

# Local Market Update – February 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Beresford

**0.0%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

**+ 45.3%**

Change in  
Median Sales Price

Union County, SD

### February

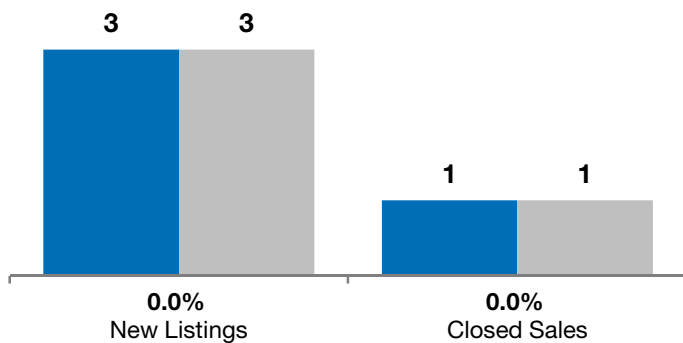
### Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	3	3	0.0%	5	11	+ 120.0%
Closed Sales	1	1	0.0%	2	4	+ 100.0%
Median Sales Price*	\$119,750	<b>\$174,000</b>	+ 45.3%	\$127,375	<b>\$94,750</b>	- 25.6%
Average Sales Price*	\$119,750	<b>\$174,000</b>	+ 45.3%	\$127,375	<b>\$97,125</b>	- 23.7%
Percent of Original List Price Received*	88.8%	<b>96.7%</b>	+ 8.9%	92.6%	<b>78.6%</b>	- 15.2%
Average Days on Market Until Sale	144	7	- 95.1%	132	151	+ 14.4%
Inventory of Homes for Sale	21	20	- 4.8%	--	--	--
Months Supply of Inventory	9.6	7.7	- 20.1%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

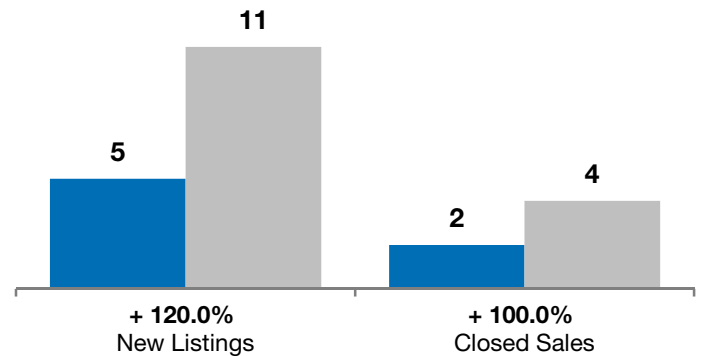
### February

■ 2012 ■ 2013

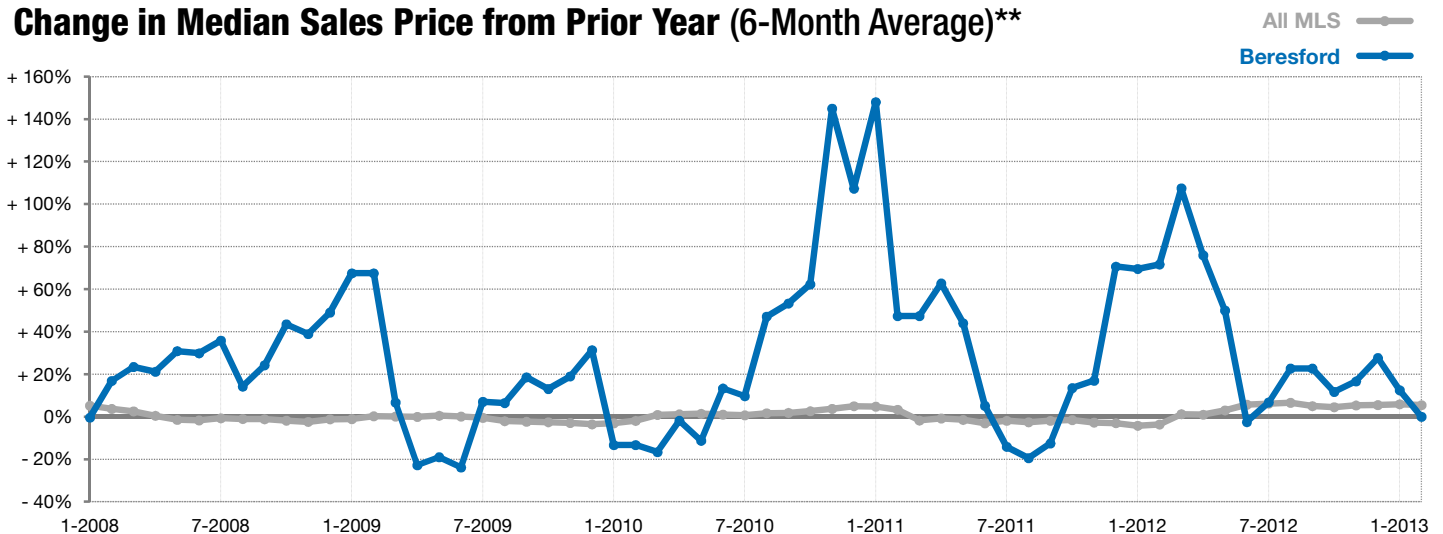


### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.