

Local Market Update – March 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

0.0%

Change in
New Listings

- 30.8%

Change in
Closed Sales

+ 28.1%

Change in
Median Sales Price

Lincoln County, SD

March

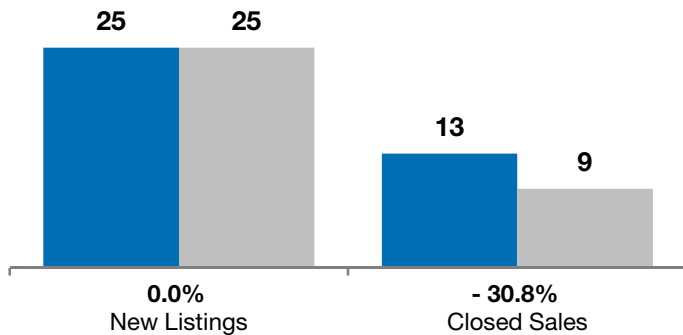
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	25	25	0.0%	65	59	- 9.2%
Closed Sales	13	9	- 30.8%	19	33	+ 73.7%
Median Sales Price*	\$135,000	\$173,000	+ 28.1%	\$136,900	\$169,000	+ 23.4%
Average Sales Price*	\$144,251	\$191,555	+ 32.8%	\$143,418	\$187,154	+ 30.5%
Percent of Original List Price Received*	95.8%	98.5%	+ 2.8%	95.9%	97.3%	+ 1.4%
Average Days on Market Until Sale	101	33	- 67.5%	84	85	+ 0.9%
Inventory of Homes for Sale	73	59	- 19.2%	--	--	--
Months Supply of Inventory	8.0	4.5	- 43.9%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

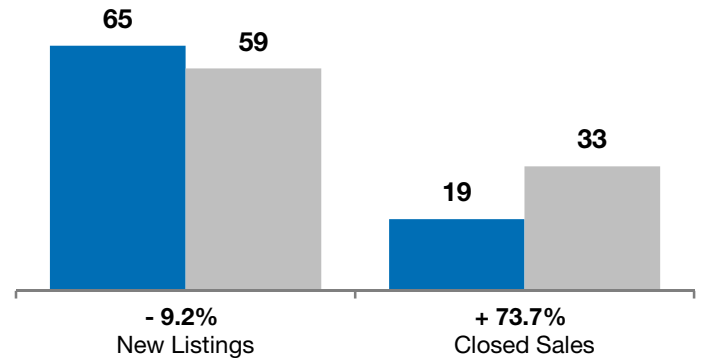
March

■ 2012 ■ 2013

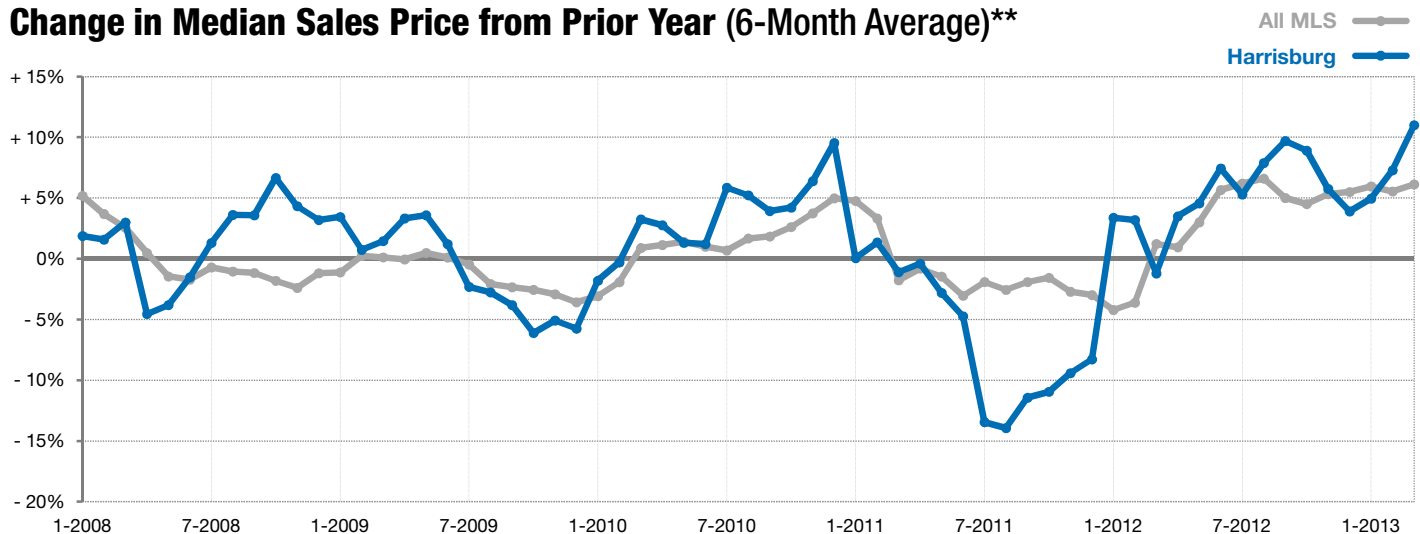


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.