

Local Market Update – March 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

- 31.3%

Change in
New Listings

- 60.0%

Change in
Closed Sales

- 34.6%

Change in
Median Sales Price

Minnehaha County, SD

March

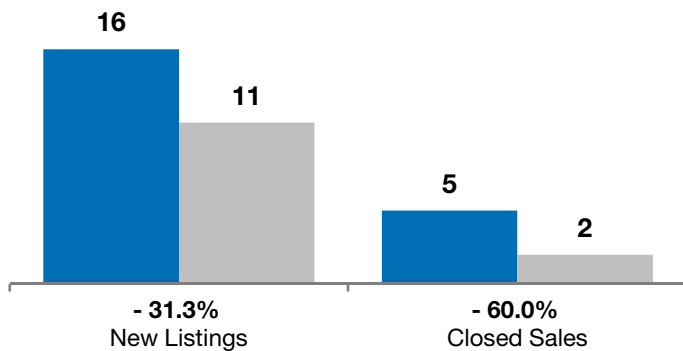
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	16	11	- 31.3%	30	16	- 46.7%
Closed Sales	5	2	- 60.0%	9	2	- 77.8%
Median Sales Price*	\$197,000	\$128,750	- 34.6%	\$150,000	\$128,750	- 14.2%
Average Sales Price*	\$169,980	\$128,750	- 24.3%	\$179,544	\$128,750	- 28.3%
Percent of Original List Price Received*	96.6%	89.3%	- 7.5%	94.4%	89.3%	- 5.3%
Average Days on Market Until Sale	103	96	- 6.9%	92	96	+ 4.1%
Inventory of Homes for Sale	37	29	- 21.6%	--	--	--
Months Supply of Inventory	11.1	6.0	- 45.8%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

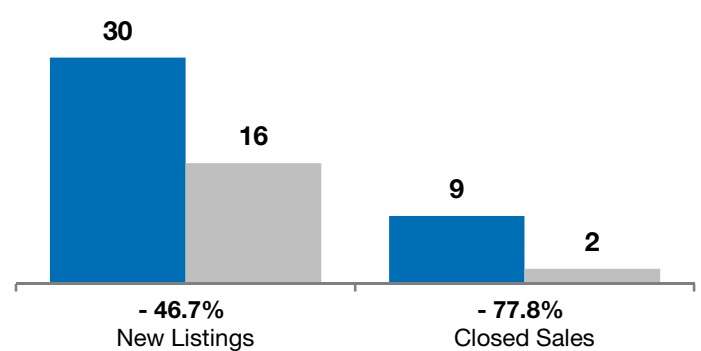
March

■ 2012 ■ 2013

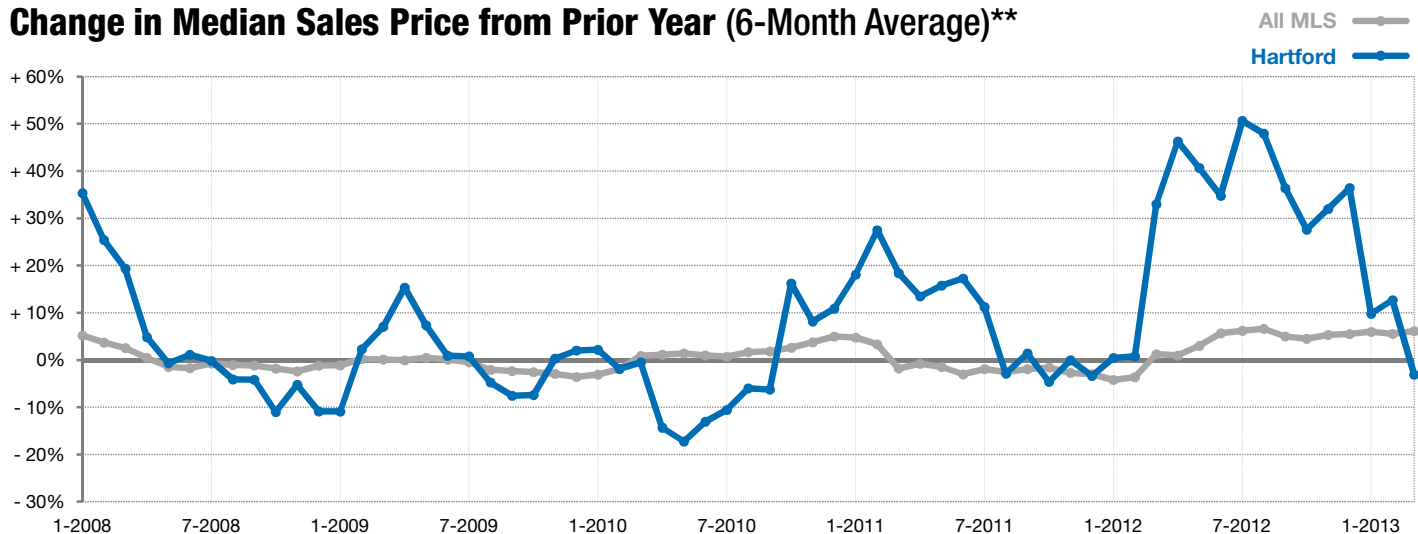


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.