

# Local Market Update – March 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Canton

**+ 133.3%**      **+ 500.0%**      **+ 15.7%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

Lincoln County, SD

### March

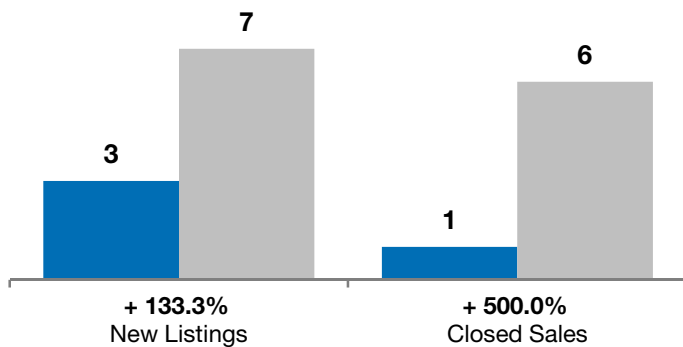
### Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	3	7	+ 133.3%	15	17	+ 13.3%
Closed Sales	1	6	+ 500.0%	5	13	+ 160.0%
Median Sales Price*	\$115,000	\$133,000	+ 15.7%	\$115,000	\$99,000	- 13.9%
Average Sales Price*	\$115,000	\$145,667	+ 26.7%	\$150,700	\$122,254	- 18.9%
Percent of Original List Price Received*	85.2%	93.6%	+ 9.9%	93.0%	93.0%	+ 0.0%
Average Days on Market Until Sale	23	101	+ 338.4%	96	134	+ 39.6%
Inventory of Homes for Sale	27	27	0.0%	--	--	--
Months Supply of Inventory	11.0	6.8	- 38.6%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

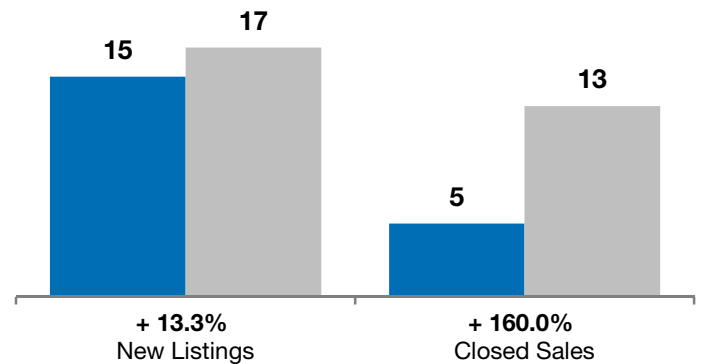
### March

■ 2012 ■ 2013

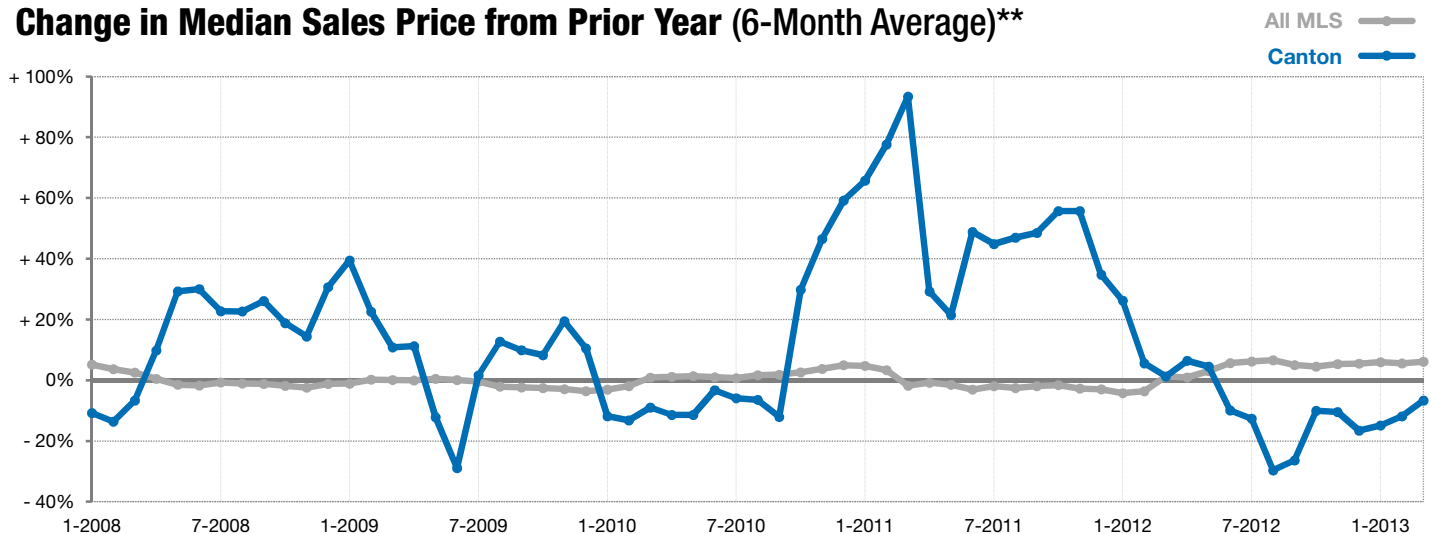


### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.