

# Local Market Update – February 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Canton

Lincoln County, SD

**- 66.7%**      **+ 100.0%**      **- 58.0%**

Change in  
New Listings

Change in  
Closed Sales

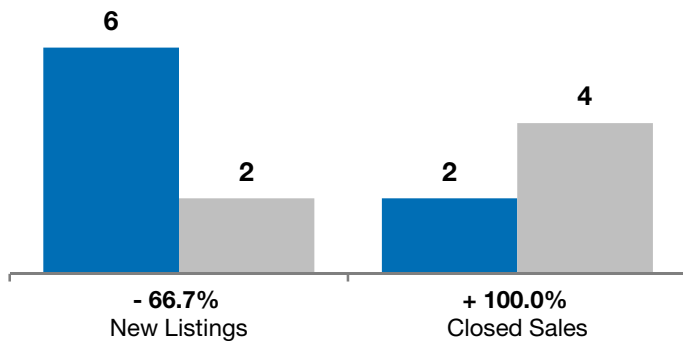
Change in  
Median Sales Price

	February			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	6	2	- 66.7%	12	10	- 16.7%
Closed Sales	2	4	+ 100.0%	4	7	+ 75.0%
Median Sales Price*	\$226,750	<b>\$95,173</b>	- 58.0%	\$165,000	<b>\$90,675</b>	- 45.0%
Average Sales Price*	\$226,750	<b>\$107,961</b>	- 52.4%	\$159,625	<b>\$102,187</b>	- 36.0%
Percent of Original List Price Received*	94.5%	<b>86.7%</b>	- 8.3%	94.9%	<b>92.5%</b>	- 2.6%
Average Days on Market Until Sale	123	<b>192</b>	+ 56.3%	114	<b>162</b>	+ 42.0%
Inventory of Homes for Sale	28	<b>30</b>	+ 7.1%	--	--	--
Months Supply of Inventory	10.8	<b>8.5</b>	- 21.4%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

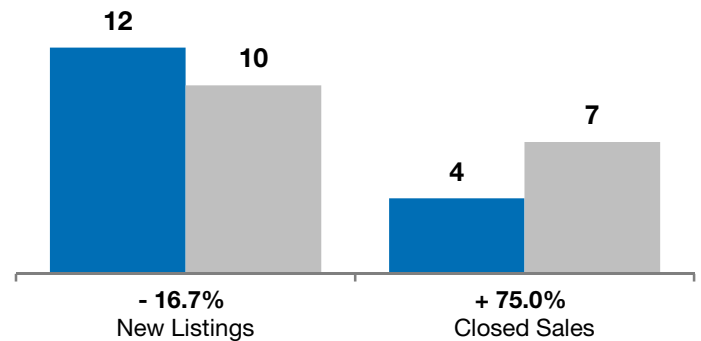
### February

■ 2012 ■ 2013

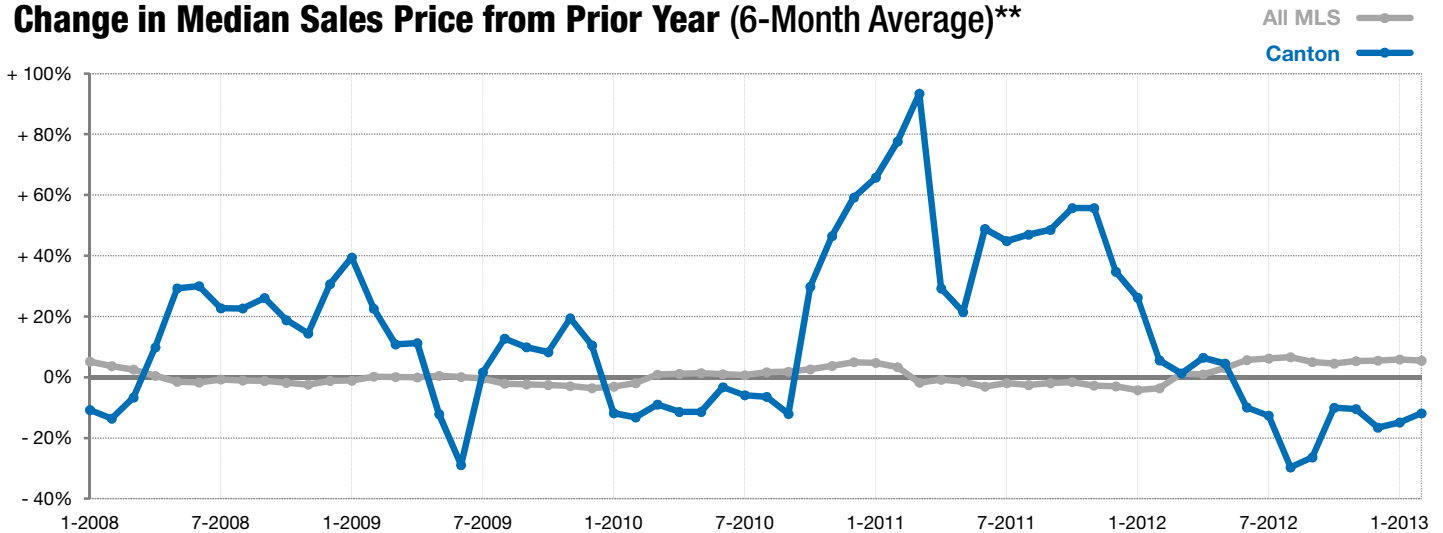


### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.