Local Market Update – February 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Baltic

- 50.0%

Change in
New Listings

- 100.0%

Change in
Closed Sales

- 100.0%

Change in
Median Sales Price

Minnehaha County, SD

February

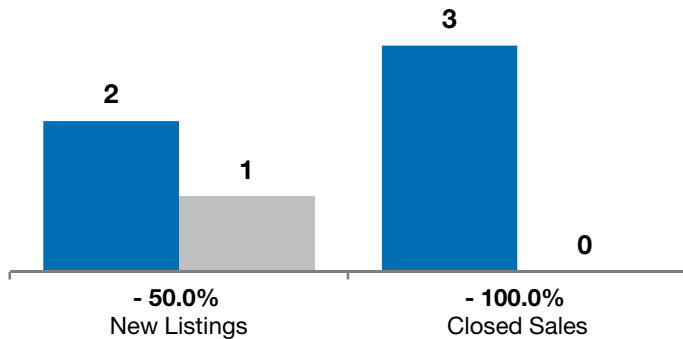
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	2	1	- 50.0%	4	5	+ 25.0%
Closed Sales	3	0	- 100.0%	4	2	- 50.0%
Median Sales Price*	\$137,500	\$0	- 100.0%	\$131,250	\$131,500	+ 0.2%
Average Sales Price*	\$161,333	\$0	- 100.0%	\$152,250	\$131,500	- 13.6%
Percent of Original List Price Received*	96.9%	0.0%	- 100.0%	96.4%	96.1%	- 0.3%
Average Days on Market Until Sale	165	0	- 100.0%	140	76	- 45.7%
Inventory of Homes for Sale	5	11	+ 120.0%	--	--	--
Months Supply of Inventory	2.3	5.0	+ 114.3%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

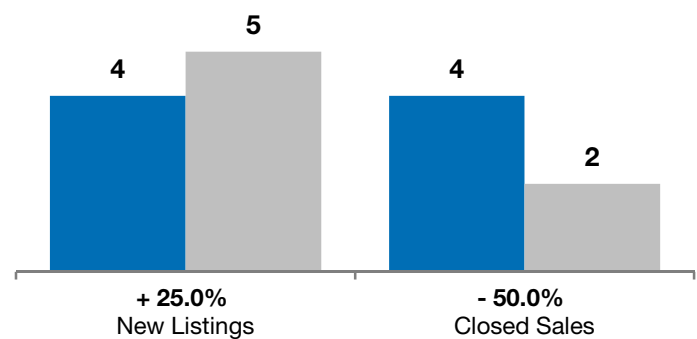
February

■ 2012 ■ 2013

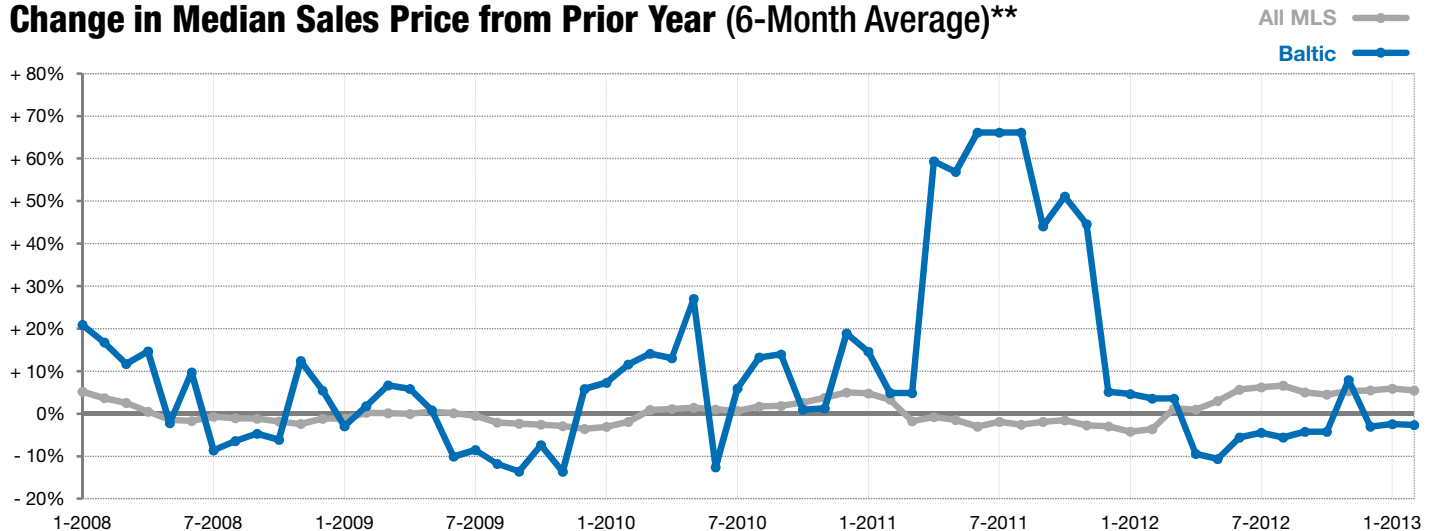


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.