

Local Market Update – March 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

+ 33.3%

--

--

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Union County, SD

March

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	6	8	+ 33.3%	11	19	+ 72.7%
Closed Sales	0	2	--	2	6	+ 200.0%
Median Sales Price*	\$0	\$54,450	--	\$127,375	\$83,750	- 34.2%
Average Sales Price*	\$0	\$54,450	--	\$127,375	\$82,900	- 34.9%
Percent of Original List Price Received*	0.0%	86.8%	--	92.6%	81.3%	- 12.2%
Average Days on Market Until Sale	0	137	--	132	146	+ 10.9%
Inventory of Homes for Sale	22	24	+ 9.1%	--	--	--
Months Supply of Inventory	9.6	9.4	- 1.4%	--	--	--

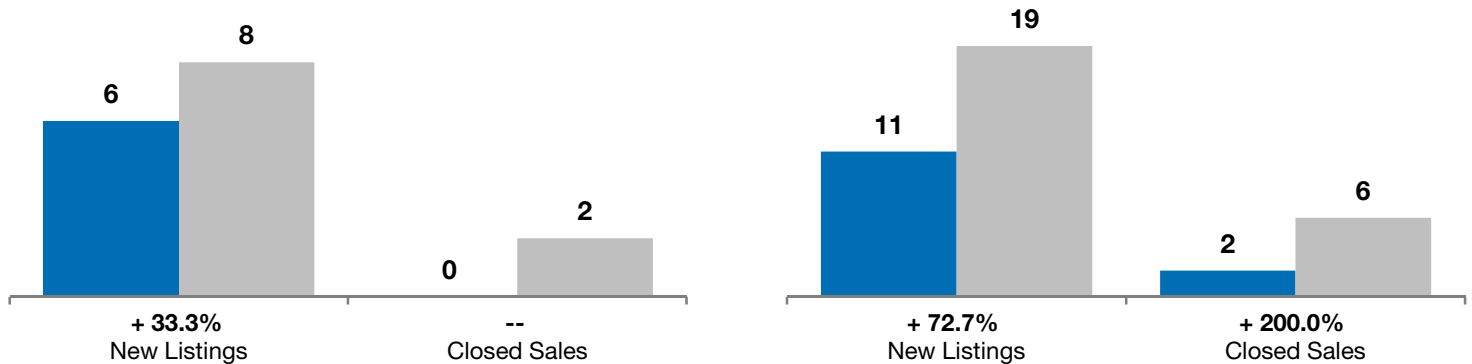
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

March

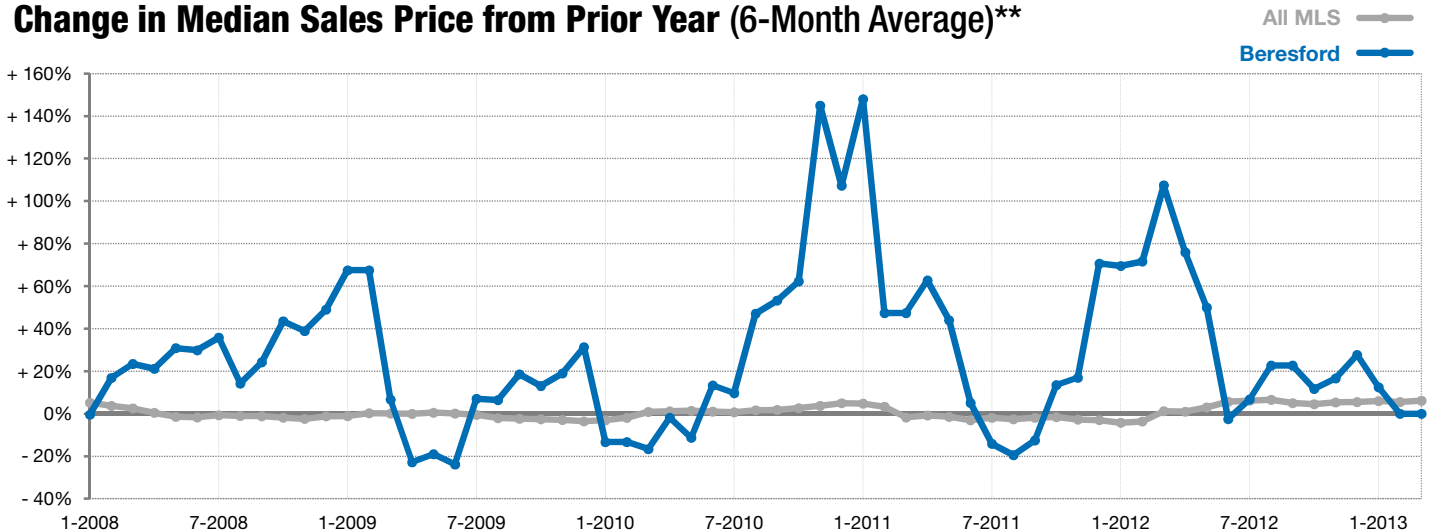
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.