Local Market Update – February 2013

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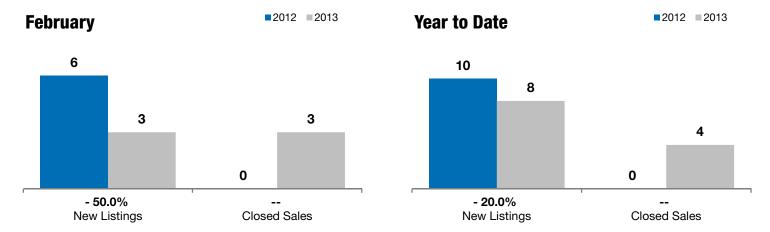


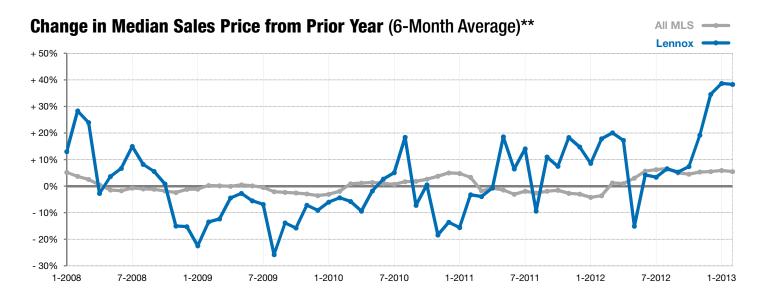
Lennox

- 50.0%				
Change in	Change in	Change in		
New Listings	Closed Sales	Median Sales Price		

Lincoln County, SD	February			Year to Date		
	2012	2013	+/-	2012	2013	+/-
New Listings	6	3	- 50.0%	10	8	- 20.0%
Closed Sales	0	3		0	4	
Median Sales Price*	\$0	\$146,000		\$0	\$171,500	
Average Sales Price*	\$0	\$203,667		\$0	\$202,000	
Percent of Original List Price Received*	0.0%	96.7%		0.0%	96.0%	
Average Days on Market Until Sale	0	32		0	56	
Inventory of Homes for Sale	24	9	- 62.5%			
Months Supply of Inventory	6.7	2.9	- 56.3%			

Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.