

Local Market Update – February 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 33.3% **+ 220.0%** **+ 21.3%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

February

Year to Date

| | 2012 | 2013 | + / - | 2012 | 2013 | + / - |
|------------------------------------------|-----------|-----------|----------|-----------|-----------|----------|
| New Listings | 15 | 20 | + 33.3% | 40 | 33 | - 17.5% |
| Closed Sales | 5 | 16 | + 220.0% | 6 | 24 | + 300.0% |
| Median Sales Price* | \$136,900 | \$166,000 | + 21.3% | \$140,350 | \$167,000 | + 19.0% |
| Average Sales Price* | \$136,991 | \$200,087 | + 46.1% | \$141,613 | \$185,504 | + 31.0% |
| Percent of Original List Price Received* | 95.5% | 97.0% | + 1.6% | 96.2% | 96.8% | + 0.6% |
| Average Days on Market Until Sale | 57 | 110 | + 92.4% | 48 | 105 | + 120.5% |
| Inventory of Homes for Sale | 72 | 51 | - 29.2% | -- | -- | -- |
| Months Supply of Inventory | 7.9 | 4.0 | - 49.1% | -- | -- | -- |

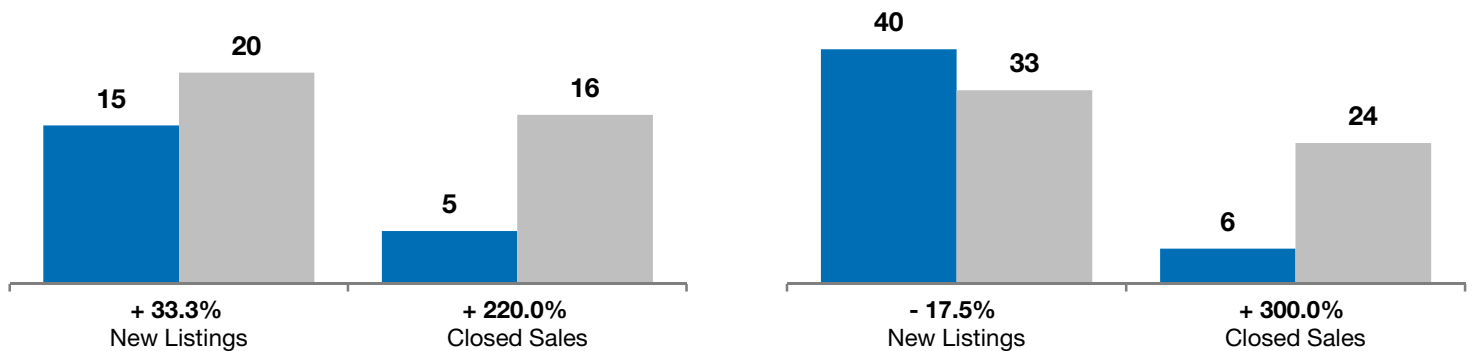
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

February

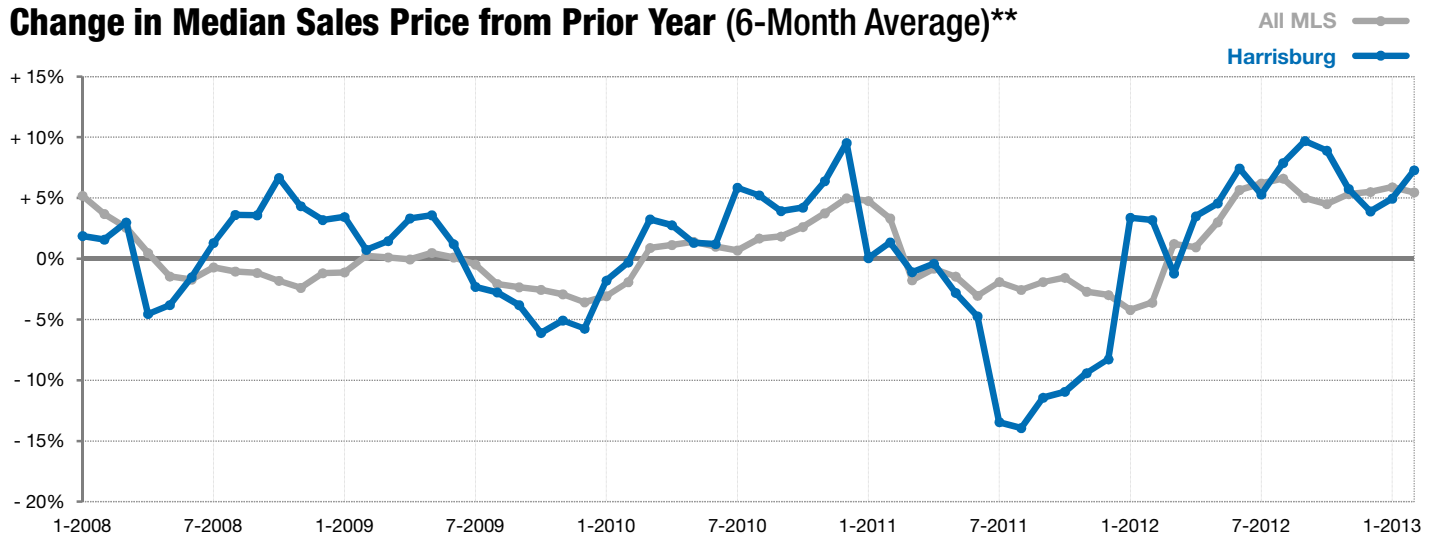
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.